

Chemist & Druggist

11 November 1972

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tax to be
reimbursed**

**Prices are
frozen**

**Pharmacists
integrity
doubted**

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The newsworthy for pharmacy

11 November 1972 Vol. 198 No. 4835

114th year of publication

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Benn

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 Ireland and of the Pharmaceutical Society of
 Northern Ireland

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Published every Saturday by Benn Brothers Ltd,
 25 New Street Square, London EC4A 3JA (01-353 3212) Telex 887026

Subscription Department, Lyon Tower, 125 High Street,
 Colliers Wood London SW19 (01-542 8575)

Midlands office
 240-244 Stratford Road
 Shirley, Solihull, Warwicks
 021-744 4427

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 Permanent House
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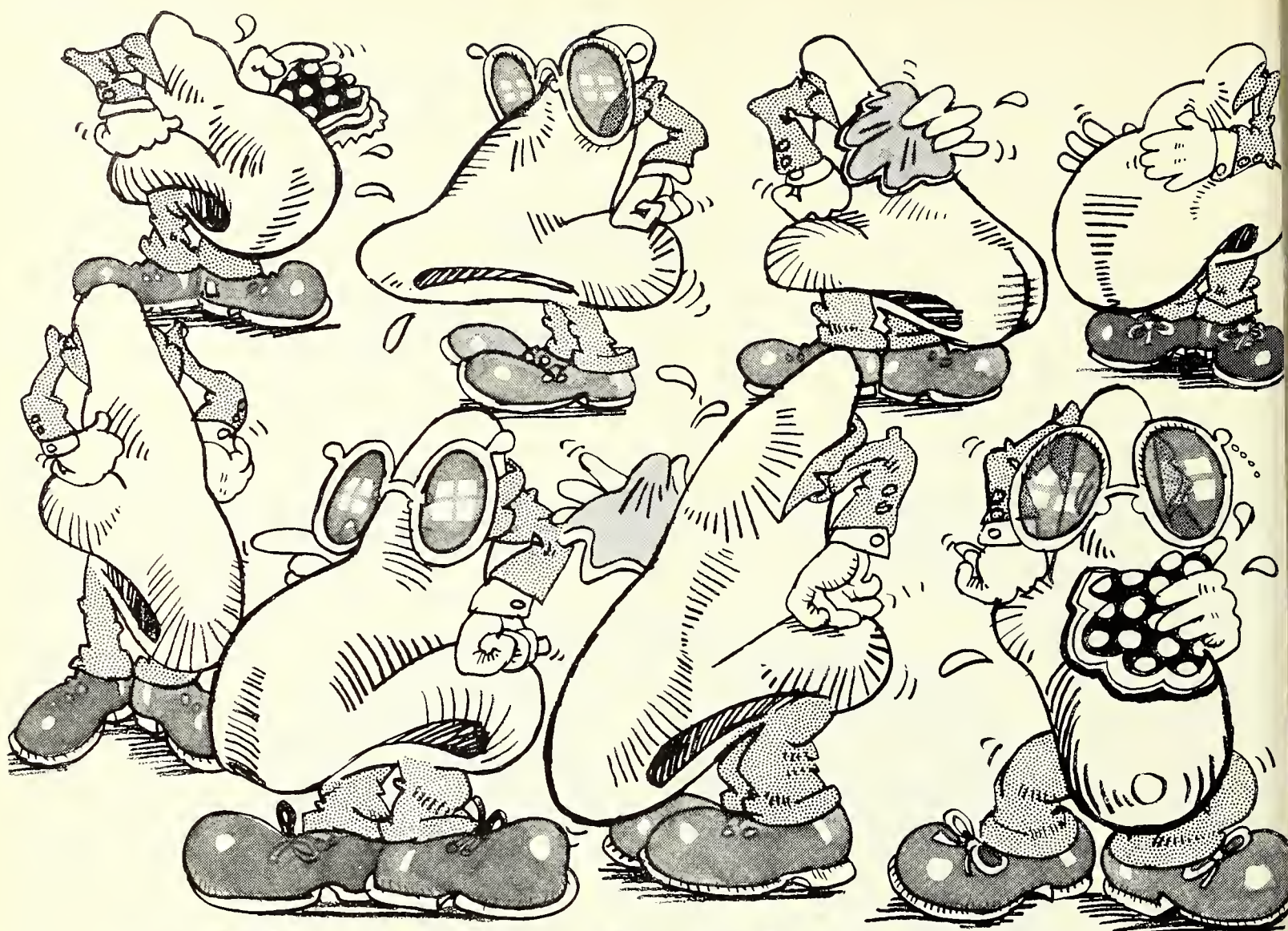
North West office
 491 Chester Road
 Old Trafford, Manchester M16 9HF
 061-872 5151

Subscription Home and Overseas £8 pa
 £0.30 per copy (including postage)

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Mr J. P. Wells (PAGB, director) speaking
 at the annual meeting of the Proprietary
 Associations of Europe (see p728)



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PRICE FREEZE:

White Paper details

Following the decision to impose a standstill in prices and charges for services, pay, dividends, and rents by forbidding any increase above the level prevailing before November 6, or in the case of dividends, by forbidding the declaration of a dividend in excess of a corresponding dividend declared in the previous calendar year, the Government issued details of the Counter Inflation (Temporary Provisions) Bill (Cmd 5200, H.M. Stationery Office, price £0.13).

Clause 1 of the Bill provides that the standstill is to end at the expiration of 90 days from the passing of the Bill, unless an order is made extending the period by another period not exceeding 60 days. Clause 2 enables the Minister, by order, to apply the standstill to prices, pay, dividends, and rents. The wording of Clause 2(1) is as follows:—

Prices or charges to which this section applies, and which are for transactions effected by a person at a time when this section applies to the prices or charges, shall not exceed the prices or charges for transactions of the same description effected by the same person in the course of business before November 6, 1972.

Clause 3 modifies contracts made before November 6 which provided for increases in remuneration during the standstill, ensuring that the remuneration payable is not to exceed the rate applicable before November 6.

Clause 4 grants the Minister power to obtain information and Clause 5 sets out the penalties which range from a fine on summary conviction, not exceeding £400.

The Act applies to Scotland and Northern Ireland.

In a White Paper "A Programme for Controlling Inflation: The First Stage" (HM Stationery Office, price £0.08) the Government explained that the standstill applies to prices and charges for goods and services supplied to the home market whether provided by the private or public sector. It adds "increases which have been announced but not implemented before the standstill should not take place".

It goes on to say that it is recognised the imposition of a standstill will present problems for some enterprises which have already observed the 15-month period of price restraint.

Enterprises which considered that their costs (either import costs or domestic costs) have risen so far that it is impracticable for them to be absorbed, will need to submit details of proposed price increases to the relevant Government department and obtain its consent, or run the risk of having price increases reversed by notice or order under the interim legislation. Such proposals will be strictly scrutinised, the White Paper states, and agreement will not normally be given except where increased

costs cannot be absorbed by increased productivity or a temporary reduction in profit margin. It adds such exceptions will generally be confined to cases where raw materials or raw agricultural produce account for a high proportion of total costs.

An important section for the distributive industry reads:—

Wholesalers and retailers are expected to do everything possible to avoid any increases in prices; in particular they should not increase their cash margins during the standstill. They will not be required to apply to Departments before changing prices for goods for which they have had to pay more. But they are not on that account exempted from the principles of the standstill and will be subject to the same control as other enterprises if they raise prices unjustifiably. (Comment p733.)

□ Department of Trade and Industry telephone numbers dealing with prices are (London) 01-834 2299; Glasgow 248 2855; Cardiff 62131; Manchester 236 2171; Newcastle 27575; Leeds 38232; Nottingham 46121; Birmingham 643 8221.

□ Since the price supplement went to press it is understood that a number of manufacturers are considering whether or not to implement the changes because of the time factor. Chesebrough-Ponds Ltd and H. Bronnley and Co Ltd have rescinded their latest lists but Shulton Ltd are implementing theirs.

Postgraduate plans for general practice

Postgraduate qualifications for the general practice pharmacist—"comparable to those open to his medical colleagues"—are under discussion at the Queen's University of Belfast, it was disclosed at last month's prize giving ceremony of the department of pharmacy.

Professor P. F. D'Arcy, head of the department, said it was hoped to formulate proposals to submit to the Pharmaceutical Society of Northern Ireland during the coming year. "In the meanwhile our extensive programme of postgraduate studies planned for this year will do much to prepare those pharmacists who wish to study further, to keep abreast of current developments in pharmaceutical science."

It was hoped to inaugurate the MSc in hospital pharmacy in a year's time. "We believe that this one-year, full-time academic course, firmly based on the requirements of hospital pharmacy, will provide the means by which hospital pharmacists can prepare themselves for future promotion within the hospital service."

Professor D'Arcy reported that the

department had had a good session, with a 100 per cent pass rate in the final year. Fourteen students had graduated, two with first class honours. One student gained second class honours in division 1, and seven in division 2; four were awarded a pass degree. Mr Woodside and Mr Swanton gained their PhD, as did two research students, Mr Rolston and Mr Kelly.

The retiring president of the Pharmaceutical Society of Northern Ireland, Mr W. T. Hunter, appealed to all the students to take an interest in the affairs of the Society "for your own benefit, but more so for the benefit of the profession as a whole. There has been much apathy among our members in the past and even now so many members leave the work and running of the Society to the few, but they are not averse to criticising what should have been done."

Mr N. C. Cooper, chief pharmacist to the Ministry of Health and Social Services, addressed the students on their future professional responsibilities and the place of the pharmacist in the modern health team.

Purchase tax to be re-imbursed

Registered VAT retailers will, after all, be granted a rebate of the purchase tax paid on goods held in stock on March 31, 1973, the date of the changeover, the Chancellor of the Exchequer announced in the Commons on Tuesday.

This reversal of the Government's previous attitude on the matter has been introduced, according to Customs and Excise, to "ensure the possibility of double taxation cannot be used as a pretext for unjustified price increases".

Goods held on sale or return will be outside the scheme as tax will not have been paid. To claim the rebate it will be necessary to keep documentary evidence to show the tax has been paid.

'Pharmacist sold pep pills'

A pharmacist who privately sold thousands of "pep pills" was only caught after a firm of wholesale chemists alerted the police, a court heard recently.

Mr Alexander Shrager, Kenyon Lane, Moston, Manchester, pleaded guilty at Cambridge City magistrates' court to five charges of possessing Ritalin tablets and one charge of attempting to possess further tablets.

Mr Rosen said the tablets were sold on the black market by pushers for 30 times their cost price—£1.87 for 500 tablets. Mr Shrager said he sold the tablets at £2 for 500 tablets.

Mr Shrager was fined £300, and the magistrates praised the initiative taken by the wholesalers.

IV additives symposium

A symposium on "The problem of additives to intravenous fluids" is being held at the Queen's University of Belfast, medical biology centre, Lisburn Road, on November 15. It has been organised by the University's pharmacy department in collaboration with the Northern Ireland Hospitals Authority study group on intravenous fluids, and will cover pharmaceutical, medical and nursing problems.

Pharmacists integrity being doubted

The Chemist Contractors Committee has been told that the Department of Health and Social Services is not prepared to accept the endorsement of a pharmacist where a form EC10, not marked "urgent" by the prescriber, is presented for dispensing at a time when the pharmacy was not open for dispensing.

The Contractors Committee is informing the Department that the reply reflected on the professional integrity of the pharmacist and unless a satisfactory solution to this problem is reached, the Committee might no longer be able to support the voluntary schemes in existence for the dispensing of prescriptions urgently required.

Linstead committee to consider reconstitution

Sir Hugh Linstead has been asked by the Chemist Contractors Committee to arrange for his working party to consider the implications of the Pharmaceutical Committee's joint resolution that the working party be reconstituted, with the addition of a chemist contractor from each of the pharmaceutical regions, to seek fresh evidence and to reconsider the working party's report and make recommendations.

The Contractors Committee at its meeting on October 25 also decided to set up a small subcommittee to consider the con-

stitution of the Central NHS Committee and to make recommendations as to the action to be taken in order to implement the wishes of the recent conference of pharmaceutical representatives.

The Contractors Committee's claim for a proprietor's notional salary of £4,000 per annum effective from January 1 1973 and the claim for a profit margin equivalent to a 20 per cent rate of return on capital have been formally acknowledged by the Department.

The information on the net ingredient cost discount inquiry was being collated and the results should be available for consideration at the January meeting.

Oxygen therapy service

In reply to the Committee's claim for a larger increase in payment than that which the Department had offered in respect of the oxygen therapy service the Department had indicated that it was not possible to make any improvement on the terms of their previous offer. This offer had been made in response to the Committee's claim in April for a substantial increase in the payments for the service. It was decided that the Department be informed that in an attempt to avoid a breakdown in the oxygen service to the public, the Committee would, as an interim step in its pursuit of realistic remuneration for this service, be prepared to accept the Depart-

ment's offer. Details of the increased remuneration is to be published when confirmation from the Department was received.

The Committee spent a considerable amount of time discussing the proposed reorganisation of the National Health Service, with special reference to the pharmaceutical advisory machinery. It was decided to consult with the Pharmaceutical Society with a view to further representations being made jointly on a number of matters to ensure that pharmacy had adequate representation at every level in the structure of the revised Health Service.

Three stand for NPU Executive

Three pharmacists are standing for election to the National Pharmaceutical Union Executive Committee in the Eastern division 3 area—Essex, Norfolk and Suffolk. They are Mr D. L. Coleman, Stalham; Mr C. V. Hammond, Bishop's Stortford, and Mr M. E. Q. James, Canvey Island.

The election was necessary following the recent death of Mr R. H. Drain. The successful candidate will hold office until March 31, 1974. Voting papers are returnable by noon on November 20, and the results will be declared on November 25.

Thalidomide children — MPs sign motion

More than 100 MPs of all parties have now signed the Parliamentary motion expressing deep concern about the plight of the thalidomide children and calling upon Distillers (Biochemicals) Ltd to face up to their "moral responsibilities".

An attempt by Mr Ashley to secure an emergency debate on the issue was rejected by the Speaker (Mr Selwyn Lloyd) who stressed that his ruling did not reflect on the merits of the issues involved.

During the debate on the Queen's speech in the House of Lords Baroness Summer-skil called for "some measure of nationalisation" of the pharmaceutical industry.

Lord Aberdare, Minister of State for Health and Social Security, commented "I think we must recognise that the companies concerned have made a considerable contribution to medicine. The amount of research that they have put in has produced some very effective drugs; and if one looks particularly at the whole scene of the mentally ill, it has been very largely due to new drugs treatment that we are now able to keep people for far less long in large mental hospitals."

Statutory Committee to meet

The Statutory Committee of the pharmaceutical Society is to meet at 17 Bloomsbury Square, London, WC1A 2NN, on November 22 and 23 to consider evidence received from which it appears that several body corporates have been convicted under the Pharmacy and Poisons Act and the superintendent chemist may have been guilty of misconduct.

They will also consider cases where two pharmacists have been convicted of offences under the Dangerous Drugs Regulations and one under the Theft Act.

Discussing Almay future plans



Pictured during their recent meetings at Nicholas, UK, Slough, when future plans for Almay were discussed, are, from left to right: Mr John Baker, (market manager, Almay); Mr George Underwood, (vice-president and general manager, Schieffelin & Co); Deirdre J. Allen, (product manager, Almay); Mr R. R. Walker, (vice-president, European division, Nicholas International); Mr W. J. Schieffelin, III, (chairman of Schieffelin & Co); Mr A. C. Askwith (European administration co-ordinator, Nicholas International); Mr F. G. Razzell, (general, executive committee, Schieffelin & Co); Mr Hugh Knowlton, Jr., (chairman, executive committee, Schieffelin & Co).

Appointments

Topical reflections

BY XRAYSER

Health service

Wella (Great Britain) Ltd have made the following appointments: Miss Caroyln Meunier, consumer relations manager; Mr M. Vass, retail sales manager; Mr Ian Postgate, assistant to the general sales manager; and, Mr P. H. Iveson, personnel manager.

Lilia-White (Sales) Ltd have appointed Mr Jack Laming as executive director. He joined the company as a product group controller and over the past three years has been concerned with a number of major product innovations in the sanitary protection field.

Sanitas Group Sales Ltd have appointed Mr D. M. Wells as Yorkshire and Derbyshire representative for Woodward's baby products, Liqufruta, Hallex toothbrushes and the Oppenheimer range of generics.

Mr Kenneth Wood, chief pharmacist at the Moorgate General Hospital, Rotherham, Yorks, since 1949, has been appointed chief pharmacist for the Rotherham and Mexborough Hospital Management Group.

Polaroid (UK) Ltd, announce that John Tweddle who joined the company in 1971 following a career in optical dispensing has been appointed European product development engineer for their sunglasses.

Bowater Scott Corporation Ltd have appointed Mr Jim Branton marketing manager of their consumer products division.

Scholl (UK) Ltd: Mrs Renske Mann has joined the company as publicity manager and Mr Graham White has been appointed product group manager (from product group controller).

Home Office: Mr R. Kendall has succeeded Mr F. Stewart as secretary of the Poisons Board.

Racasan Ltd have appointed Mr Geoffrey R. D. Lewis brand manager for certain products.

Deaths

Adam: On October 21, Mr George Adam, MPS, 86 East Kilbride Road, Busby, Lanarks. Mr Adam qualified in 1936. Mr Adam was director of McCowan & Adam Ltd, Glasgow.

Hamilton: On October 28, Mr Douglas Hamilton, MPS, formerly of 71 Douglas Street, Motherwell, Lanarks. Mr Hamilton qualified in 1921.

Love: On October 27, Mr Morrison Love, MBE, Edinburgh. Mr Love qualified as a pharmacist in 1923. He was formerly Chief

I was recalling the other day, to the astonished disbelief of one of our young graduates in pharmacy, conditions between the wars and, indeed, up to the year 1948. He had been expressing discontent with the National Health Service, and I felt called upon to tell him something of the struggles of doctors, pharmacists, and of the sick before the implementation of the Act of 1948. For most of that period only the breadwinner himself had any form of cover against illness and then, if memory serves, only if he earned less than five pounds per week and was not self-employed. His wife and children were looked after privately, paying the doctor a fee for each consultation and paying the pharmacist for any medicine prescribed.

The physician, hard-worked and very much involved in the financial circumstances of his patient, frequently varied his fees in accordance with his knowledge and, conscious of the fact that there was a bill to be met at the pharmacy, prescribed accordingly. In the poorer districts—and there were many such in a period of depression—his standard remedies, or palliatives, consisted largely of simple mixtures, and in industrial areas he undertook the double duties of physician and pharmacist, charging an overall fee which covered both consultation and medicine. Those were the days before chemotherapy and antibiotics, and treatment was non-specific. And even if the total sum involved would today be regarded as trivial, there was undoubted hardship which made the calling in of the doctor a major decision.

None of that is the least exaggerated, I told my young graduate, and physician and pharmacist devoted themselves to alleviating the situation with sympathetic understanding and a measure of charity. But then the hospital service itself was financed by donation, sometimes by legacy, sometimes by a fixed weekly voluntary deduction from workers' wages, and sometimes by flag-day.

Damocles

We do well, I think, to remember those conditions and to reflect on those days and these. The doctor is no longer called upon to make an assessment of his patient's ability to pay his fee, nor is he compelled by circumstances to prescribe according to his patient's purse. What he considers, from the wide range of specific treatments, to be necessary is at once available, and medical care is open to all. The complete removal of the prescription levy would eliminate an element of hardship and restore the fullest ideals of a National Health Service.

A television programme of the hazards and unbelievable hardship of the sick in the USA, shown one evening last week, must have brought home forcibly how much has been accomplished here by the introduction of enlightened legislation in 1948. Most people in America, it was stated, cannot afford to be ill.

I am not suggesting that our own health service is free from fault, but it was boldly launched at the earliest moment and is subject to constant review and self-criticism. It has been given a sound foundation, and the worst thing to do would be to take it for granted. That is why we should look back now and again, comparing our lot with those who lived through the 1930's—and those under the sword of Damocles across the Atlantic.

Pharmacist, Department of Health for Scotland.

O'Connor: On October 16, Mr Peter Anthony (Tony) O'Connor, 305 Roselawn Estate, Castleknock Road, co Dublin, aged 35. Mr O'Connor qualified as a pharmacist in Eire in 1962, having served his apprenticeship in Mangans' of Tralee. He was a medical representative with T. P. Whelehan, Son & Co Ltd, for seven years

before taking up a position as senior medical representative with the Ethipharma Co Ltd, three years ago.

Robinson: Recently Colonel Victor Owen Robinson, formerly chairman of Robinson and Sons Ltd, Chesterfield, aged 81.

Todd: On October 28, Mr John Gilchrist Johnston Todd, MPS, 50 Underwood Road, Burnside, Rutherglen, Lanarks. Mr Todd qualified in 1921.

Company News

Weston profits well ahead in first half

For the first half of the year to August 31 the pre-tax profit of Weston Pharmaceuticals Ltd rose to £647,645 from an adjusted figure of £528,886 following the take-over of Barclay & Sons. Interim dividend is 8 per cent (same) in accordance with restrictions.

The directors state that no account of any profit from Bertram Griffiths or the benefit of the merger through integration of the business has been taken—they should be more fully reflected in the second half.

Antigen International's export drive

George Fassenfeld, deputy managing director of Antigen International Ltd, Roscrea and Leon Godfrey, marketing director, have left on an extended sales mission to five African countries—Sierra Leone, Nigeria, South Africa, Malawi and Zambia.

At the present time some 20 per cent of the companies £½ million pharmaceutical exports are sent to Africa. Exports of pharmaceuticals and chemicals from the Republic reached £21.1m in 1971.

ABM profits up

Group sales of Associated British Maltsters Ltd amounted to £23.71m in the year ended July 31 against £24.2m in the previous year. Trading profit was £2.39m (£2.08m).

Consequent upon an announcement that an offer will be made by Dalgety Ltd for, inter alia, the whole of the issued Ordinary share capital of ABM, the directors have declared a second interim dividend of £3.75.

1840 pharmacy closes

Grand Parade Pharmacy Ltd, believed to be the oldest business of its kind in St Leonards, Sussex—it was established in 1840—is closing down.

The present proprietor, Mr Sydney Jacobs, said that the rent under the new lease, plus rates, would not make the pharmacy a viable proposition.

Mr Jacobs has many relics of work in a pharmacy in Victorian times. They include three jars of glazed pottery, two which held toothpaste and a third, cold cream. These he is presenting to the Borough Museum. A prescription book begun in 1866 reflects the structure of society in those days when many titled and wealthy people lived in St Leonards. Servants were

never given the dignity of a name; they were always entered in the book as "Lady Blank's kitchen maid," "Captain Blank's man servant," etc.

Essex chemists to be wound up

An order for the compulsory winding-up of Ratchford's Chemists Ltd, 79 Butts Green Road, Hornechurch, Essex, was made in the High Court, London, on Monday. Counsel for the petitioners, Sangers Ltd, proprietors of the Allied Drug & Chemical Co, said they were judgment creditors for £1,317. Supporting the petition were two creditors for a total of £473. Ratchford's were not represented.

Changes at Glovers

Mr K. M. Parker, a director of Associated British Maltsters Ltd and managing director of ABM Industrial Products Ltd, has joined the board of Glovers (Chemicals) Ltd. In view of these additional commitments Mr Parker has retired from the board of Stevenson and Howell Ltd. Mr J. K. Howarth, chairman of Glovers (Chemicals) Ltd has been appointed to the board of ABM Industrial Products Ltd.

Organon in US

Organon Inc, one of six companies of Akzona Inc, has purchased Penick Canada Ltd, an affiliate of S. B. Penick & Co, New York. Penick Canada and the Canadian marketing and distribution organisation of

Organon located in Montreal, will together form Organon Canada Ltd. The new organisation will be in the present Penick facilities in West Hill.

Woolco store for Home Counties

Britain's sixth Woolco department store—and the first in the Home Counties—opened at Hatfield, Herts, at the end of last month.

Built for the Woolco department stores division of F. W. Woolworth & Co Ltd the store covers about 109,000 sq ft and has more than 40 departments, a 200-seat restaurant, and parking for 1,100 cars.

Further Woolco stores are to be opened at Washington, co Durham in early summer 1973 and at Cumbernauld in late autumn 1973.

Procter & Gamble sales up last year

Procter & Gamble Ltd report sales up from £68.71m to £70.31m. Profits rose by £1.39m to £7.44m for the year ended September 30.

Sales were a record—both in shipment and turnover, so too were exports at £8.1m.

Briefly

International Chemical & Nuclear Corporation have signed a definitive agreement to acquire United Medical Laboratories Inc, of Portland, Oregon. United Medical, a privately-held company, provides clinical and diagnostic testing services.

Mr L. M. Paget, MPS has acquired the business of H. S. Foster & Sons Ltd, 14 Forest Hill Road, London SE22. He will continue to trade as Foster & Sons, Chemists.

Evans, Gray & Hood Ltd. are moving to 238 City Road, London EC1V 2QL on November 11. (Tel: 01-253 5324).

The mayor and mayoress of Barking, Councillor and Mrs M. J. L. Jones, take close interest in labelling and packing methods for Phensedyl during a recent tour of May & Baker Ltd's Dagenham factory. The production line was in full swing to ensure adequate stocks of cough remedies for the coming season



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New products and packs

Cosmetics and toiletries

Israel foam bath

A soapless foam bath with pine needle extracts, imported from Israel is being introduced under the title Bath Oren (£0.75). The pack is a plastic container in green, with a distinctive white cap that is used as a measure (Lee Brothers, 2 Watling Avenue, Burnt Oak, Edgware, Middx).

Sweet-smelling sachets

From Floris come two new sachets. One is oblong shaped in pale pink and white lace filled with pot pourri (£0.65) while the other one is a circular design filled with lavender, boxed in clear plastic, and tied with lavender coloured satin ribbon (£0.65) (J. Floris Ltd, 84 Jermyn Street, London SW1).

Electrical

Hanovia's new Sun lamp

Hanovia have introduced the Islander (£17.95), ultra-violet/infra-red health and sun lamp. The lamp may be used as a combined ultra-violet and infra-red lamp for tanning and therapeutic purposes, or infra-red may be used alone for the treatment of rheumatic pain, sciatica and lumbago.

It has a built-in timer with an alarm bell and is sold with goggles in a full-colour display package, designed with a 'carry-home' handle.

Voltage is 240 and wattage 400 for infra-red and 300 for ultra-violet and infra-red. Supplies are going out to wholesalers and should be available in quantity by the launch date, November 20 (Hanovia Lamps Ltd, Bath Road, Slough, Bucks SL1 6BL).

Sundries

Get set for snow

For the 1972-3 ski-ing season Polaroid are launching a new snow goggle (£2.50). Much smaller than earlier models, it has separate lenses for ease of vision, and comfort. A foam rim ensures a snug fit and air vents prevent condensation. A com-

fortable elastic strap holds the goggle.

The company say that the special Polaroid lenses generally helps the skier pick out different qualities of snow on the ground. Freshly fallen snow reflects very little polarised light; ice or hardpacked snow polarises much more light, and icy surfaces therefore appear darker through Polaroid lenses. Polaroid also point out that the snow goggle because of its multi-laminate plastic shatterproof lenses is equally suitable for wearing by skaters, skibobbers, toboggan enthusiasts, and even motor cyclists (Polaroid UK Ltd, Rosanne House, Welwyn Garden City, Herts).

Correction

In last week's issue of *C&D* the price for Salon Formula, the new massage oil for home use from Dorothy Gray, was given as £0.82. The correct price is £1.50 (Dorothy Gray Ltd, 2 Marshall Road, Hampden Park, Eastbourne, Sussex).

Prescription specialities

VAXIHALER—FLU spray

Manufacturer Riker Laboratories, Morley Street, Loughborough, Leics

Description Inactivated influenza virus vaccine in a metered dose aerosol delivering in four puffs a dose of 600 International Units

Indication Prophylaxis against influenza

Contraindications Hypersensitivity to chicken protein and chicken feathers

Dosage Adults and children over 10 years: 4 puffs. Children under 10 years: 1 puff into each nostril. It is recommended that this dose for children is repeated after 4 weeks

Storage Between 2° and 10°C

Pack Canister of 25 doses plus 25 nasal applicators (£17.50 trade)

Issued November 1972

OVRAN tablets

Manufacturer John Wyeth & Brother Ltd, Taplow, Maidenhead, Berks

Description White tablets each containing *d*-norgestrel 0.25mg (contained in *dl*-norgestrel 0.5mg) and ethinyloestradiol 0.05mg

Indications Oral contraception, endometriosis, spasmodic dysmenorrhoea, premenstrual tension, primary and secondary amenorrhoea, digomenorrhoea, postponement of menstruation and uterine bleeding

Contraindications Hepatic disease or abnormal liver function, carcinoma of the

For soft contact lenses

Following the development of soft contact lenses made from synthetic gels Contactasol have introduced Hydrosoak, a sterilising and soaking solution in a 120ml container (£0.45), another product is Hydrosol, a contact lens lubricating solution (£0.36) which is used in conjunction with Hydrosoak as a means to easier insertion of the lens. Nova (£0.75) is a case specially designed for soaking and storing hydrophilic contact lenses. Hydropack (£1.50) is a composite pack containing one of each (Contactasol Ltd, 2 Portsmouth Road, Kingston-on-Thames, Surrey).



reproductive organs or breasts, and thromboembolic disease or phlebitis

Dosage Contraception: For the first course tablets are started on the fifth day of the cycle counting from the first day of menstruation. One tablet is taken daily for 21 days followed by seven clear days. On the eighth day tablets are started again. (For dosage in other indications see data sheet)

Precaution

Side effects Headache, nervousness, nausea, menstrual tension and oedema. Overall incidence is low and tends to decrease as treatment cycles continue

Notes If a tablet is forgotten, two should be taken on the following day. If two or more tablets are missed an additional method of contraception should be used

Pack Of 21 tablets (£0.30 trade)

Supply restrictions PI, S4B

Issued November 13, 1972

MULTI-VITAMIN INFUSION (MVI)

Manufacturer SAS Scientific Chemicals Ltd, Victoria House, Vernon Place, London WC1B 4DR

Description Ampoules containing: ascorbic acid 500mg, vitamin A 10,000 USP units, vitamin D 1,000 USP units, thiamine hydrochloride 15mg, riboflavin 10mg, pyridoxine hydrochloride 15mg, niacinamide 100mg, dextranthenol 25mg and vitamin E 5IU, in 10ccs

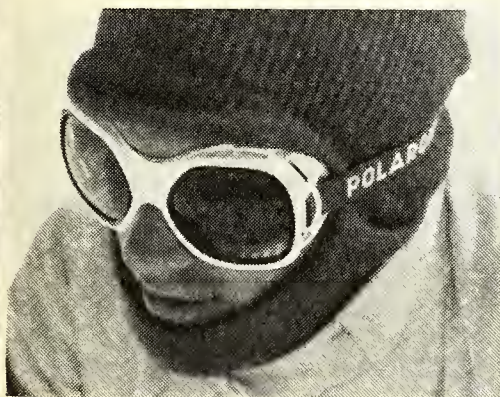
Indications Surgery, extensive burns, fractures and other trauma, severe infectious diseases and comatose states

Dosage One ampoule per infusion

Notes The combination of oil and water soluble vitamins in an aqueous solution is formulated for incorporation into intravenous infusions

Pack Box of 25 ampoules (£25 trade)

Issued November 1972



CB 500 Tablets

Manufacturer Ayerst Laboratories Ltd, Forge Court, Yateley, Camberley, Surrey
Description Orange, oblong, film coated tablets each containing thiamine mononitrate 25mg, riboflavin 12.5mg, nicotinamide 100 mg, pyridoxine hydrochloride 10mg, calcium pantothenate 20mg, cyanocobalamin 5mcg and ascorbic acid as sodium ascorbate 500mg

Indications In conditions where high potency B complex and C vitamins are required

Dosage One tablet daily

Packs Securitainer of 100 tablets (£1.62 trade)

Issued November 13, 1972

FRONTAGESIC tablets

Manufacturer Winthrop Laboratories, Winthrop House, Surbiton, Surrey, KT6 4PH.

Description Three-layered (white-yellow-white) tablets each containing pentazocine hydrochloride 15mg and paracetamol 500mg.

Indications Relief of moderate pain associated with musculoskeletal disorders or injury.

Contraindications Should not generally be given to patients with established respiratory depression, raised intra-cranial pressure, head injuries or pathological brain conditions, where clouding of the sensorium is undesirable.

Dosage Adults: Two tablets 3 or 4 times a day. **Children** (between the ages of 7 and 12): One tablet 3 or 4 times a day. Not generally recommended for children under 7 years.

Precautions Should be given with caution to patients with impaired renal, hepatic or respiratory function. Alcohol may reinforce its sedative effect.

Side effects Dizziness, nausea, vomiting and headache, which tend to decrease after the first few doses. Sedation has also been noted.

Pack Bottle of 100 (£1.36 trade).

Supply restrictions P1, S4B.

Issued November 15, 1972.

BECOTIDE inhaler

Manufacturer Allen & Hanburys Ltd, Bethnal Green, London, E2 6LA.

Description Metered aerosol delivering 50mcg beclomethasone dipropionate per inhalation. The drug is finely divided as a suspension in liquefied propellant

Indications Bronchial asthma

Dosage Adults: Two inhalations (100mcg) three or four times a day. In severe cases it is advisable to start at 600-800mcg per day and adjust according to response. **Children:** 50-100mcg should be given two to four times daily. Maximum daily intake should not exceed 20 inhalations, or 10 inhalations in children under 12 years

Precautions Special care in active or quiescent pulmonary tuberculosis

Side effects Hoarseness in some patients. Localised infection with *Candida albicans* has occurred in the mouth and throat of a few patients

Notes The patient should breathe out fully and then "fire" early in inspiration to ensure the particles reach the site of action

Pack Canister providing 200 inhalations (£2.60 trade)

Supply restrictions TSA

Issued November 1972

Trade News

Slips omitted

Containers of Endoxana and Honvan tablets have hitherto included a packing slip giving doctors and pharmacists information on their use in the treatment of malignant disease. The manufacturers state that in a number of cases these packing slips have not been removed by pharmacists when dispensing original packs and, as a result, the patients have discovered they are being treated for some form of cancer, which has caused severe distress to the patients and embarrassment to their doctors.

WB Pharmaceuticals Ltd, Fulton House, Empire Way, Wembley, Middlesex HA9 0LX, announce that packing slips will no longer be included in any containers of those products. However, they point out, there will be some stock in the trade and hospitals containing packing slips and these should be removed before dispensing.

Return for credit

Winthrop are dissatisfied with the closure of the 227g pack of their sodium-free condiment Selora. Chemists are therefore requested to return any stock they may be holding of these packs to their wholesaler or to: Recovery Section, Winthrop Laboratories, Edgely Avenue, Fawdon, Newcastle-upon-Tyne NE3 3TT. A credit note covering the cost of goods and postage will be passed on receipt of the returned goods. Winthrop Pharmaceuticals emphasise that this request does not apply to the smaller 57g pack of Selora. Information concerning re-ordering of the 227g-pack will be announced later.

Tesco's Babycare range

Tesco have entered the babycare market with a range of budget-priced products under their own Delamare name. The baby shampoo comes in a 170cc unbreakable bottle (£0.12). The baby powder contains 397g (£0.18). Zinc and castor oil cream is packed in a 100g jar (£0.11½). Disposable fabric nappy liners are available in two packs—50 (£0.15) and 100 (£0.25). Also in the range are baby pants—in packs of two pairs (£0.08) made in soft, washable plastic.

Sales doubled

A see-through packaging system suitable for both stand-up shelf display and unit dispensers, is now available in this country through a licensing agreement made by Tillotsons (Liverpool) Ltd, Commercial Road, Liverpool, with International Inpak Inc, New Jersey, USA.

Called Stretch-Pak, it is claimed that costs compare favourably with blister-pack systems with the added advantage of a stand-up pack "with all-round visibility."

Jeyes UK Ltd, Thetford, Norfolk, have adopted it for their Airwick solid dispenser and claim that sales have doubled.



The system comprises a printed card usually coated on the back with sealant. Cut in the card is a window equivalent to the product and over this is glued pvc film.

Prior to product loading the pvc window is heated and vacuum-drawn into the required form by the use of suitably shaped moulds. The product is then placed, on to the formed film and the card is folded and sealed by radio frequency to enclose the product completely. Finally the film is shrunk to the contours of the product.

New look from Floris

Crème de Lys, the hand and body lotion from Floris of Jermyn Street, London SW1, is now packed in lightweight plastic bottles with gilt screw tops available in either sky blue or baby pink colours.

Syntex reminder

Syntex Pharmaceutical Ltd have announced that entries for the Syntex Skin Care 'match the quotes' competition for beauty counter assistants must reach them at Maidenhead, Berkshire, by November 20. The first 100 correct entry forms will each win their owner a velvet lined jewel case.

Premarin name change

As from November 1, Ayerst Laboratories Ltd, Forge Court, Yateley, Camberley, Surrey, have changed the name of Premarin Intravenous to Premarin Parenteral.

While stocks last packs bearing the old name will continue to be marketed. Orders will be accepted in either name.

Philips announcement

Philips Electrical HP 4109 hand held hair driers are now rated at 300 watts.

Bonus offers

Crookes Anestan Ltd, 1 Thane Road West, Nottingham. Hermesets 300 and 650. 14 invoiced as 12.

Lee Brothers, 2 Watling Avenue, Burnt Oak, Edgware, Middlesex. Bath Oren. 15 invoiced as 12.

Promotions

Motor racing theme

Yardley of London will be screening a new television commercial from mid-November, showing a Grand Prix victory by the Yardley sponsored McLaren Formula 1 Team, and featuring the Yardley Black Label range of products for men.

The new commercial will be transmitted in all ITV areas; the first showing is scheduled for November 27 (Midlands, Border and Ulster 28; Harlech 30). The

burst will last three weeks and is designed, say Yardley, to ensure nearly 90 per cent of women viewers can see the commercial an average of four times (Yardley, 33 Old Bond Street, London W1X 4AP).

Campaign extended

A further three week burst in the 1972 £200,000 advertising campaign for new Andrex features the second in the "run away roll" series. Commencing November 6, the 30-second commercial will be seen on all stations throughout the country and shows the adventure of a family puppy. Bowater Scott have decided to extend their Andrex campaign into 1973, said a spokesman, following the brand's successful re-launch (Bowater Scott Corporation Ltd, Bowater House, Knightsbridge, London SW1X 7LR).



A still from the new Yardley commercial showing a couple watching the Grand Prix on TV

Consumer offers

☐ 25 per cent more Supersoft hairspray with every standard size aerosol, on all four variants (Reckitt & Colman Toiletries Division, Sunnysdale, Derby).

on TV next week

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Alpine Spring (bath additive): So

Askit powders: Sc, G

Close up: All except E

Falcon: Ln, M, A

Lux soap: All except E

Menthalin: All except E

Old Spice: All areas

Oriental Spice: So

Philips Philishave: All except E, CI

Polyglow hair colourant: Ln

Signal: All except WW, E

SR: All except E

Sunsilk hairspray: All except E

Sunsilk shampoo: All except E

Tegrin medicated shampoo: So

Venos cough mixture: All except E

Viking Brews: M, Y, Sc, WW, So, NE, We

Vosene: All areas

Volumatic Security Products

All Volumatic security products are manufactured under stringent quality control and are backed by a one year written guarantee.

The Volumatic Company has 12 years specialised knowledge of retail security and a network of highly trained security consultants covering the country.

You have a shoplifting problem — we have the answer!

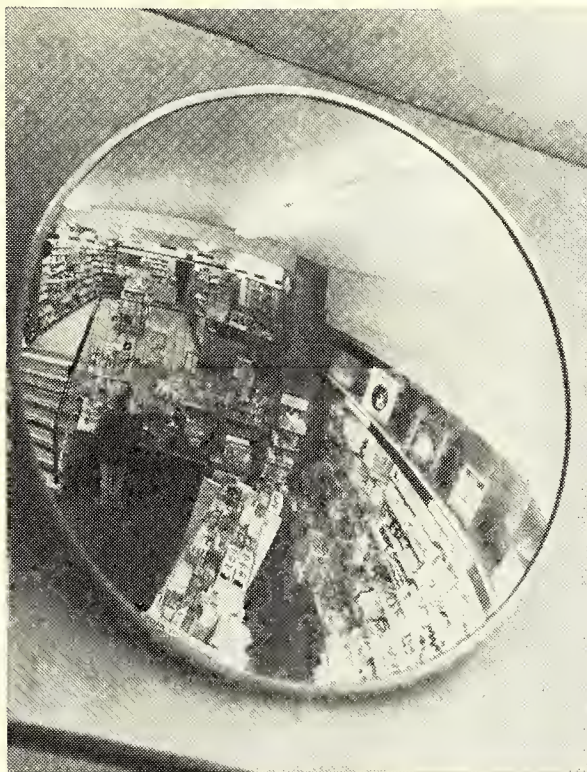
Volumatic wide-angle convex mirrors, the most effective low cost method of pilferage control, used extensively throughout the UK and supplied to many security conscious retailers overseas. ☐

A security notice is supplied free with every mirror, as an extra positive deterrent to shoplifting.

Remember that Volumatic mirror prices contain no hidden extras. All prices are inclusive of packing, insurance and carriage charges.

Volumatic 2-way observation mirrors are a new powerful aid to cutting pilferage losses. Two types are available — Stripview with a venetian silver strip finish, and Clearview which is indistinguishable from an ordinary mirror. Both are ideal for additional store surveillance. ☐

Volumatic Security Consultants cover the country. Ask for one to call Write or telephone



The latest Volumatic security product is a **Cash Carrying Case** which, when snatched, sounds an ear piercing audible alarm and sends off clouds of dense orange smoke. The cash is stained and made useless to the thief, and the carrier is protected with a year's free insurance. It's a foolproof way to carry cash. ☐

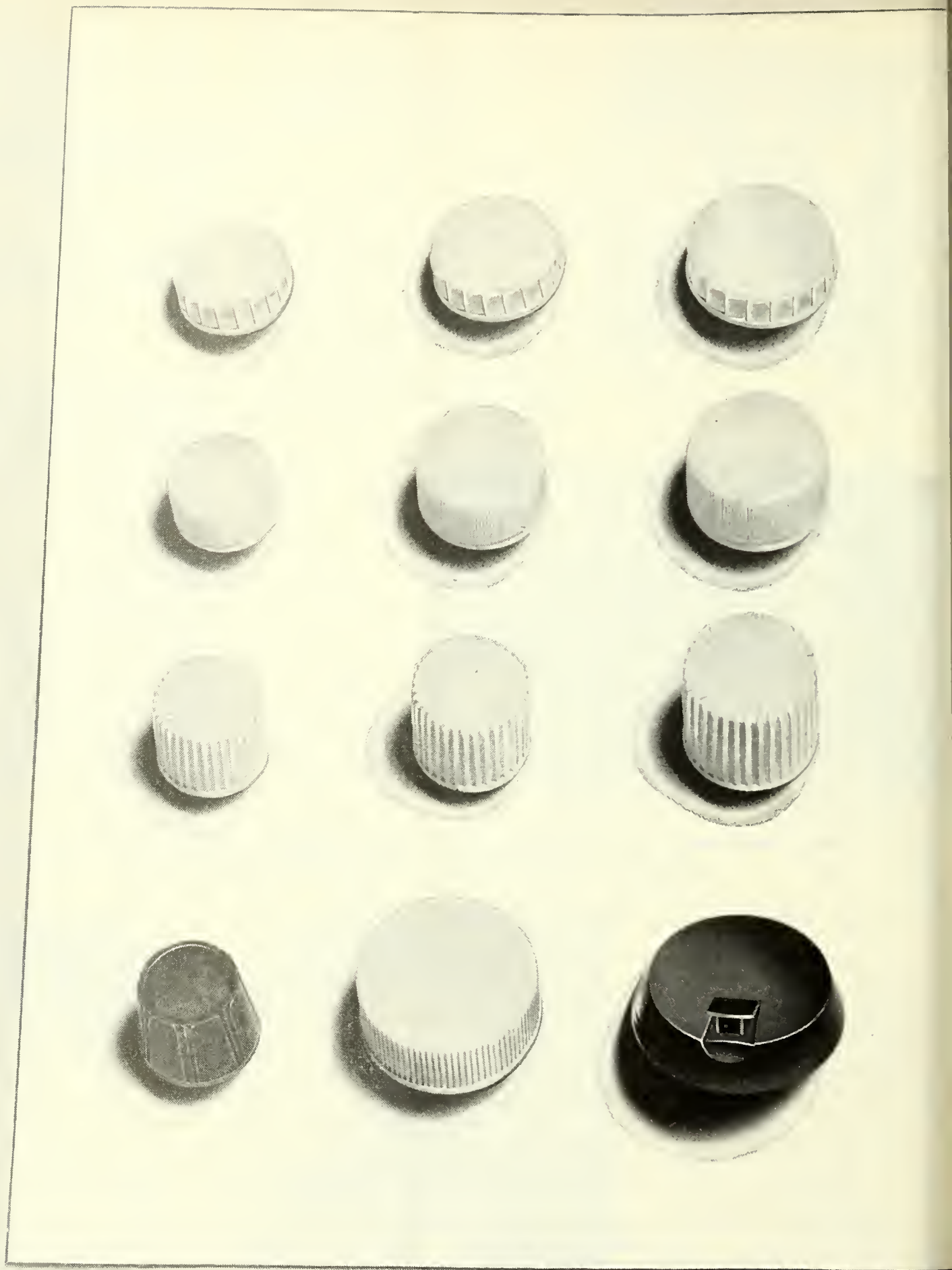
Solve your security problem now — don't wait — send for literature today. Simply tick the boxes, cut out this advertisement, attach it to your letter heading and return it to us. We will do the rest.

If you feel that your store has special security problems, tick this box for a Volumatic security consultant to call. There is one in your area — you'll find his advice invaluable. ☐

The Volumatic Company Dept CD
Taurus House Kingfield Road
Coventry CV6 5AS England
Telephone (0203) 84217/8/9

made to make you profit

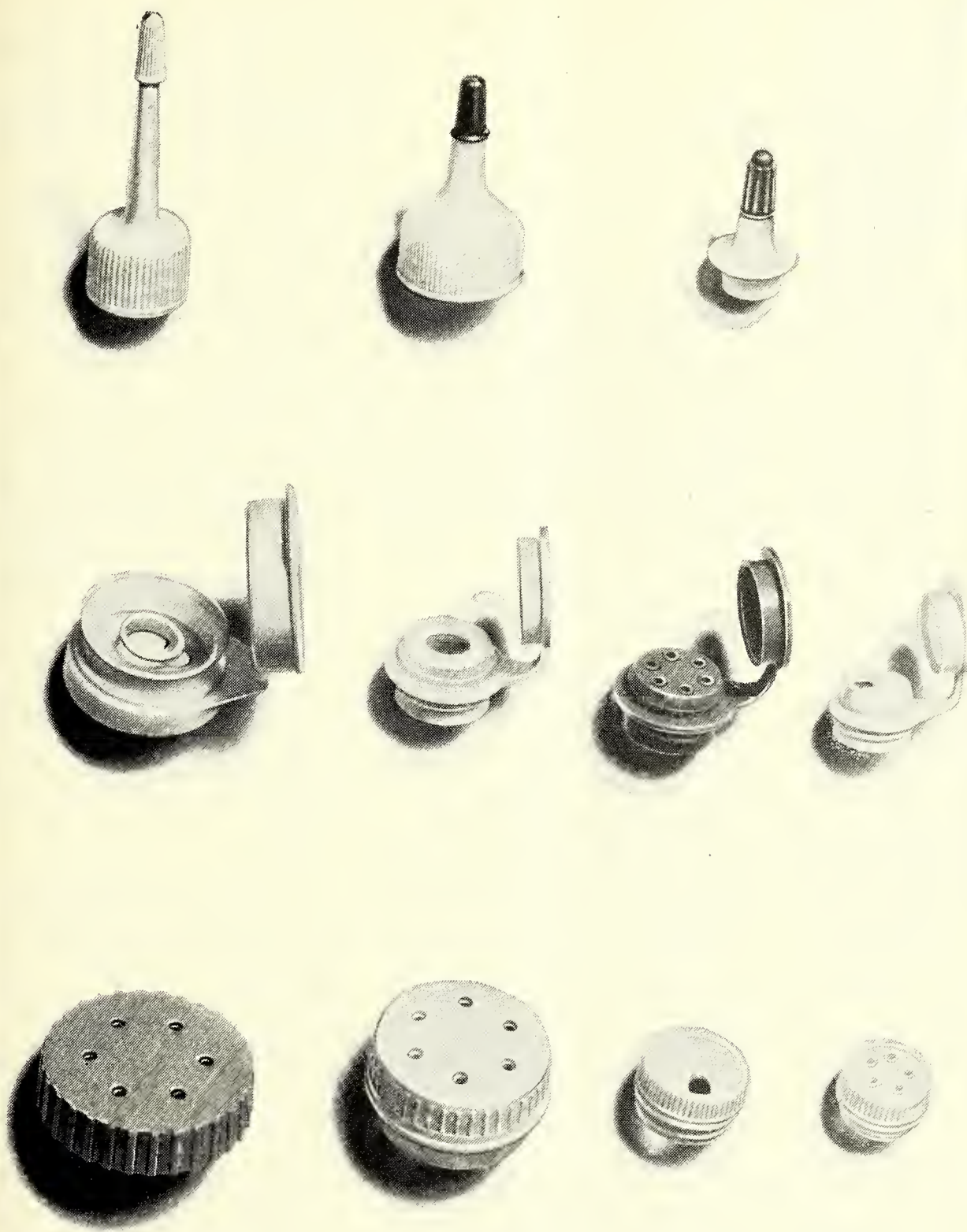
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MB54-42

Professional News

Pharmaceutical Society of Great Britain

Council discuss EEC draft directives on retailing

The six principles included in the draft directive on the retail sale of medicinal products in the EEC were considered at the November meeting of the Council of the Pharmaceutical Society of Great Britain. The council reaffirmed the adoption of the six principles which are:—

- (1) Restricting to a retail pharmacist supply of medicaments to the public.
- (2) To restrict the goods which a pharmacist is authorised to trade in in his pharmacy.
- (3) To define the function that the retail pharmacist is qualified to perform by way of medical laboratory analysis.
- (4) The pharmacist to be responsible for the quality of the medicinal products which he supplies without in any way removing the responsibilities which fall on the manufacturer.
- (5) Responsibility for the proper keeping, conformity to specification, and legal requirements relating to medicaments.
- (6) It is considered that full professional responsibility for the pharmacist is of such importance that he should at least be the owner of the medicaments he supplies and the apparatus and equipment that is in the pharmacy (there is an exception where the pharmacy is the property of a public authority or non-profit making co-operative institution where permitted by National legislation).

The Council had before it the minutes of its Committee on the ECC that had also considered the principle in Draft Directive II that a pharmacist should be responsible for and exercise control in the manufacturing of drugs.

With regard to item six, although merit was seen in the situation, attention was drawn to the existing situation of a general practice pharmacy in the United Kingdom. Subject to that reservation, it was recommended that the Council should accept the principles involved in the six points as set out.

Mr J. M. T. Ross (Company Chemist's Association representative on the EEC Committee) and Mr Sparshott disagreed with points 2 and 6; Mr E. B. Teesdale (representing the Association of the British Pharmaceutical Industry on the Committee) expressed objection to point 4, and to the principle accepted under Draft Directive II.

It was agreed that Mr J. P. Kerr, president, should represent the Pharmaceutical Society on the Council of the Commonwealth Pharmaceutical Association. The appointment to be for five years.

Planned pharmaceutical service

It was reported that there would be a meeting between representatives of the

Committee on a planned Pharmaceutical Service and the Department of Health and Social Security on November 13 to discuss the Committee's proposal that, subject to acceptable safeguards, an executive council with the approval in each case of the Secretary of State should have power to refuse an application for a contract to dispense NHS prescriptions in premises within a radius of a quarter of a mile of a health centre or multiple group practice premises.

Use of oestrogens in animals

It was reported that the Agriculture Ministers proposed to take steps to restrict the sale and supply of injectable forms of stilboestrol, hexoestrol and dienoestrol to prescription only. Regulations would be made under Section 8 of the Therapeutic Substances Act. In addition, veterinary surgeons would be recommended not to issue prescriptions for those substances except for therapeutic purposes.

The Ethical Committee minutes referred to a newspaper advertisement for Macleans toothpaste which had included a coupon redeemable only at branches of "Boots the Chemists", and an advertising feature with a supporting advertisement referring to "Boots Chemists." The Ethical Committee had accepted the explanation and apology of the superintendent pharmacist of Boots.

Titles of monographs

The titles of certain preparations of drugs included in the British Pharmacopoeia, the British Pharmaceutical Codex and the British National Formulary were, in the view of Mr K. Lees, too short to describe the preparations correctly. He told the Science Committee that the principle usually applied in the BP was that when a monograph was included for only one salt or ester of a drug then the title of a monograph for a preparation of the drug was the name of the drug shortened by the omission of the name of the salt or ester. For example, tetracycline hydrochloride tablets had the title tetracycline tablets. However, the position had arisen that betamethasone valerate cream was to be given the title betamethasone cream in the next edition of the BPC. Mr Lees pointed out that betamethasone was also available as a phosphate and there was evidence that the valerate cream penetrated the skin better than did a phosphate cream.

The Science Committee had agreed that in this case, shortening the title in the usual way meant that it was no longer sufficient to describe the preparation accurately. In that case, shortening the title would not be in the best interest of

the patient. Also, as the Codex was used abroad, there were important issues of nomenclature which arose in connection with drug exports.

On the other hand, the Committee recognised that the BP principle did result in shorter names and had assisted the prescribing of generic preparations.

It was pointed out that certain alterations suggested by Mr Lees in connection with the titles of preparations of betamethasone had been accepted by the BPC but not so far by the BNF. The next editions of both the BPC and the BNF were at an advanced stage of preparation and major changes could not be made if planned printing schedules were to be met.

It was recommended (i) that no further changes should be made to the titles of preparations of drugs to be given in the British Pharmaceutical Codex 1973, (ii) that the Society's representatives on the Joint Formulary Committee should not ask for changes in the titles of preparations in the British National Formulary 1974-76 and (iii) that the appropriate committee of the Medicines Commission should be asked to reconsider all titles of preparations to ensure that they were fully descriptive.

Mr J. P. Bannerman, commenting on the statement that "there was evidence that the valerate cream penetrated the skin better than a phosphate cream" asked if a phosphate cream was commercially available.

Professor Turner thought that there was no such cream commercially available at present but said it could possibly become so. Mr Bannerman asked whether it was necessary to ask the Medicines Commission to consider monographs of a preparation which "might" become commercially available.

Professor Beckett said that the Committee had been concerned about the danger of allowing the same name to be used for different things. Esters, he said, were different from the parent compound. To give to an ester the same name as the parent compound was not only confusing, but also potentially dangerous.

Mr Bannerman agreed about the danger, but said he would like to hear of examples. Professor Turner referred to the two examples which had been given by Mr Lees and said that about 12 more had been introduced. He added that the question was probably not so important in relation to the BNF, which was concerned only with British products, but the BPC was used widely abroad and where preparations not available in the United Kingdom were used there might be confusion. For that reason, it was considered unnecessary to ask the BNF to make changes in the next edition but the Medicines Commission should be asked to look at the whole problem.

Biological availability of digoxin

The Science Committee felt that there was still confusion and concern about the bioavailability of digoxin. It was agreed that the attention of the Committee on the Safety of Medicines should be drawn to the situation and that the Committee should be asked if progress was being made towards issuing a second statement. It was pointed out that the Society was prepared to assist the Committee with advice on the pharmaceutical aspects of that and of similar problems of biological availability.

Medicines Act should be given priority

Disappointment was expressed by members of The Pharmaceutical Society of Ireland at their October meeting over a letter received from the Department of Health in connection with the control of drug abuse.

The letter stated that following the publication of the Report of the Working Party on Drug Abuse in May, 1971, and in view of the growing public concern with the problem of drug abuse it was decided, with the approval of the Government, to proceed as a matter of priority with the preparation of separate legislation for the control of drug abuse. This legislation, under the title, "Misuse of Drugs" Bill, 1972", was introduced in the Dail on July 12 last.

The Bill would also contain the amendments to the Poisons' Act, 1961, which were essential in connection with the making of Regulations under section 14 of that Act, now at a final stage of preparation. It would be appreciated that, due to pressure of work on the preparation of the Misuse of Drugs' Bill, it had not been found possible to proceed as quickly as had been intended with the proposed legislation for the control of medicinal products.

Existing powers

In the meantime, however, in view of the importance of having a system of statutory control of medicines in operation without delay, which would enable the Republic to meet the requirements of the EFTA Convention on the "Mutual Recognition of Plant Inspections", which came into operation on May 27, 1971, the Minister had decided to avail of his existing powers under the Health Acts to enable a system of inspection of pharmaceutical plants and processes to be implemented. He proposed to make regulation to provide the statutory basis for the scheme.

It was envisaged that under the scheme, registration, issue of licences, etc., would be a function of the Department of Health acting on the advice of the National Drugs' Advisory Board which had agreed to operate the inspection system. The Board had recruited its own inspector for the purpose.

When Mr Walsh said he was not happy with some of the implications in the letter, Mr Power said he had many reservations also. The most serious drawback was that it was now proposed to introduce on a piecemeal basis measures which they had urged as constituents of all embracing Medicines' Legislation. It was evidently intended to utilise the National Drugs' Advisory Board as a basis around which temporary legislation would be introduced.

"We in community pharmacy must express our resentment that comprehensive Medicines' Legislation may not be intro-

duced for two years. Those of us involved with European negotiations realise that delay will be a source of embarrassment. I feel we must urge the establishment of a Working Party consisting of Council members and officials of the Department of Health to prepare for the introduction of Medicines' Legislation as a matter of urgency", said Mr Power.

Mr Power went on: "This is the only country in Europe which lacks such legislation. The misuse of non-scheduled preparations can create the initial problem which ultimately leads to more serious abuse. In my opinion, two years is too long to wait".

The president agreed that at the last meeting with officials of the Department they got the impression that it might be two years before the legislation was introduced—or even longer. What the officials had stated was merely a declaration of intent. A Medicines' Act should be given priority.

On the motion of Mr Walsh it was decided to refer the matter to the Practice of Pharmacy Committee for immediate consideration.

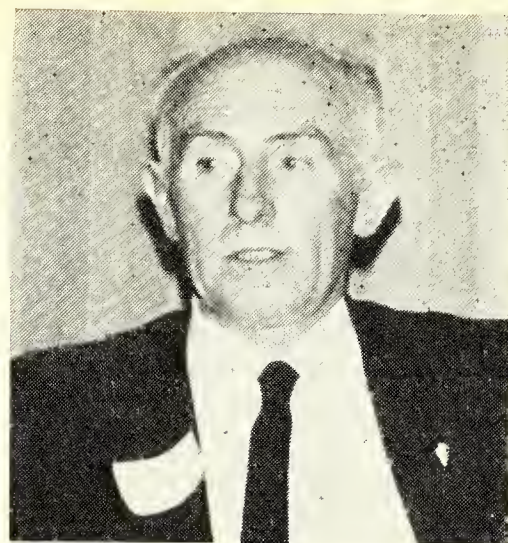
A letter from Dental Projects (Laboratories) Ltd, 47 Thames Street, Middlesex, referred to a letter in the June edition of the *Irish Pharmacy Journal* concerning dental repair kits and stated that they felt the remarks in the letter by a dental surgeon to the Council had no foundation. They could only assume that the two badly-repaired dentures referred to had been through misuse and failure to follow the instructions carefully. No specific product or company had been named but they had received thousands of letters claiming excellent results since placing their product on the market.

Point of law

Arising out of the Law Committee report, Mr Butler said that pharmacists should be made aware of the fact that it was the practice of some doctors to write orders for controlled drugs which were not legal prescriptions. Unless those orders complied with the legal requirements the patient should be asked to take them back to the doctors concerned to be completed in proper form.

Also arising out of the Law Committee, it was agreed, subject to the opinion of the Law Adviser, to institute proceedings against a Dublin company for breaches of the Poisons and Pharmacy Acts.

A letter received from the Department of Health enclosed a draft scheme of legislation amending and extending the Dentists' Act, 1928. The provisions under section 2 (b), of the new legislation, it was pointed out, shall not operate to prohibit the extraction of a tooth without the application of any local or general anaesthetic by a duly registered pharmaceutical chemist, chemist and druggist, druggist or licen-



Mr M. F. Walsh

tiate apothecary in dental cases which are urgent, and when a registered dentist or a registered medical practitioner is not available for the purpose of such extraction.

A member drew attention to remarks published in the lay Press to the effect that the Society was being involved in trade and said that such an impression was understandable when the president of the Society was a member of the Health Negotiating Committee which had drawn up terms under which pharmacists are now participating in the Health scheme.

Appointments

Mr Power pointed out that four Council members had not been appointed to the Negotiating Committee by the Society but by a national meeting of the general body of pharmacists. He agreed there was an inherent difficulty in distinguishing between a Council member as such and a practising pharmacist.

Mr Power reported that at a recent annual dinner of the Veterinary Association he had discussions with the president of the Irish Medical Association regarding drug control. He had pointed out that the Society was concerned with this problem.

Regarding a meeting in the near future with the IMA he had made it clear that the Society would be anxious to discuss the position not in any narrow context but in relation to Dangerous Drugs, controlled preparations and the need for comprehensive medicines' legislation to control activities involving the supply and advertising of medicines. In fact they would be anxious to discuss every aspect of drugs and medicines.

Mr Walsh drew attention to an advertisement in a Dublin publication by a pharmacist which reflected a bad image of the profession. He was disturbed that any pharmacist should associate his name with such an unethical advertisement.

Mr Shannon agreed they should have basic standards to ensure that the image of the profession would not be lowered. It was agreed to refer the matter to the Practice of Pharmacy Committee.

The registrar reported that ten out of 20 candidates had passed the Assistants' examination in the Autumn. In the degree examination one student had passed with first class honours; one obtained second class honours and 21 had passed.

Arising out of the schools' committee, Professor R. F. Timoney said that he had

Continued on p728

Continued from p727

been lecturing on Poisons' Law for the past 25 years and the demands on his time had become so great that he felt he should surrender this particular activity.

The Council accepted Professor Timoney's request and appointed Mr M. J. Cahill as lecturer in forensic pharmacy.

An adjudicating committee, consisting of Messrs Butler, Corrigan and Power, together with Professor Timoney and Mr Val J. Harte of the college staff, was appointed to consider applications for registration from pharmacists educated outside the Republic.

The president extended the thanks of the Council to the organisers of the Irish Pharmaceutical Congress in Tralee and praised Mr Kennelly and his wife and all associated with the function for making it such an outstanding success.

Mr O'Donnell said he hoped the Council would be able to send an adequate delegation to the FIP Congresses in future as he felt the task was too much for one man.

Mr Power said he had received "glowing accounts" of Mr O'Donnell's lone efforts on behalf of Irish pharmacy when discussing the matter recently with European colleagues in London.

Mr Power said he wished to express his personal regret that the Minister for Health had failed to nominate even one pharmacist on Comhairle na nOispidial (the Hospitals' Board), or on the Regional Hospital Boards. He felt the constitution of these Boards was influenced by pressure groups and he regretted that pharmacy was not sufficiently organised to exert a stronger influence. "I am convinced that if pharmacists were in a position to be more actively involved in public life we would be in a better position to exert pressure", he added.

Mr Burrell renewed his appeal to pharmacists to forward subscriptions of £5 each towards the cost of carrying out the very necessary economic survey of pharmacy. He could not over-stress the fact that such a survey was necessary in view of our pending entry into the EEC.

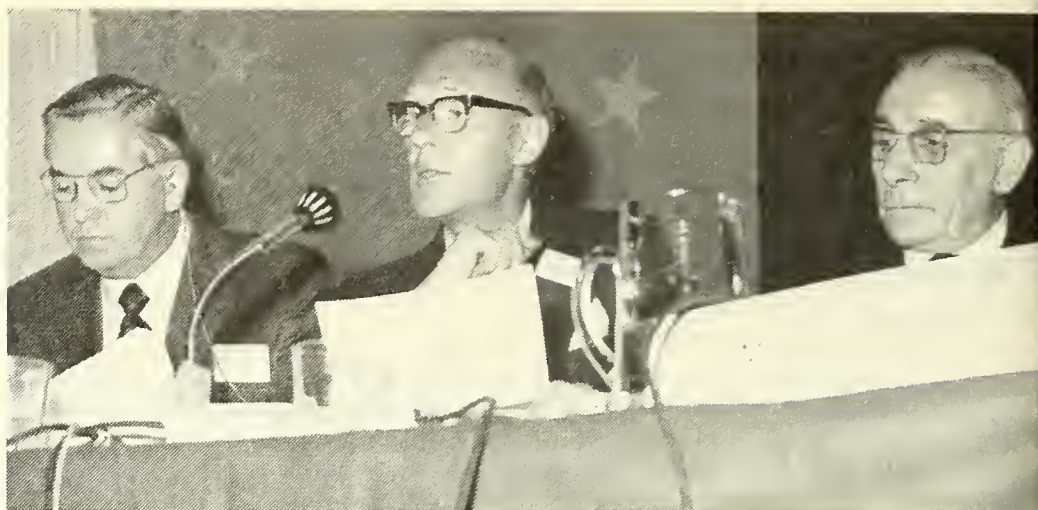
Mr Butler said the Department of Health had expressed interest in the project.

It was agreed to forward a copy of the proposals, prepared by the Economist Intelligence Unit, to the Department as an indication of the task on hand.

Restored to the Registers were: Mrs Bridget M. Moffitt (née Tarpey), LPSI; Mr Samuel Citron, LPSI and Mrs Joan M. Beales (née Nicell), Assistant.

Lucy Kelly and Thomas Wickham were elected to membership; nominated for membership were: Mrs Maeve Cullen, LPSI, Melle View, Deanscurragh, Longford; Miss Mary McGuinness, LPSI, Main Street, Roscommon and Mr E. Gilsean, LPSI, Main Street, Kilcullen, co Kildare.

The following changes of address are noted: Mr Eugene Gilsean, LPSI, to Main Street, Kilcullen, co Kildare; Mrs Oona Molloy, MPSI, to 86 Lower John Street, Sligo; Mr William Counihan, MPSI, to 16 Dunmore Avenue, Riverview, Knockboy, Waterford; Mr Robert J. McCullagh, MPSI, to 34 Weirview Drive, Stillorgan, co Dublin; Mrs Genevieve O'Connor, LPSI, to 5 Liffey Lawns, Clane, Naas, co Kildare; Mr John Holly, MPSI, to 66 Market Street, Ardee, co Louth; Mrs Theresa Ferris, LPSI, to 7 Fernside Villas, Summerhill South, Cork.



Mr H. W. Bach, Mr L. M. Spalton, Mr Y. Chabrol at the meeting.

Self-medication in the EEC

Substantial progress has been made in the consolidation of the Proprietary Associations of Europe (AESGP) relationships with international and European authorities concerned with public health and the EEC Commission is giving recognition to the area of self-medication within the health schemes of the Community.

This was stated by AESGP's president, Mr H. W. Bach, at the Association's annual meeting in Brussels last week. Theme of meeting was "The significance of self medication for the consumer, for the doctor and for the Environment in the EEC".

The round table session was chaired by Mr L. M. Spalton (Sterling-Winthrop Ltd, UK, and a member of the Medicines Commission), put forward the view that there was an overriding need for the pharmaceutical directives to be soundly planned and useful.

The first paper, dealing with EEC Directives, was given by Dr D. Spitta (AESGP Legal and Professional adviser).

Mr J. Lucius (vice-president of the European Parliament) dealt with the future role of the European Parliament on European Legislation. He reviewed the development of the EEC over the last 20 years culminating with the 1971 resolution covering the achievement by stages of economic and monetary union and harmonisation of fiscal policies amongst the EEC members. The resolution also provided for the development of regional and environmental policies to be adopted by the EEC.

Commenting on this talk, Mr Y. Chabrol (EEC Economic and Social Council) reviewed the work of the Council on the texts of directives of interest.

Mr J. P. Wells (director, Proprietary Association of Great Britain), in a summary of the advantages which would accrue to the industry from the removal of barriers to trade, said he felt that the aims and objectives of the industry within the existing members of the Community and the new entrants were identical. The draft directives, however, required modifications in important particulars to encompass the different practices and development of the industry in the member states just joining the Community. He commented on the directives relating to the harmonisation of registration procedures and felt that the primary objective of these proposals was to move towards the achievement of mutual confidence of the national product regis-

tration bodies in each other's decisions. Further problems arose with the directives concerning retail sale, since the existing pattern of distribution of medicines within the EEC differed widely from that in Britain and Eire where "25 per cent of the total sales of proprietary medicines is from grocers and village stores".

Commenting, Mr E. A. Campo (director general, Secretariat of the EEC Council of Ministers) agreed that the entry of the three new members required a new approach to be made to the problems of personal responsibility of production.

Dr Scheuer and Mr J. P. de Crayencour (of the European Commission) agreed with this view. Mr de Crayencour said that the EEC Commission was fundamentally concerned that the control of medicines at manufacturing and wholesale levels was also maintained at the retail level.

Lord Burntwood, former Under-Secretary of State, Department of Health of Great Britain, reminded the meeting of the continuous inflation of social security costs. During the period 1963 through 1966 these costs had increased by: Italy 54 per cent, Belgium 49 per cent, France 40 per cent, UK 30 per cent.

The answer to this problem he felt was to promote properly controlled self-medication as an extension of conventional medical practice and the GP's first weapon against unnecessary use of his time.

Dr Feinstein, professor of medicine and epidemiology, University of Yale and Hamilton, underlined that medical science was essentially based upon laboratory data. It was most likely that with an evaluation based only on laboratory data, aspirin would not be allowed to be marketed nowadays.

Mr de Malherbe, CAP member, underlined the educational role of well-balanced advertising. There was still a lot to do towards promoting dental hygiene and daily hygiene, etc.

Mr Reiniger, for the industry, believed that free sale medicines, thanks to free competition and advertising, had maintained a remarkably low price level.

At the general assembly president Hans Bach (Richardson Merrell, West Germany) was re-elected for a further term. The UK is represented on the board by Mr F. G. Razzell (Nicholas Products) and on the executive committee by Mr D. N. A. McLure (Beecham Products).

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DENTIFIX

Complete denture repair kit.

simple rules for rapid price checking.
 1. Look under 'This week's changes.' If the price is not listed... 2. Check cumulative section. If the price is not listed... 3. Refer to the last main list. The price is still correct.

Prices are given per unit unless otherwise stated. Bold upright figures in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Upright (0.14) is a suggested guide. a=Price advanced. r=Price reduced. ●=New entry. d=Delete. c=Correction. i=Insert.

Chemist & Druggist

Price Service

Cumulative amendments to September Quarterly Price List

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
EBUT (366 Dendron)				AGFA (16 AGL)				ALADDIN (23 ALAD)			
600 small	4.33dz	1.03dz	0.60	films black & white				vacuum flasks			
medium	6.86dz	1.63dz	0.95	Agfapan 1000				Ambassador	16 oz	..	0.65
1200 small	5.05dz	1.20dz	0.70	roll 120	0.22	0.055	0.36½	32 oz	..	..	1.04
medium	8.30dz	1.97dz	1.15	Dia direct				Concorde	8 oz	..	0.57
large	13.71dz	3.26dz	1.90	35mm 36exp	0.79	0.115	1.23	16 oz	..	..	0.61
nsr	6.13dz	1.46dz	0.85	Isopan 126	12exp	0.17	0.04	23 oz	..	..	0.92
				20exp	0.235	0.06	0.39½	32 oz	..	..	0.98
SERT (2 Abbott)				Isopan IF and ISS				Continental	8 oz	..	0.54
tributors 938 PD)				roll 127, 120 & 620	0.135	0.035	0.24	16 oz	..	..	0.57
posable syringe with 4				35mm cassette				23 oz	..	..	0.89
applicators				Rapid	0.185	0.045	0.31	32 oz	..	..	0.95
entothal rectal suspension				20exp	0.22	0.055	0.37½	Escort	16 oz	..	0.57
2 g	0.91	..	1.36½±sls4A.	36exp	0.29	0.07	0.48	32 oz	..	..	0.92
EM (746 Lederle)				5 metre length	0.455	0.115	0.76	food flask	16 oz	..	0.81
ets	100	1.78	0.445	17 metre length	1.41	0.35	2.37	32 oz	..	..	1.03
OMYCIN (746 Lederle)				Isopan Ultra				super	16 oz	..	1.03
and ear ointment 1%				35mm cassette				32 oz	..	..	1.30
3.5 g	0.12	..	TS	36exp	0.29	0.07	0.48	jug	32 oz	..	2.43
muscular 100 mg				5 metre length	0.455	0.115	0.76	refills			
10	1.89	..	TS	17 metre length	1.41	0.35	2.37	flask	8 oz	..	0.32
venous 250 mg	10	1.89	..	Agfapan 35mm			d	16 oz	..	..	0.35
500 mg	10	3.40	..	Isopan 1FF			d	23 oz	..	..	0.53
ment 3%	25 mg	0.21	..					32 oz	..	..	0.55
chalmic oil suspension				AGFACOLOR (16 AGL)				food flask	16 oz	..	0.58
6 ml	0.32			projectors				food flask or jug	32 oz	..	0.70
iatric drops	10 ml	0.29	..	automatic 50.	22.945	5.735	41.03½	food flask super	16 oz	..	0.60
OMYCIN V (746 Lederle)				negative film CNS				32 oz	..	..	0.72
ules 250 mg	20	0.62	..	standard cassette				ALBERTO BALSAM (24 ACC)			
100	2.31	..	TS	35mm	12exp	0.315	0.08	sachet	0.63dz	0.16dz	0.09
1000	22.00	..	TS	20exp	0.385	0.095	0.57	90 cc	2.32dz	0.58dz	0.33
iatric drops	10 ml	0.31	..	36exp	0.525	0.13	0.77½	220 cc	4.14dz	1.03dz	0.59
100 ml	0.39	..	TS	126	12exp	0.335	0.085	ALBERTO-CULVER (24 ACC)			
500 ml	1.76	..	TS	20exp	0.42	0.105	0.62	Get Set hairspray			
ED (208 BW)				Rapid	0.335	0.085	0.50	normal hold	150 g	1.87dz	0.45dz
ound linctus				roll film 127, 120, 620	0.28	0.07	0.41½	303 g	2.96dz	0.70dz	0.41
125 ml			d	reversal film CT18				superhold	120 g		d
L (922 Ortho)				126	20exp	0.93	0.14	150 g	1.87dz	0.45dz	0.26
applicator	0.46	0.09	0.78	35mm	36exp	1.355	0.18	303 g	2.96dz	0.70dz	0.41
only	0.34	0.09	0.60	cassette	20exp	0.93	0.14	120 g			d
ED (1610 WCSO)				36exp	1.355	0.18	1.85	for greasy hair	120 g & 303 g		d
ound linctus				Rapid	0.73	0.085	1.05	ALBION (399 CG)			
100 ml	2.40dz	..	0.30 †DDI	roll film 127, 120, 620	0.71	0.085	0.96½	cotton wool	1 oz	0.54dz	..
MOL (649 ICI)				8mm cine CT135				4 oz	1.38dz	..	0.06½
ules 5mg	100	1.00	0.25	25ft	1.10	0.175	1.51½	1 lb	4.42dz	..	0.16½
LAWN (818 M&B)				8mm cine CK17				paper wrapped	2 oz	0.85dz	..
killer	4oz	2.64dz	..	super 8	1.31	0.23	1.82	8 oz	2.42dz	..	0.10
8 oz	4.92dz	..	0.61½	8mm Movex cassette	1.26	0.23	1.99	1 lb	4.14dz	..	0.27½
M. (1091 Rybar)				16mm cine				ALGAMAR (708 KI)			0.50
ure	150 ml	0.24	0.06	spool	100ft	3.105	4.30	face pack	3.00dz	0.75dz	0.46
OPRUF (339 CG)								ALGEMARIN (708 KI)			
er 1 in x 5 yd				AGLA (208 BW)				existing entry			d
M205	1.65dz			atomiser			d	ALGEMARIN (708 KI)			i
2 in x 5yd	2.66dz			AIRWICK (671 Jeyes)				cremebad	No 7	0.40	0.10
3 in x 5 yd	3.55dz			aerosols				No 15	0.70	0.175	1.30
line (1091 Rybar)				alpine, lilac time,				No 30	1.25	0.312	2.25
e entry				springtime	10 oz	1.72dz	..	creme soap			
NAPAX (868 MC)								foam bath	No 1	0.75dz	0.188dz
450 g	1.50		†	AKINETON (969 Pfizer)				No 2	3.00dz	0.75dz	0.55
SPORIN (208 BW)				ampoules 5mg/1ml	5	0.59		No 10	5.50dz	1.37dz	0.80
0.5 ml	0.72	..	1.08 TS	tablets 2 mg	50	0.98		No 3	1.00	0.25	1.80
SIX (337 Curtis)								No 42	1.80	0.45	3.10
e entry								No 85	2.90	0.725	5.10



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	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ALGEMARINA (708 KI)				ANTILOPE (Weil) (961 EGP)				ATKINSONS (76 Atkinson)			
dry shampoo	0.52	0.13	0.91	eau de Cologne	1 oz	0.54	1.00	English lavender			
					2 oz	0.97	0.242	1.80	deodorant spray	..	0.75
ALGIPAN (1352 Wyeth)					4 oz	1.57	0.392	2.90	for gentlemen		
40 g	0.14	0.035	0.22½		8 oz	2.38	0.595	4.40	after shave	92 cc	0.80
ALKERAN (208 BW)					16 oz	4.11	1.027	7.60	brilliantine	63 cc	0.60
injection unit pack	2.14	..	3.21 †s1s4A	foam bath	6½ oz	0.97	0.242	1.80	hair cream	55 g	0.35
tablets 2 mg	25	0.44	0.66 †s1s4A	parfum de toilette	1 oz	0.92	0.23	1.70	shaving cream	85 g	0.40
5 mg	25	0.78	1.17 †s1s4A		2 oz	1.46	0.365	2.70	foam	155 g	0.60
					4 oz	2.38	0.595	4.40	Gold Medal eau de Cologne		
ALLENBURY'S (34A&H)					8 oz	3.84	0.96	7.10	bath foam	118 g	0.75
pastilles					16 oz	6.49	1.622	12.00	289 g	..	1.50
blackcurrant	0.132	0.024	0.20	atomiser	2 oz	1.73	0.432	3.20			
malt extract			d		4 oz	2.49	0.622	4.60	ATOMOL (34 A&H)		
malt extract with C.L.O.				parfum	¼ oz	1.14	0.285	2.10	nasal spray	10 ml	0.15
packs of 1 lb and 2 lb			d		½ oz	1.95	0.487	3.60			0.22½
					¾ oz	3.46	0.865	6.40	ATRIXO (1164 SSL)		
ALLINSON (40 Allinson)					1 oz	5.35	1.337	9.90	hand care tin	404	1.084dz
dried yeast	4 oz	4.66	0.15½		2 oz	8.54	2.135	15.80	408	1.554dz	0.256dz
	(3 dz)	..	..		4 oz	14.70	3.675	27.20	409	8.647dz	0.37dz
starch reduced rolls					8 oz	24.70	6.175	45.70	406	1.247dz	2.09dz
white or brown	15	4.44	0.14½	atomiser de luxe	1 oz	6.16	1.54	11.40	406	1.247dz	0.303dz
	(3 dz)	..	..	refill	1 oz	4.76	1.19	8.80	429	1.762dz	0.425dz
	28	2.45dz	0.24	diffusette	½ oz	2.05	0.512	3.80	jar	426	2.831dz
ALTILEV (1176 Squibb) entire entry			d		¾ oz	3.51	0.877	6.50	430	4.324dz	0.677dz
ALUDROX (1352 Wyeth)				spray	¾ oz	2.97	0.742	5.50	hand care lotion	1.879dz	1.042dz
gel	200 ml	0.125	0.16½	Satin body perfume	1 oz	0.81	0.202	1.50			0.32
500 ml	0.285	..	0.38		2 oz	1.35	0.337	2.50	AURALTONE (1295 Wade)		
				Secret de Venus bath oil	4 oz	2.16	0.54	4.00	15 ml	0.17	0.04
ALUDROX SA (1352 Wyeth)					½ oz	1.89	0.472	3.50			0.30
tablets	250		d		1 oz	3.08	0.77	5.70	AUREOMYCIN (746 Lederle)		
					2 oz	5.51	1.377	10.20	capsules 250 mg	20	0.75
ALUHYDE (868 MC)					4 oz	8.27	2.067	15.30	100	3.59	..
50	0.40	..	†s1s4A		8 oz	11.78	2.945	21.80	25 g	0.21	..
500	3.60	..	†s1s4A	soap	16 oz	17.68	4.42	32.70	3.5 g	0.12	..
ALMAY (39 Almay)				talc de toilette	32 oz	29.46	7.365	54.50	100 ml	0.71	..
colour n' gleam double-decker					2½ oz	0.27	0.067	0.50	AVLOCLOR (649 ICI)		
lip pots	0.52	0.125	0.90		4 oz	0.59	0.147	1.10	tablets 0.25 g	100	0.66
shadow n' gloss double-decker				ANTOIN (31 IC)					AVLOTHANE (649 ICI)		
eye pots	0.52	0.125	0.90	tablets	20	0.12	0.03	0.21 †s7DDI	(vet.)	7 lb	1.80
					50	0.22	0.05	0.37½†s7DDI	BABETTES (153 BSC)		
AMINOSOL VITRUM (930 P&B)					250	0.82		†s7DDI	baby napkins	20	2.53dz
fructose ethanol solution				APISERUM (253 Chemia)					10	1.88dz	..
500 ml	1.36			ampoules 5 ml	24	3.36	0.84	5.31½	25 case rates minimum order direct	..	0.19½
1000 ml	2.32										
glucose solution	500 ml	0.74		APRIL VIOLETS (1355 Yardley)					BACCHUS (301 Coty)		
1000 ml	1.32			perfume	1991	0.447	0.112	0.79	after shave bronzing		
solution 10%	500 ml	1.98		perfume d Cologne	1984	0.434	0.109	0.76			
				soap toilet	1962	0.138	0.039	0.22	BALENCIAGA (386 Douek)		
AMOUR AMOUR (Patou)(386 Douek)				spray mist	1945	0.737	0.184	1.29	eau de Balenciaga 1½ oz	1.03	0.257
eau de toilette	2 oz	1.48	0.37	talcum	1907	0.209	0.052	0.37	4 oz	1.76	0.44
	4 oz	2.40	0.60						7 oz	2.82	0.705
parfum				AQUAMOX (746 Lederle)					15 oz	4.16	1.04
le compagnon	½ oz	1.70	0.425	tablets 50 mg	100	2.47	..	†s4B	BALLET (702 KC) (Northern region only)		
flacon	¼ oz	1.80	0.45						toilet tissue twin roll	1.23	0.09
	½ oz	2.80	0.70						(1½ dz)	..	
	1 oz	4.70	1.175	AQUASAN (430 Eucryl)							
parfum Cologne	1½ oz	1.06	0.265	toilet cleanser	1.56dz	0.04dz	0.20		BAND-AID (672 Johnson)		
	3½ oz	1.70	0.425	refill	2.395	..	0.15		elastic plasters		
					(2 dz)				2½ in x 1 yd	0.147	0.21
ANADIN (655 ICC)				ARMORICAINE (1336 WC)					2½ in x 6 in	0.034	0.05
tablets	4	1.19	0.30	powder	2 lb	0.79	0.19	1.33	washproof plasters		
	(4 dz)	(4 dz)	0.04		10 lb	3.38	0.85	5.92	wallets assorted	0.075	0.10½
	8	1.97	0.50	ARRID (235 CW)					medium assorted tin	0.127	0.18
	(4 dz)	(4 dz)	0.07	antiperspirant deodorant aerosol					large assorted tin	0.165	0.23
	20	2.75	0.69	light powder	130 g	3.26dz	0.78dz	0.42	economy carton	0.201	0.28
	(2 dz)	(2 dz)	0.18		190 g	4.13dz	0.98dz	0.53	medium strips	0.127	0.18
	50	2.46dz	0.62dz		255 g	5.14dz	1.22dz	0.66	large strips	0.165	0.23
	100	4.08dz	1.02dz	antiperspirant extra dry					3 in x ¾ in	0.525	0.73½
ANAPAX (848 Minnesota)				aerosol standard					3 in x 1 in	0.629	0.88
cold sore lotion	5 ml	1.08dz	0.27dz						patches 1½ in x 1½ in		
cold tablets	12's	1.50dz	0.375dz		130 g	3.26dz	0.78dz	0.42	100	0.60	0.84
cough linctus					190 g	4.13dz	0.98dz	0.53	spots ¾ in	100	0.45
adult	55 ml	2.01dz	..	unscented	255 g	5.14dz	1.22dz	0.66	composite pack	120	1.129
child	55 ml	1.85dz	..						2½ in x 6 in	0.034	0.05
junior pain reliever			0.24 †		190 g	4.13dz	0.98dz	0.53	2½ in x 1 yd	0.147	0.21
			0.22 †	antiperspirant supreme	255 g	5.14dz	1.22dz	0.66	2 in x 4½ in	1.273	1.78½
				cream	15 g	1.87dz	0.44dz	0.24	BARBER (85 BES)		
nasal spray	20 ml	1.68dz	..		28 g	2.34dz	0.55dz	0.30	existing entry		d
triple action cough mixture				roll-on	42 g	2.34dz	0.55dz	0.30	BARBER (85 BES)		i
125 ml	2.14dz	0.535dz	0.30						health lamps	365	10.24
ANARIDS (1091 Rybar)				ARTANE (746 Lederle)					popular	3.37	2.50
12	0.16	0.04	0.28	Sustets 5 mg	100	0.96	†s4B		596	2.61	4.50
			d	ARTHRO PAD (1127 Seton)					641	9.45	3.47
ANBESOL (655 ICI)				existing entry				d	465	23.06	14.90
oral antiseptic	1.71dz	0.43dz	0.22	ARTHRO PAD (1127 Seton)				i		5.62	36.37
ANETHAINE (518 Glaxo)				(distributors 93 BJ)					entire entry		d
cream	20 g	0.135	..	bandage support					BARMENE (793 MFL)		
ANGIER (172 BMCL)					code 16	0.54	..	0.80	pure yeast extract	7 lb	2.06
children's cold relief drink	0.119	0.03	0.20		code 17	0.62	..	0.93			..
junior aspirin tablets	16	0.047	0.012		code 18	0.68	..	1.02	BAYCARON (97 Bayer)		
50	0.082	0.021	0.14	ARVYNOL (969 Pfizer)					tablets 25 mg	50	1.30
dp 500	0.369			capsules 250 mg	100	0.71	†s4B		150	3.74	5.61
emulsion large size			d	ASCOXAL (68 Astra)					ointment	35 g	0.19
ANIMALINTEX (1073 Robinson)				tablets	24	0.28	0.08		BEAR BRAND (1449 R&CFD)		
poultice dressing (vet.)	2.750	0.69			dp 144	1.52			tub honey	1 lb	2.50dz
	(1½ dz)	(1½ dz)		ASILONE (117 BPL)				d			0.25
ANITA (473 FJ)				tablets 50 mg	dp 100				BEETHAM'S (106 Beetham)		
hair glitter	0.68dz	0.17dz	0.10	ASTRAFER I.V. (68 Astra)					glycerin and cucumber	85 cc	2.76dz
ANNE FRENCH (655 ICC)				ampoules 5 ml	5	0.56			165 cc	4.20dz	0.69dz
cleansing milk	37 cc	1.09dz	0.28dz						glycerin and lavender		0.60
	84 cc	1.83dz	0.46dz	ASTRAL (333 Cupal)					85 cc	2.76dz	0.69dz
	206 cc	3.28dz	0.82dz	general purpose blocks				0.08	glycerin and rose water		0.40
	79 cc		d	bouquet					85 cc	2.76dz	0.69dz
golden tan	1.47dz	0.37dz	0.20	ATARAX (969 Pfizer)					glycerin and white lilac	85 cc	2.76dz
moisture cream	1.47dz	0.37dz	0.20	syrup 10mg/5ml							0.40
	2.22dz	0.56dz	0.30		150 ml	0.39	†s4B		hand cream	1 oz	2.04dz
				tablets 10mg	100	0.96	†s4B		teenage skin cream	25 g	0.51dz
				25mg	100	1.95	†s4B				0.30

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
ODGIA (1071 Robins)				finger dressing				moulded				
hoil	1.28	0.32	2.30	1 in x 7 in x 24				Clipper 1				
de Cologne 2 oz	1.12	0.28	2.00	04920	0.555			Clipper 2 (strapless)	1.96dz	0.22dz	0.27	
4 oz	1.76	0.44	3.20	wound dressing				Penguin				
8 oz	2.92	0.73	5.30	2 in x 3 in x 50				(strapless)	2.33dz	0.25dz	0.32	
pray 2 1/2 oz	1.92	0.48	3.50	04928	0.69			Standard				
de toilette 2 oz	1.48	0.37	2.70	1 1/2 in x 2 in x 50				(strapless)	2.18dz	0.24dz	0.30	
4 oz	2.52	0.63	4.60	04929	0.38			Trident				
8 oz	3.84	0.96	7.00	waterproof strapping				(strapless)	2.69dz	0.30dz	0.37	
um de toilette 75 cc	2.32	0.58	4.20	1/2 in x 5 yd x 12				childrens				
fume 1/2 oz	1.56	0.39	2.80	04900	1.115			99 (strapped)	2.84dz	0.31dz	0.39	
1/2 oz	2.20	0.55	4.00	1 in x 5 yd x 12				108, 99	2.55dz	0.28dz	0.35	
1/2 oz	3.56	0.89	6.50	04901	1.585			5516, 5517	4.37dz	0.48dz	0.60	
1 oz	5.24	1.31	9.50	2 in x 5 yd x 12				highlights				
2 oz	7.96	1.99	14.50	04902	2.62			567, 128	6.45dz	0.71dz	0.89	
ARD (113 Bencard)				brilliantine 50 cc	1.48dz	0.37dz	0.23	133	7.20dz	0.79dz	0.99	
test solutions				BLUE ORCHID (1630 R&RL)				208	5.70dz	0.62dz	0.79	
intradermal and prick				108 cc	2.32dz	0.58dz	0.36	mens				
2 ml	0.35			50 cc	1.48dz	0.37dz	0.23	54	2.55dz	0.28dz	0.35	
21 skin test outfit				108 cc	2.32dz	0.58dz	0.36	55	2.69dz	0.30dz	0.37	
21 x 2 ml	6.00			250 cc	2.32dz	0.58dz	0.36	459	2.18dz	0.24dz	0.30	
standard cabinet				BN (848 Minnesota)				Clipper 3	1.96dz	0.22dz	0.27	
72 x 2 ml	22.00			liniment	100 ml	1.50dz	0.375dz	0.21	special			
refill	18.00			200 ml	2.14dz	0.535dz	0.30	102, 114	2.55dz	0.28dz	0.35	
hospital cabinet				BOLDOLAXINE (346 Dales)				182, 95, 135	3.28dz	0.36dz	0.45	
120 x 2 ml	35.50			(distributors 1556 Farillon)				184, 170, 112	3.06dz	0.34dz	0.42	
refill	29.00			BOND STREET (1355 Yardley)				130	2.84dz	0.31dz	0.39	
YLIN (938 PD)				dusting powder 2709	0.845	0.211	1.48	110, 96	3.57dz	0.39dz	0.49	
ectorant 2 1/4 l	1.51		†s7	perfume 2791	0.771	0.193	1.35	67, 142	4.00dz	0.44dz	0.55	
h codeine 2 1/4 l	2.40		†s7DDI	perfumed Cologne 2784	0.554	0.139	0.97	115	4.73dz	0.52dz	0.65	
ETE (1352 Wyeth)				2785				BROCILLIN (1393 BRL)				
ir 150 ml	0.24	..	0.32	mini spray 2745J	0.419	0.105	0.74	tablets 125mg packs of 20 and 100			d	
1200 ml	1.315	..	1.75	spray mist 2745	0.794	0.188	1.39	BRONCHOTONE (1295 Wade)				
MYCEN (117 BPL)				soap toilet 2762	0.138	0.035	0.22	100 ml	0.19	0.05	0.34	
els 250 mg 1000	5.00	..	7.50	talcum 2707	0.280	0.070	0.49	dp 500 ml	0.76		†	
DINE (878 Napp)				Crystallized Cologne				dp 2 l	2.74		†	
nal douche 500 ml	1.96	..	2.62	2770				BRONNLEY (194 Bronnley)				
240 ml				BONOMINT (1037 Reckitt)				after bath Cologne				
X (631 Hudnut)				16	0.52dz	0.124dz	0.07	0733	..	..	0.18
spray 51 g	2.545dz	0.635dz	0.36	16	1.06dz	0.251dz	0.15	0738	..	..	0.60
140 g	4.525dz	1.13dz	0.64	BOULES QUIES (346 Dales)				141 cc	..	..	0.27
het 6	0.99dz	0.25dz	0.14	(distributors 1556 Farillon)				powder 95 g	..	..	0.22
12	1.84dz	0.46dz	0.26	BOUNCE (967 Petfoods)				soap 0132	..	..	0.21
GRAM (1479 SCL)				large	3.43	0.54	0.10	0402	..	..	1.20
poules 5 x 30 ml	4.78			(4 dz)		(4 dz)		0438	..	..	0.63
ision 5 x 100 ml	11.68			economy 1.70dz		0.271dz	0.19 1/2	0928	..	..	0.70
ACIAL (1631 Mediline) (Southern area only)				BOURJOIS (150 Bourjois)				0723	..	..	0.18
ACIAL (1631 Ski)				bath cubes Freesia				0725	..	..	0.46
	0.75	0.1875	1.25	soaps (4) 9391				0728	..	..	0.65
ORM (1639 S.B.A.L.)				talcums Bourdoir, Wild Rose, Mimosa &				country herb bubble bath				
ectives (3)	..	..	0.25	Golden Fern				0148	..	..	0.58
olus (3)	..	..	0.25	BRADILAN (878 Napp)				talcum powder 0147	..	..	0.37
ETS (848 Minnesota)				tablets 50	0.80	0.20	1.35	hand and body lotion				
18	1.35dz	..	0.16	250	3.60	0.90	6.05	0703	..	..	0.18
EYS (1418 Strenol)				BRAGG'S (162 Bragg)				0705	..	..	0.40
acid tablets				biscuits 6 1/2 oz	1.80dz	..	0.19	0708	..	..	0.53
3 (1530 Fisons)				13 oz	3.24dz	..	0.34 1/2	6408	..	..	0.34
becued chicken				700 g pack				bath day 6409	..	..	0.34
4 meal	2.68dz	..	0.29	dog biscuits 7 oz	0.96dz	..	0.10	lemon day 0040	..	..	0.37
colate digestive	2.90dz	0.52dz	0.35	14 oz	1.62dz	..	0.17	lemon bathday 0041	..	..	0.37
colate Vienna wafers				7 lb	0.84	..	1.05	pat-on-powder 0110	..	..	0.63
4 meal	2.90dz	0.52dz	0.35	tablets 50	1.05dz	..	0.11	Pot Pourri 0037	..	..	1.30
permint creams	2.90dz	0.52dz	0.35	100	1.68dz	..	0.17 1/2	soap				
AG (655 ICC)				250	3.68dz	..	0.38 1/2	bath ball 0108	..	..	0.75
nder	1.10dz	0.28dz	0.14	BRANDS (1438 RHM)				country herb bath				
OL (655 ICC)				essence of beef 2 1/2 oz	2.347dz	..	0.25 1/2	1143	..	..	0.33
nder	1.10dz	0.28dz	0.14	essence of chicken	2 1/2 oz	2.347dz	..	eggs (12) 0107	..	..	0.32
rimts 0.54dz	0.14dz	0.07		BREEZE (756 Lever)				fruit punnets 0633	..	..	0.19
lets 30	1.14dz	0.29dz	0.15	soap small	3.151	0.739	0.06	lemon toilet 6122	..	..	0.19
100	2.60dz	0.66dz	0.34	large	2.510	0.589	0.09 1/2	soap on a rope				
K AND WHITE (975 PWL)				(6dz)		(6dz)		6136	..	..	0.50
aching cream 12 g	4.00dz	1.00dz	0.58	BRICANYL (68 Astra)				bath 0613	..	..	0.33
32 g	6.30dz	1.575dz	0.92	ampoules 1 ml	5	0.60		jumbo on a rope				
4 g				inhaler		1.70		0619	..	..	0.65
ment 12 g	2.82dz	0.705dz	0.41	syrup 200 ml	0.82			orange toilet 0603	..	..	0.19
ko hair dressing				tablets 100	1.50			rainbow 0649	..	..	0.16
amber 6 oz	2.40dz	0.60dz	0.35	BRITIAL SODIUM (1477 Elanco)				pre-make up				
white 6 oz	4.38dz	1.095dz	0.64	ampoules (vet.) 0.5 g	0.60	..	0.90	0523/0521	..	..	0.18
h whitener 12 g	2.82dz	0.705dz	0.41	2.5 g	1.62	..	2.43	seashell guest 0435	..	..	0.58
p 3 1/2 oz	2.28dz	0.57dz	0.33	BRIGHTENER (848 Minnesota)				sponge 0109	..	..	0.53
d cream				toothpaste 150 g	1.50dz	0.375dz	0.21	turtle oil				
ishing cream				BRITMARINE (555 Haffenden)				toilet 0642	..	..	0.16
IE'S (135 TB)				swimcaps only				bath 0643	..	..	0.25
ch hazel cream 50 g	1.44dz	0.36dz	0.21 1/2	BRITMARINE (555 Haffenden)				visitors 0641	..	..	0.11
100 g	2.78dz	0.69dz	0.41	shower caps				talcum powder 0713	..	..	0.18
TEZE (366 Dendron)				frilly		4.73dz	0.52dz	0.65	0715	0.30
salve	1.44dz	0.34dz	0.20	plain		2.91dz	0.32dz	0.40	0718	0.42
HYALIN (1637 Landaw)				swimcaps				BROOKLAX (1037 Reckitt)				
er shave block 0.19	0.0475		0.34	bubble crepe				6	0.52dz	0.124dz	0.07	
EYETEC (1073 Robinson) entire entry				56, 64, 65	2.69dz	0.30dz	0.37	18	1.06dz	0.251dz	0.15	
EYETEC (1073 Robinson)				45, 46, 47	3.06dz	0.34dz	0.42					
aid dressings with				99	2.55dz	0.28dz	0.35	BROVON (878 Napp)				
metallic strip waterproof				99 (strapped)	2.84dz	0.31dz	0.39	asthma inhalant 15 ml	0.28	..	0.40	
ressing strips				decorated				30 ml	0.50	..	0.72	
1/2 in x 2 1/2	48			5116	0.60	0.07	0.99	60 ml	0.96	..	1.38	
04922	0.235			5502	0.67	0.07	1.10	pressurised complete	0.65	..	0.93	
144				5500, 5512, 5513	0.76	0.08	1.25				†s4B	
04931	0.675			5506, 5510, 5511, 5518								
1/2 in x 3 in	48				0.91	0.10	1.50	BUDALE (346 Dales)				
04923	0.27			5193	1.06	0.12	1.75	(distributors 1556 Farillon)			i	
144				5508, 5505	1.15	0.13	1.90	BUFFERIN (171 BLL)				
04932	0.725			5501, 5504, 5550, 5082, 5557				tablets 36	0.16	0.04	0.28	
1 1/2 in x 3 1/2 in 50					1.18	0.13	1.95	100	0.42	0.105	0.73 1/2	
04925	0.545			5509, 5235, 5553, 5558				BUTO (1363 SAL)				
1 1/2 in x 2 1/2 in 50					1.37	0.15	2.25	hair remover rose 24.5 g	1.63dz	0.39dz	0.22	
04926	0.315			5503, 5559	1.51	0.17	2.50					
				5243	1.67	0.18	2.75					

		Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p
CA'D'ORO (881 Natura)														
deodorant spray	100 g	0.64	0.16	1.20	teats					gauze swabs B.P.C.				
stick	25 g	0.40	0.10	0.75	wide necked (3)	0.093	..	..	0.14	7.5cm x 7.5cm x 5	0.53dz			
Eau de Cologne	50 cc	0.48	0.12	0.90	narrow necked	0.033	..	..	0.05	7.5cm x 7.5cm x 100				
	100 cc	0.90	0.225	1.70	CANOE ROYALE (350 Dana)									
	200 cc	1.70	0.425	3.20	after shave Cologne	1.01	0.25		1.85	10cm x 10cm x 100	0.40			
crystal	100 cc	1.00	0.25	1.90	antiperspirant, formula C.45	0.26	0.065		0.47	lint plain B.P.C.	0.69			
eau de parfum	40 cc	0.95	0.23	1.80	soap	0.23	0.057		0.42	25 g	0.80dz	..	..	0.10
	80 cc	1.48	0.37	2.80	talc	0.55	0.137		1.00	50 g	1.32dz	..	..	0.17
atomiser	11 cc	0.72	0.18	1.35	puffer	0.44	0.11		0.80	100 g	2.76dz	..	..	0.31
soap (3)		0.85	0.212	1.60	spray					500 g	11.64dz	..	..	1.30
CALABAND (1127 Seton)														
(distributors 93 BJ)					CARBOCAINE (970 PM)									
zinc paste, calamine					3% cartridge 1.8 ml	100	2.82			25 g	0.84dz	..	..	0.11
and urethane bandage	2.40dz	..	..	0.30						50 g	1.44dz	..	..	0.16
CALADRYL (938 PD)														
aerosol spray	60 g	2.81dz	0.72dz	0.41	CAPRICE (1355 Yardley)									
cream	42 g	1.31dz	0.30dz	0.19	Cologne	2984	0.434	0.109	0.76	multiple pk dressing	No 1	3.24dz	..	0.37
lotion	125 ml	1.51dz	0.36	0.22	creme perfume	2973	0.434	0.109	0.76	No 2	6.36dz	..	..	0.69
CALECHE (1525 PDP)														
bath oil	1 oz	..	..	3.45	mini spray	2945J	0.419	0.105	0.74	sterilised dressing pack		1.20dz		
	2 oz	..	..	5.15	perfume	2991	0.714	0.179	1.25					
deodorant					talcum	2907	0.209	0.052	0.37	CERUMOL (718 LAB)				
aerospray	4 oz	..	..	2.50	CARBRITAL (938 PD)									
dusting powder	5 oz	..	..	3.70	Kapseals	25	0.25	..	..	0.38	†sls4A			
refill	5 oz	..	..	1.75		250	1.65	..	..	2.48	†sls4A			
eau de toilette	2 oz	..	..	2.65	CARDIAZOL (86 Barclay)									
	4 oz	..	..	3.95	ampoules 1.1 ml 10% 5	0.31	..	..	0.41	d				
	8 oz	..	..	5.95	pack of 6									
	16 oz	..	..	8.95	CARDINELLI (226 CBP)									
parfum de toilette					bath foam	100 cc	3.36dz	0.84dz	0.49	CETADOL (1091 Rybar)				
atomiser	2 oz	..	..	4.40		150 cc	3.96dz	0.99dz	0.60	entire entry				
refill	2 oz	..	..	3.65	oil	20 cc	1.10dz	0.275dz	0.16	CETAPED (649 ICI)				
atomiser	4 oz	..	..	6.20		100 cc	4.00dz	1.00dz	0.58	aerosol spray	250 g	0.72	..	0.95
refill	4 oz	..	..	5.30	make up brushes style 1	150 cc	5.50dz	1.375dz	0.80	8 oz				
perfume	½ oz	..	..	3.45	2, 3, 4	2.06dz	0.515dz	0.30		50 g	0.12	..	..	0.18
	½ oz	..	..	5.50	5, 6	1.37dz	0.3425dz	0.20		500 g	0.65	..	..	0.98
	1 oz	..	..	8.10	CASTELLAN No. 10 (1075 R)									
	2 oz	..	..	13.40						d				
	4 oz	..	..	21.50	bronchial pastilles 56 g	1.00dz	0.25dz	0.15		i				
atomiser	¼ oz	..	..	6.05	children's syrup 117 ml	1.44dz	0.36dz	0.21	†DDI					
refill	¼ oz	..	..	2.90	58 ml					d				
atomiser	1 oz	..	..	10.90	cough mixture 117 ml	1.56dz	0.39dz	0.23	†DDI					
refill	1 oz	..	..	7.00	234 ml	2.60dz	0.65dz	0.38	†DDI					
deluxe	1 oz	..	..	17.50	CASUAL (1242 Toni)									
	4 oz	..	..	47.90	hair colourant	3.79dz	0.90dz	0.52	‡	CHLOROMYCETIN (938 PD)				
soap deluxe	3 oz	..	..	2.60	hair lightener	3.79dz	0.90dz	0.52	‡	Apicap 1%	50	0.31	..	0.47
talcum powder	3 oz	..	..	1.30	CELLOSENE (1073 Robinson)									
CALIFORNIA (1190 SHP)														
syrup of figs small		1.29dz	0.29dz	0.16	cellulose wadding 16 oz	0.195				250	1.55	..	..	2.33
CALINE (Patou)(386 Douek)														
eau de Caline	2 oz	1.36	0.34	2.40	CEREBOB (1438 RHM)									
	4 oz	2.26	0.565	4.00	iodised salt 1½ lb	0.79dz	..	..	0.08	ophthalmic 25 mg vial	0.21	..	..	0.32
vapomiseur	4 oz	3.25	0.812	5.75	CEREVON (218 Calmic)									
parfum	¼ oz	1.20	0.30	2.15	elixir 100 ml					d				
	½ oz	2.40	0.60	4.25	CERTOR (786 Macdonald)									
	½ oz	3.66	0.915	6.50	bandage crepe B.P.C.									
	1 oz	5.60	1.40	10.00	5cm x 4.5m	1.68dz	..	..	0.20	mini size	..	..	..	0.50
atomiser	¼ oz	2.68	0.67	4.75	6.25cm x 4.5m	1.80dz	..	..	0.20	hand and body lanoline	2.20dz	0.55dz		0.32
refill	¼ oz	1.58	0.395	2.80	7.5cm x 4.5m	2.40dz	..	..	0.27	lanoline tube small	0.96dz	0.24dz		0.14
CALLUSOLVE (1454 Dermal)														
wart treatment 10 ml	0.55		0.1375		10cm x 4.5m	3.12dz	..	..	0.35	large	1.30dz	0.325dz		0.19
CALPOL (1610 WCSD)														
paediatric suspension					15cm x 4.5m	4.44dz	..	..	0.49	face pack sachet	0.68dz	0.17dz		0.10
	70 ml	1.80dz	..	0.22½	bandage w.o.w. B.P.C.					tube	1.36dz	0.34dz		0.20
	110 ml	2.64dz	..	0.33	2.5cm x 5m	0.37dz	..	..	0.05	CIDOMYCIN (1087 Roussel)				
CALSOTONE (1166 Southon)														
tonic tablets 30	1.44dz	0.36dz	0.21		5cm x 5m	0.60dz	..	..	0.07	cream	15 g	0.51		
C. A. M. (1091 Rybar)														
	150 ml	0.20	0.05	0.35	7.5cm x 5m	0.86dz	..	..	0.09	30 g	0.99			
	1 l	1.20		1	10cm x 5m	1.09dz	..	..	0.13	ointment	15 g	0.51		
CAMAY (1010 P&G)														
soap toilet		3.77	0.942	0.07½	15cm x 5m	1.30dz	..	..	0.11	30 g	0.99			
	(6 dz)	(6 dz)			unwrapped					CITANEST (68 Astra)				
bath		3.55	0.887	0.10½	2.5cm x 5m	0.23dz				plain ampoules	1.5%	25 ml	0.32	
	(4 dz)	(4 dz)			5cm x 5m	0.45dz				vials	0.5%	20 ml	0.70	
CAMBERWICK GREEN (1351 WLU)														
foam bath	1.92dz	0.48dz	0.24		7.5cm x 5m	0.66dz				0.5%	50 ml	0.33		
CAMEO (1073 Robinson)														
tampons	10	3.049	..	0.16½	10cm x 5m	0.88dz				1%	20 ml	0.73		
	40	3.452dz	..	0.59	15cm x 5m	1.33dz				4%	22 ml	2.65		
CANNON (224 Cannon)														
baby products					bandage triangular unbleached	1.44dz				with adrenaline 1-250,000				
existing entry					cotton wool B.P.C.					vials 0.5%	50 ml	0.33		
CANNON (224 Cannon)														
Babysafe					25 g	0.51dz	..	..	0.07	with adrenaline 1-200,000				
bathmash	0.28	0.03	0.45		50 g	0.84dz	..	..	0.11	vials 1%	50 ml	0.35		
smooth necked feeder					100 g	1.44dz	..	..	0.16	with adrenaline 1-300,000				
with cap, disc and teat	0.194	..	..	0.29	500 g	6.12dz	..	..	0.69	Citanest '30'				
with cap, mini-feeder, 2 teats					hospital	25 g	0.48dz	..	0.05	1.8 ml	100	2.60		
and screwcap	0.26	..	..	0.39	50 g	0.72dz	..	..	0.08	topical 4%	25 ml	0.30		
soother	0.167	..	..	0.25	100 g	1.20dz	..	..	0.15	Octapressin	2.2 ml	100	2.65	
steriliser unit basic	1.24	0.14	1.99		500 g	4.80dz	..	..	0.53	CLAIROL (172 BMCL)				
complete	2.195	0.21	3.50		gauze plain B.P.C.					Born Blonde colourant	0.332	0.083		0.57
universal teat					1 m	0.98dz	..	..	0.13	lightener	0.385	0.096		0.66
dispenser	100	5.40	..	8.00	3 m	2.16dz	..	..	0.25	condition hair conditioner	0.187	0.047		0.32
in mini feeder	0.054	..	..	0.08	5 m	3.24dz	..	..	0.36	creme rinse sachet	0.03	0.008		0.05
Modern					10 m	6.48dz	..	..	0.72	bottle	0.117	0.029		0.20
feeders complete					25 m	1.00				Loving Care	0.253	0.063		0.44
	9 oz	0.153	..	0.23	90cm x 5 m	1.96				Nice 'N Easy hair colour	0.324	0.081		0.56
	4 oz	0.14	..	0.21	100 m	3.32				Summer Blonde	0.274	0.096		0.47
without dormal cap					gauze ribbon									
	9 oz	0.14	..	0.21	non-sterilised					tablets 300 mg	100	0.90	0.225	1.57½
	4 oz	0.12	..	0.18	1.25cm x 5m	0.62dz				CLEARASIL (1055 RM)				
replacement for feeders					1.25cm x 10m	0.75dz				cleansing lotion	100 cc	3.34dz	0.835dz	0.44
containing 2 cap discs					sterilised					cream skin tinted		3.03dz	0.76dz	0.40
and w.n. nurser teat	0.06	..	..	0.09	1.25cm x 5m	0.84dz				white vanishing		3.03dz	0.76dz	0.40
rubber soother	0.08	..	..	0.12	1.25cm x 10m	1.20dz				afterwash	100 cc			
teething ring	0.047	..	..	0.07	2.5cm x 5m	0.84dz				CLENSEL (671 Jeyes)				
					2.5cm x 10m	1.32dz				rose spray	1.56dz			0.15½

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p	
MID (838 Merrell)				COSSACK (1038 R & C)				farms outfit A	A20	1.04	1.56	
lets 30	5.50	..	8.25 †s4B	men's hair dressing				A20R	0.96	..	1.44	
RE-UP (412 Elida Gibbs)				aerosol	6 oz	2.29dz	0.575dz	0.30	outfit B	A21	1.55	2.33
thpaste standard	1.175dz	0.295dz	0.15%	12 oz	3.68dz	0.92dz	0.48	A21R	1.40	..	2.10	
large	1.74dz	0.435dz	0.22%	18 oz	5.01dz	1.25dz	0.65	general purpose	A162	0.30	0.45	
economy	2.355dz	0.59dz	0.30%					A159	1.08	..	1.62	
OTOX (818 M&B)				COSTA BRAVA (106 Beetham)				A158	1.84	..	2.76	
4 oz	2.16dz	..	0.27	sun tan cream	2.04dz	0.51dz	0.30	handy pack	A210	0.84	0.045	1.30%
8 oz	3.60dz	..	0.45					office, shops & railway				
1 qt	1.17	..	1.75	COTY (301 Coty)				premises	A12	0.91	..	1.37
JRAL (848 Minnesota)				Air Spun				A12R	0.82	..	1.23	
lets 15	1.50dz	0.375dz	0.21 †	creme blush	0.426	0.107	0.75	A13	1.80	..	2.70	
LORINE (413 Lilly)				cremestick	0.272	0.068	0.48	A13R	1.65	..	2.48	
vules 100			d	honey pot lip conditioner	..	..	..	A14	3.65	..	5.48
GATE (280 CP)				Originals				A14R	1.65	..	2.48	
ital cream with MFP				protein eye shadow	0.532	0.133	0.95	A15	4.28	..	6.42	
standard	4.88	1.22	0.15%	lash conditioner	0.84	0.21	1.50	A15R	3.00	..	4.50	
(4 dz)	(4 dz)			mascara	0.70	0.175	1.25	A16	5.08	..	7.62	
large	5.32	1.33	0.22%					A16R	3.00	..	4.50	
(3 dz)	(3 dz)			COUGAR (1355 Yardley)				A17	6.28	..	9.42	
ex-large	2.41dz	0.60	0.30%	after shave lotion 2458J	0.408	0.102	0.72	A17R	4.50	..	6.75	
family	2.99dz	0.75dz	0.38	2458	0.554	0.139	0.97	R. A. C.	A45	0.50	..	0.75
or with MFP standard	2.44	0.61	0.15%	after shower talc 2407	0.339	0.085	0.60	A214	1.71	0.07	2.63	
(2 dz)	(2 dz)			anti-perspirant aerosol	2441	0.457	0.114	A212	1.61	0.07	2.49	
large	3.54	0.89	0.22%	2441	0.424	0.106	0.75	A103	4.60	..	6.90	
(2 dz)	(2 dz)			shave foam 2451	0.410	0.103	0.65	A103R	3.40	..	5.10	
AR'N CUFF (1127 Seton)				soap-on-a-rope 2464				A85M	5.00	..	7.50	
istributors 93 BJ)								A151	3.36	..	5.04	
4 m	0.52	..	0.78	COVONIA (1232 T&R)				A151R	2.36	..	3.54	
YRE BLEU (Laiter) (346 Dales)				bronchial balsam	150 ml	1.56dz	..	A211	1.01	0.045	1.56	
istributors 1556 Farillon)			i	4 oz			0.20 †	flannel bandage B.P.C.				
IFAC (1539 Duphar)				CROWN (1073 Robinson)			d	3 in x 4 yd	3.58dz	..	0.40	
lets 100	2.58			wool felt				4 in x 4 yd	4.72dz	..	0.53	
300	7.50			4 1/4 in x 2 1/4 in x 3/4 in	1.03dz			6 in x 4 yd	7.03dz	..	0.77%	
OR-GLO (525 Golden)				4 in x 3 in x 1/4 in	1.03dz			gauze B.P.C.				
OR MATCH (525 Golden)				rings	6	0.73dz		1 yd	0.96dz	..	0.12	
r colourant	3.11dz	0.78dz	0.44	C. T. A. (1091 Rybar)				3 yd	2.03dz	..	0.25%	
URVUE (1170 SHL)				entire entry			d	6 yd	3.65dz	..	0.43%	
otograph albums				CUCKOO (453 Fecher)				12 yd	7.10dz	..	0.84	
Collecta	0.58	0.145	1.00	pumice stone				pads (swabs)				
Companion 3 1/2 in x 3 1/2 in				coloured	0.06	0.015	0.11	8 ply 3 in x 3 in	5	0.50dz	..	0.06%
3 1/2 in x 5 1/2 in	0.75	0.188	1.31	existing entry for pumice stone			d	3 in x 3 in	100	0.38		
Compact 3 1/2 in x 3 1/2 in	0.95	0.237	1.66	CUSSONS (338 Cussons)				4 in x 4 in	100	0.59		
3 1/2 in x 5 1/2 in	0.80	0.20	1.39	Imperial Leather				12 ply 4 in x 4 in	100	0.82		
Magnet	1.35	0.338	2.36	soap toilet	0.654dz	0.161dz	0.08	16 ply 2 in x 2 in	100	0.33		
to fixers	0.75	0.188	0.13	bath	0.982dz	0.242dz	0.12	3 in x 3 in	100	0.50		
(1 1/2 dz)	(1 1/2 dz)			giant	1.309dz	0.323dz	0.16	gauge and cotton tissue				
T (810 Maw)				CUTEX (256 CPL)				B.P.C.	1 lb	0.57	..	0.76
les	1.62	0.405	0.16	Blinkers eye shadow powder				Drug Tariff No.4	1 lb	0.49	..	0.62%
(20 pkts)	(20 pkts)			mascara	3.28dz	0.84dz	0.45	ileo-colostomy bags				
YNE (1025 RC&C)				hand and nail accessories				sealed one end				
ire entry			d	basecoat	1.98dz	0.495dz	0.27	12 x 5	0.408dz			
REVES (1534 Fenning's)				cuticle cream	2.42dz	0.605dz	0.33	18 x 5	0.437dz			
amic elixir small	2.03dz	0.51dz	0.27	remover	1.98dz	0.495dz	0.27	12 x 4	0.383dz			
medium	3.88dz	0.97dz	0.52	emery boards	1.00dz	0.25dz	0.14	18 x 4	0.408dz			
large	6.32dz	1.58dz	0.85	hand cream	2.42dz	0.605dz	0.33	sealed both ends				
AC 400 (835 M&J)				nail body	3.30dz	0.825dz	0.45	12 x 5	0.437dz			
30	0.73	..	0.97 †	nail flex	2.42dz	0.605dz	0.33	12 x 4	0.408dz			
ROVLAR (1479 SCL)				oil polish remover				18 x 4	0.437dz			
lets 21	0.30	..	0.45 †s4B	strong nail	1.32dz	0.33dz	0.18	12 x 5	0.437dz			
500	6.24	..	9.36 †s4B	CUTISAN (346 Dales)	1.98dz	0.495dz	0.27	12 x 4	0.408dz			
SOL (1054 R&B)				(distributors 1556 Farillon)				18 x 5	0.462dz			
septic dp 500 ml	4.56dz	1.14dz		CUXSON GERRARD (339 CG)				18 x 4	0.437dz			
OLCO (1295 Wade)				bandages w.o.w. B.P.C.				lint absorbent B.P.C.				
dp 500 ml	0.19	0.05	0.34 †DDI	1 in x 4 yd	0.28dz	..	0.03%	1/2 oz	0.64dz	..	0.08	
dp 21	2.74		†DDI	1 1/2 in x 4 yd	0.37dz	..	0.05	1 oz	0.94dz	..	0.11%	
ILOX (969 Pfizer)				2 in x 4 yd	0.46dz	..	0.06	2 oz	1.80dz	..	0.22	
oules 2 ml	5	1.38	0.345	2 1/2 in x 4 yd	0.57dz	..	0.07	4 oz	3.07dz	..	0.36	
ets 40 mg	100	3.78	0.845	3 in x 4 yd	0.65dz	..	0.08	8 oz	6.00dz	..	0.66	
500	17.00	4.25	†s4B	4 in x 4 yd	0.82dz	..	0.10	1 lb	0.93dz	..	1.29	
GA (1178 Stafford)				boil treatment	0.89dz	0.222dz	0.14	boric B.P.C. '63	1 oz	0.96dz	..	0.12
ture powder small	1.265dz	..	0.15	calico 4 in x 4 yd	1.18dz	..	0.15	2 oz	1.78dz	..	0.21%	
medium	2.055dz	..	0.24%	cellulose tissue	0.33dz	..	0.49%	4 oz	3.24dz	..	0.34%	
large	3.445dz	..	0.41	wadding	0.20dz	..	0.26%	8 oz	5.90dz	..	0.64%	
MIST (1111 Schwarzkopf)				cotton wool B.P.C. 1 oz	0.61dz	..	0.07	1 lb	0.99	..	1.18%	
mpoo 140 cc	2.50dz	0.625dz	0.35	2 oz	1.04dz	..	0.13%	multipack dressing No.1	2.80dz	..	0.31%	
IFOAM (969 Pfizer)				4 oz	1.73dz	..	0.20	No.2	5.72dz	..	0.66	
y 15 g	0.41		TS	1 lb	5.69dz	..	0.67	rigid porous belladonna plasters				
50 g	1.12		TS	paper wrapped 1/2 oz	0.46dz	..	0.05%	BPC 7 1/2 in x 5 in	0.67dz	..	0.08	
IPHENICOL (346 Dales)				8 oz	3.17dz	..	0.37%	11 in x 7 in	1.35dz	..	0.16%	
tributors 1556 Farillon)				1 lb	5.61dz	..	0.66	red flannelette				
RIL (969 Pfizer)				crepe bandage B.P.C.				7 1/2 x 5 in	0.99dz	..	0.12	
on 0.5%	20 ml	0.21	TS	2 in	1.26dz	..	0.17%	11 in x 7 in	1.99dz	..	0.25	
1.0%	20 ml	0.31	TS	2 1/2 in	1.58dz	..	0.21	rigid zinc oxide plaster				
y 50 mg	30 ml	0.42	TS	3 in	1.80dz	..	0.25	1/2 in x 1 yd	0.39dz	..	0.05	
100 mg	60 ml	0.74	TS	3 1/2 in	2.10dz	..	0.30	1 in x 1 yd	0.53dz	..	0.06%	
ical ointment				4 in	2.42dz	..	0.32	1/2 in x 3 1/2 yd	0.90dz	..	0.11	
on-greasy 0.5% 15 g	0.18	TS		5 in	2.94dz	..	0.36	1 in x 3 1/2 yd	1.25dz	..	0.15%	
1.0% 15 g	0.26	TS		6 in	3.57dz	..	0.43	1/2 in x 5 yd	1.18dz	..	0.15	
50 g	0.69	TS		domette bandage B.P.C.				1 in x 5 yd	1.72dz	..	0.21%	
2.5% 15 g	0.53	TS		3 in x 6 yd	3.13dz	..	0.36	2 in x 5 yd	2.90dz	..	0.35	
50 g	1.52	TS		4 in x 6 yd	4.18dz	..	0.46	3 in x 5 yd	3.95dz	..	0.48	
greasy 1.0% 15 g	0.26	TS		6 in x 6 yd	6.05dz	..	0.66	1/2 in x 10 yd	1.67dz	..	0.20	
2.5% 15 g	0.53	TS		dressings pack sterile	1.25			1 in x 10 yd	2.61dz	..	0.31%	
ETTE (1038 R & C)				first aid cream	0.60dz	..	0.07%	2 in x 10 yd	4.17dz	..	0.49	
ting entry			d	tirst aid outfits				3 in x 10 yd	5.89dz	..	0.70	
ETTE (1038 R & C)			i	factory No.1 A135W	3.60	..	5.40	standard dressing	No.2	1.68dz	..	0.21
r shave	3.48dz	0.87dz	0.49	A135J	2.90	..	4.35	No.35				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
No.14	0.92dz	..	0.12	DELSEY (702 KC)					DISTIVIT (1477 Elanco)		
No.15	1.36dz	..	0.17	facial tissues					elixir (vet.)	4 oz	0.18
No.16	0.64dz	..	0.08	regular	2.18	0.25	0.13		40 oz	1.26	1.89
triangular bandages					(2 dz)	(2 dz)			tablets (vet.)	50	2.75
36 in sides	1.42dz	..	0.17		2.42	0.27	0.13½		1000 mcg	50	4.13
38 in sides	1.55dz	..	0.18½	mansize	(2 dz)	(2 dz)			20 mcg pack of 100		
white wool felt					1.23	..	0.09		100 mcg pack of 500		
1 yd x 18 in wide				toilet tissue twinroll	(1½ dz)	..			injection (vet.) 1000 mcg	10ml	
semi compressed ¾ in	2.25				2.05	..	0.10½				
¾ in	2.85			flat pack twin	(2 dz)	..			DOCTEUR PIERRE'S (1407 Jaccaz)		
¾ in	3.65								eau dentifrice	114 cc	4.05dz
soft ¾ in	1.92			DELTACORTIL (969 Pfizer)					170 cc	2.40dz	1.43dz
¾ in	2.60			intramuscular/intra-articular					DOMESTOS (756 Lever)		
CVK (2 Abbott)				injection 25 mg/1 ml	5 ml	1.35	TS		large	2.38	..
capsules 125 mg 100 and 500			d		100	0.29	TS		(1½ dz)	..	0.13½
				tablets 1 mg	100	0.94	TS		giant	1.736dz	..
CYCLAX (341 Cyclax)				5 mg	500	4.20	TS		family	2.057dz	..
anti-shine foundation				enteric-coated					regular		0.199
50 cc	..	..	0.95	2.5 mg	100	0.66	TS		DOP (525 Golden)		
creme blusher	..	..	0.60		500	2.88	TS		shampoo	5 dose	1.47dz
eye make up									10 dose	2.46dz	0.37dz
creme eyeshadow	..	..	0.60	DENTINOX (366 Dendron)							0.62dz
				gel	1.80dz	0.43dz	0.25		DOROTHY GRAY (536 GPL)		
CYCLIMORPH (208 BW)				liquid	1.73dz	0.41dz	0.24		Glossies, nail	0.26	0.062
ampoules 10mg/1ml	5	0.30	..						salon formula	0.82	0.205
25	1.34	..	0.45	DENTU-CREME (1178 Stafford)					DRAZA (96 BA)		1.50
15mg/1ml	5	0.32	..	standard	1.17dz	0.29dz	0.16		DRAZA (818 M&B)		
25	1.44	..	0.48	large	1.585dz	0.395dz	0.22		slug killer	2.16dz	..
			2.16	economy	2.155dz	0.54dz	0.29½		Dr D's (1465 DDP)		0.27
CYCLOSAN (818 M&B)									existing entry		
4 oz	2.28dz	..	0.28½	DEPIXOL (779 Lundbeck)					DR D'S (1465 DDP)		
8 oz	3.36dz	..	0.42	(distributors 1556 Farillon)					Cue	14 ml	2.10
1 lb	4.80dz	..	0.60	ampoules 20 mg/1 ml	10	8.00	TS		day vitamin cream	28 ml	4.20dz
CYFOL (1091 Rybar)					40 mg/2 ml	10	12.50	TS	56 ml	7.00dz	1.05dz
entire entry			d						28 ml	2.32dz	0.58dz
				DEPOSTAT (1479 SCL)					night vitamin cream	28 ml	4.20dz
CYSTEX (710 Knox)				syringe pack	2m x 5	5.56	..	8.34	56 ml	7.00dz	1.05dz
trial size	1.69dz	0.425dz	0.23	20	21.02	..	..	31.53	113 ml	11.50dz	2.875dz
standard	3.25dz	0.81dz	0.43						nocturne cleansing cream	56 ml	2.08dz
economy	6.34dz	1.585dz	0.83						113 ml	3.60dz	0.90dz
CYTACON (518 Glaxo)				DERL (1314 Weddel)					presentation hand lotion	113 ml	4.00dz
liquid	200 ml	0.21	..	medicated toilet soap	0.71dz	0.09dz	0.09½		113 ml	4.00dz	1.00dz
21	1.75	..	0.28						Rosedew toning lotion	113 ml	3.40dz
25	0.175	..	0.24	DETIOL (1037 Reckitt)					113 ml	3.40dz	0.85dz
250	1.24	..		ointment	1 gal	16.80dz	3.832dz	2.00	Serenade body lotion	113 ml	3.60dz
DALZOFOAM (1127 Seton)				small	0.77dz	0.178dz	0.10½		113 ml	3.60dz	0.90dz
existing entry			d	large	2.02dz	0.461dz	0.26		Spring moisture	56 ml	4.20dz
DALZOFOAM (1127 Seton)			i						113 ml	6.60dz	1.65dz
(distributors 93 BJ)				DETECLO (746 Lederle)					Zephyr toning lotion	113 ml	4.20
adhesive backed				syrup	100 ml	0.34	TS				
22.5cm x 45cm thin	1.10	..	1.65	DETTOLIN (1037 Reckitt)					DREAMLAND (1501 DA)		
medium	1.44	..	2.16	B	1.29dz	0.295dz	0.17½		DREAMLAND (1501 DGL)		
thick	1.78	..	2.67	20 oz	5.70dz	1.316dz	0.70		DROLEPTAN (666 Janssen)		
roll plain				80 oz	13.74dz	3.10dz	1.60		ampoules 2 ml	10	2.36
90cm x 45cm thin	0.76	..	1.14	D'HAUSSEY (477 AF&B)					50	11.02	
medium	1.10	..	1.65	depilatory pads	0.25dz	0.0625dz	0.04		50	1.94	
thick	1.44	..	2.16	DIABINESE (969 Pfizer)					tablets 10 mg	50	1.94
4.5m x 90cm thin	5.26	..	7.89	tablets 100 mg	100	1.06	TS		DUNHILL (1377 R&A)		
medium	7.64	..	11.46	250 mg	100	2.33	TS		after shave lotion	2 oz	0.39
thick	10.00	..	15.00	DIAMOND (333 Cupal)					4 oz	0.68	0.10
DANS LA NUIT (1350 Worth)				foot powder	1.62dz	..	0.18½		8 oz	1.30	0.225
eau de Cologne	57 cc	..	1.80	DIAMON-DEB (957 Perl)					8 oz	1.56	0.39
114 cc	..	..	3.00	foot file	10.68dz	..	1.50		after sport Cologne	8 oz	1.56
228 cc	..	..	5.20	DIAMOX (746 Lederle)					Cologne for men	2 oz	0.57
¾ l	..	..	8.80	sodium parenteral	500 mg	1.88	..		4 oz	0.96	0.24
1 l	..	..	16.00	DIBEXIN (938 PD)					8 oz	1.72	0.43
eau de toilette	57 cc	..	2.30	entire entry			d			0.39	0.10
114 cc	..	..	4.20	DICONAL (208 BW)					hair cream	0.29	0.07
228 cc	..	..	6.50	tablets	25	0.20	..	0.30	pre-shave lotion	2 oz	0.39
¾ l	..	..	11.90	100	0.60	..	..	0.90	4 oz	0.68	0.17
1 l	..	..	20.80	DICOTOX (818 M&B)					shaving foam aerosol	0.42	0.105
parfum									shaving lather tube	0.26	0.065
Bijou	7 cc	..	3.70						smokers dental cream	0.25	0.06
Flacon Boule	14 cc	..	4.40						soap (1)	0.20	0.05
Plat	28 cc	..	7.40						talc for men	0.29	0.07
56 cc	..	..	12.90	DIETADE (840 EMF)					DUNLOP (396 DC)		
Le Medaillon	7 cc	..	3.40	fruit sugar	0.188	..	0.25		entire entry		
Traveller	3.5 cc	..	2.30	DIGOPAK (1345 Woodward)					DUNLOP (396 DC)		
soap toilet (3)	..	..	1.60	tablets 0.25 mg	100	0.18	..	0.27	hot water bottles		
talcum	92 g	..	1.40	DIAMANIN (96 BA)					Cosimax	2.02	..
DARACOLOR (208 BW)				DIAMANIN (818 M&B)					Flag	0.48	..
tablets	4	0.06	..	green slime remover	4.32	..	0.27		Symbol	0.48	..
DARCREME (1630 R&RL)									DUOBAN 50 (339 CG)		
hair darkening cream				DIPTEREX (96 BA)					stretch bandage		
125 cc	2.32dz	0.58dz	0.36	DIPTEREX (818 M&B)					2 in	1.18dz	
DARICON (969 Pfizer)				garden insect spray	2.40dz	..	0.50		3 in	1.69dz	
tablets 5 mg	100	1.30	0.325	DIREMA (1477 Elanco)					4 in	2.20dz	
DAVENOL (1352 Wyeth)				tablets (vet.) 25 mg pack of 500					6 in	3.23dz	
linctus	150 ml	0.24	..	50 mg pack of 500					DUPHALAC (1539 Duphar)		
D.D.D. (359 DDD)	1200 ml	1.66	..	DIRTY PAWS (683 Kay)					syrup	200 ml	0.92
(distributors 366 Dendron)				entire entry					2 l	8.27	
ordinary	medium	2.39dz	0.57dz	DIRTY PAWS (1638 R & CHD)					tablets 10 mg	80	7.00
large	3.35dz	0.80dz	0.42	hand cleanser	1 gal	0.58	..	0.68	500	36.67	
extra strong	medium	2.39dz	0.57dz	DISTAQUAINE FORTIFIED (1477 Elanco)					DURENATE (97 Bayer)		
large	3.35dz	0.80dz	0.42	(vet.) m.u. 4.0	10 vial	1.58	..	2.37	suspension	40 ml	0.41
balm tube economy	2.39dz	0.57dz	0.30	pack of 1 vial					tablets 0.5 g	8	0.26
ordinary	16 oz		d	DISTAQUAINE-V (378 Distia)					100	2.64	..
extra strong	16 oz		d	tablets 250 mg	100				500	11.76	..
balm	16 oz		d	DISTAQUAINE-V (1477 Elanco)					DUVADILAN (1539 Duphar)		
DEBS (1073 Robinson)				tablets (vet.) 125 mg	100	0.51	..	0.76	ampoules 10 mg		
cotton wool balls					500	2.40	..	3.60	6 x 2 ml	0.57	..
coloured	50	0.72dz	..		1000	4.70	..	7.05	tablets 20 mg	50	0.94
100	1.28dz	..	0.16						250	4.17	
DECASERPYL (1087 Roussel)				250 mg	100	0.92	..	1.38	DYLON (816 Maybom)		
tablets 5 mg	500				500	4.35	..	6.52	Batik kit	..	..
DECKERS (923 OG)					1000	8.26	..	12.39	Miss Dylon		
bay rum			d	sulpha (vet.) tablets 200					rain and stain repellent	2.80dz	..
									suede cleaner	2.80dz	..
									suede dye	2.00dz	..

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
EX (188 BSH)				EPANUTIN (938 PD)				EXECUTIVE (76 Atkinson)			
ustrial ear defenders	2.50	..	3.00	capsules 0.1 g 100	0.26	..	0.39 †s4B	after shave 98 cc	..	..	1.15
				1000	2.30	..	3.45 †s4E	158 cc	..	..	2.00
IX (1160 Solport)				0.05 g 100	0.20	..	0.30 †s4E	emulsion 100 g	..	..	1.25
er stalls				1000	1.80	..	2.70 †s4E	bath foam 110 g	..	..	1.10
leather				with phenobarbitone				Cologne 98 cc	..	..	1.65
small 0.60dz	..	..	0.07½	100	0.36	..	0.54 †s1s4A	158 cc	..	..	2.85
medium 0.60dz	..	..	0.07½	1000	3.25	..	4.88 †s1s4A	travel flask 770 cc	..	..	2.20
ex. ex. large 0.76dz	..	..	0.10					deodorant spray 84 g	..	..	1.10
								eau de toilette 67 cc	..	..	2.00
DE FRAICHEUR (Weil) (961 EGP)				EPONTOL (97 Bayer)				158 cc	..	..	3.50
de Cologne 2 oz	0.97	0.242	1.80	ampoules 10 ml 5	0.73	..	1.10	shaving cream 85 g	..	..	0.65
4 oz	1.57	0.392	2.90	25	3.31	..	4.96	foam 155 g	..	..	0.85
8 oz	2.38	0.595	4.40								
atomiser 2 oz	1.14	0.285	2.10	EQUIPAGE (1525 PDP)							
3½ oz	1.95	0.487	3.60	after shave aerospray				EXPIRAL (2 Abbott)			
m bath 6½ oz	0.97	0.242	1.80	4 oz	..	..	2.90	(distributors 938 PD)			
p 3½ oz	0.32	0.08	0.60	gel 4 oz	..	..	2.50	(vet.) 200 mg/ml			
				lotion 4 oz	..	..	1.95	100 ml	0.53	..	0.79½†s1s4A
RDENT (721 LC)				8 oz	..	..	2.95				
lets 12	0.92dz	0.23dz	0.12½	bi-shaving cream 4 oz	..	..	0.90	EXPLOIT (76 Atkinson)			
20	1.365dz	0.34dz	0.18½	deodorant aerospray				bath foam 105 g	..	..	1.00
36	2.285dz	0.57dz	0.31	4 oz	..	..	2.20	230 g	..	..	1.80
				eau de toilette 8 oz	..	..	2.80	eau de Cologne 45 cc	..	..	1.30
TOPLAST (1155 S&N)				4 oz	..	..	4.60	81 cc	..	..	2.25
t aid dressings				16 oz	..	..	6.95	108 cc	..	..	2.75
irstrip 7920	0.935dz	..	0.11	32 oz	..	..	10.85	soap (1)	..	..	0.50
7921	1.440dz	..	0.17	atomiser	..	..	3.90	(3)	..	..	1.50
dispenser pack				shaving foam 8 oz	..	..	1.70				
stretch fabric 4120	0.935dz	..	0.11	soap toilet (1) 5 oz	..	..	0.95	FABAHISTIN (97 Bayer)			
4121	1.44dz	..	0.17	(3)	..	..	2.85	suspension 100 ml	0.31	..	0.46 †s7
dispenser pack				talcum 3 oz	..	..	1.05	tablets 0.05 g 20	0.21	..	0.32 †s7
4183	0.60dz	..	0.07	duo-shave creme 4 oz	..	..	d	250	2.54	..	3.81 †s7
TOL (97 Bayer)				EQUIPOSE (969 Pfizer)				FALCON (103 Beecham)			
lets dp 30	0.62	..	0.93 TS	capsules 25 mg 50	0.98	..	†s4B	anti-perspirant spray			
dp 150	2.84	..	4.26 TS	100 mg 50	1.48	..	†s4B	deodorant	3.83dz	0.96dz	0.50
								liquid hairdressing	3.065dz	0.77dz	0.40
EN (76 Atkinson)				EQUIVERT (969 Pfizer)				hair spray	3.065dz	0.77dz	0.40
h salts 400 g	..	..	1.50	tablets 100	1.57	..					
de Cologne 44.2 cc	..	..	1.60					FAMEL (690 Keldon)			
92.5 cc	..	..	2.55	EQUIZOLE (837 MSD)				syrup			
atomiser 58 cc	..	..	2.80	pellets (vet.) 4 oz	4.35	..	0.36	honey & lemon	114 ml	1.74dz	0.42dz
um de toilette 44 cc	..	..	2.10	(1½ dz)	..	..					0.23
88.5 cc	..	..	3.50					FEEL FREE (514 Gillette)			
extract	..	..	4.80	ERASMIC (412 Elida-Gibbs)				antiperspirant 130 g	2.99dz	0.71dz	0.41
p (1)	..	..	0.55	shaving cream				190 g	3.72dz	0.89dz	0.51
(3)	..	..	1.65	superfoam standard	1.48dz	0.37dz	0.19½				
								FELSOL (181 Felsol)			
TT (525 Golden)				ERYTHROCIN (2 Abbott)				(distributors 115 Bengue)			
in aerosol 75 g	2.54dz	0.64dz	0.36	(distributors 938 PD)				powders 12	0.14	0.035	0.22½
130 g	3.76dz	0.92dz	0.52	(vet.)				60	0.56	0.14	0.89
245 g	5.36dz	1.34dz	0.76	premix 4 lb	11.31	..	16.96½TS	dp 90	0.84		
360 g	6.98dz	1.74dz	0.99	proportioner	23.12 g	3.00	4.50 TS				
500 g	9.12dz	2.28dz	1.29	23.12 g	3.00	..		FEMME (1612 Rochas)			d
cial 160 g	4.40dz	1.10dz	0.62	water soluble improved	70 g	1.41	2.11½TS				
								FEMME (1633 Rochas)			i
T (1127 Seton)				ERYTHROCIN I.V. (2 Abbott)				FENNINGS (1534 Fennings)			
tributors 93 BJ)				(distributors 938 PD)				cooling powders adult			
otton/elastic bandage				50 mg/ml vial 2 g	1.06	..	1.59 TS	12	0.95dz	0.24dz	0.13
7.5cm x 6m	2.04dz	..	0.25					36	2.10dz	0.52dz	0.30
OXIN (518 Glaxo)				ERYTROTIL (2 Abbott)				children's 20	1.45dz	0.36dz	0.20
lets 0.05mg 100	0.12	..	†s4B	(distributors 938 PD)				little healers 12	0.45dz	0.11dz	0.06½
1000	1.00	..	†s4B	(vet.)				36	1.05dz	0.26dz	0.15
0.1mg 100	0.15	..	†s4B	I.M.	50 ml	3.25	4.87½TS	90	2.10dz	0.52dz	0.30
1000	1.25	..	†s4B	intramammary				mixture			
			d	12 syringes	1.35	..	2.02½TS	lemon flavour for influenza			
ARON (96 BA)				dry cow 12 syringes	1.85	..	2.77½TS	original	1.45dz	0.36dz	0.20
ARON (818 M&B)								rheumatic tablets 45	1.45dz	0.36dz	0.20
ekspot spray	2.40dz	..	0.30	ESOBACTULIN (1166 Southon)				FE PAK (1345 Woodward)			
EB (848 Minnesota)				capsules 3.00dz	0.75dz	..	0.44	tablets 300 mg 100	0.18	..	0.27
wers yeast tablets 50	1.26dz	..	0.15					FE PAK-FOLIC (1345 Woodward)			
100	2.01dz	..	0.24	ESOBAN (1166 Southon)				tablets 30	0.15	..	0.22½
250	3.28dz	..	0.39	cream of calamine 1 oz	0.90dz	0.22dz	0.13	100	0.30	..	0.45
ldrens cough mixture				4 oz	1.65dz	0.41dz	0.24	FERROGRADUMET (2 Abbott)			
n and wart application				55 g	1.80dz	0.45dz	0.26	existing entry			d
5 ml	0.93	0.238	0.13	330 g	6.00dz	1.50dz	0.87	FERROGRADUMET (2 Abbott)			i
but liver oil capsules				300 g			d	Filmtabs blister pack 30	0.32	0.08	
100	1.35dz	..	0.16					blister pack 150	1.50		
a & brewers yeast tablets				ESO-COL (1166 Southon)				FERRO-MANDETS (746 Lederle)			
50	1.26dz	..	0.15	cold tablets	1.35dz	0.33dz	0.20	tablets 60	0.44	..	
100	2.01dz	..	0.24	ESTOLAN (109 BCL)				1000	5.00	..	
250	3.28dz	..	0.39	Ethyl Chloride (115 Bengue)				FERROMYN (218 Calmic)			
ber gloves	1.46	0.164	0.19	general 50 ml	0.40	..	0.53	elixir 100 ml	0.22	..	0.33
th tincture 5 ml	0.93	0.238	0.13	refill 0.26	..	..	0.35	500 ml	1.00	..	
RIN (208 BW)				100 ml	0.60	..	0.80	tablets 100	0.28	..	0.42
npound pack of 500				refill 0.45	..	..	0.60	1000	2.70	..	
OCIL (1419 Intec)				local 30 ml	0.37	..	0.49½	"B" elixir 100 ml	0.24	..	0.36
ndation cream 30 g	3.432dz	0.852dz	0.50	refill 0.23	..	..	0.31	500 ml	1.12	..	
id care 30 g	2.748dz	0.684dz	0.40	50 ml	0.37	..	0.49½	"B" tablets 100	0.30	..	0.45
stursing lotion 30 g	3.432dz	0.852dz	0.50	refill 0.26	..	..	0.35	1000	2.80	..	
60 g	6.168dz	1.548dz	0.90	100 ml	0.60	..	0.80	"S" tablets 100	0.34	..	0.51
30 g	3.432dz	0.852dz	0.50	refill 0.45	..	..	0.60	1000	3.00	..	
h cleanser 150 cc	5.148dz	1.284dz	0.75					with folic acid 100	0.34	..	0.51
h tonic 150 cc	5.148dz	1.284dz	0.75	EUCERIN (1154 SNP)				FERROTONE (1054 R&B)			
atment cream 30 g	3.432dz	0.852dz	0.50	anhydrous dp 2kg	1.43	..	d	21	0.99	..	
75 g	6.852dz	1.716dz	1.00	dp 4kg				tablets 28	0.27	..	0.36
120 g	9.60dz	2.40dz	1.40					FERSAMAL (518 Glaxo)			
GEN (1438 RHM)				EUGENE (431 Eugene)				syrup 200 ml	0.26	..	0.35
s 12	2.775	..	0.14	Ten day colour set 20 cc	0.65dz	0.162dz	0.11	ERYBAR (1091 Rybar)			
(2 dz)				EUPHORAMIN (1091 Rybar)				entire entry			d
36	3.37dz	..	0.34	entire entry			d	FIELDS (893 Nicholas) existing entry			d
ROSAN (1627 B&D)				EUPNINE VERNADE (1336 WJ&C)				FIELDS OF BOND STREET (894 Nicholas)			
lets 16	1.40dz	0.35dz	0.20	EUPNINE VERNADE (1336 WL)				talcum			
48	3.75dz	0.94dz	0.55	100 ml	0.52	0.13	0.91	flowers, pink, moss			0.24½
RAMIN (971 PSMB)				EUTHYMOL (938 PD)				shave sticks			0.09
ire entry				toothpaste	1.03dz	0.24dz	0.15	FIERY JACK (488 Fylde)			
AR (969 Pfizer)					1.55dz	0.36dz	0.22½	ointment	1.50dz	0.37dz	0.22
lets 10 mg 100	2.34	..		EVANSOL (436 Evans)							
500	11.34	..		lysol 100 ml	1.08dz	..	†				
40 mg 100	8.78	..		EXCEDRIN (172 BMCL)							
				tablets 36	0.181	0.045	0.29				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
FLAIR (1355 Yardley)				FORTIOR (878 Napp)					natural cleanser		
dusting powder 4809	0.845	0.211	1.48	capsules 25	0.21	..	0.28		1GF3	3.93dz	0.9825dz 0.60
Cologne 4884	0.554	0.139	0.97	150	1.05	..	1.40		moisture	1GF5	4.26dz 1.065dz 0.65
spray mist 4845	0.794	0.199	1.39	tablets					toner	1GF4	3.93dz 0.9825dz 0.60
crystallized 4870	0.371	0.093	0.65						neon lights		
mini spray 4845J	0.419	0.105	0.74	FRADOR (451 F & J)					eye lighter		2.94dz 0.735dz 0.45
perfume 1/4 oz 4891	0.771	0.193	1.35		1.39dz	0.31dz	0.20		lipstick		2.30dz 0.575dz 0.35
soap 4862	0.138	0.035	0.22	FREESIA (1355 Yardley)					nail polish		1.97dz 0.493dz 0.30
talcum 4807	0.280	0.070	0.49	bath salt tablets 1826	0.228	0.057	0.40		Night Life 1GN8	4.90dz	1.225dz 0.75
FLEETWING (1181 SS)				creme perfume 1873	0.434	0.109	0.76		pure moisture 1GN7	4.90dz	1.225dz 0.75
soap				crystallized Cologne					sensitive cleanser		
unwrapped gross 3.25				1870	0.371	0.093	0.65		1GN4	4.58dz	1.145dz 0.70
large gross 5.65				perfume 1891	0.714	0.179	1.25		freshner 1GN5	4.58dz	1.145dz 0.70
FLEURS DE ROCAILLE (1071 Robins)				perfumed Cologne 1884	0.434	0.109	0.76		shadow stick 1GA7	2.30dz	0.575dz 0.35
bath oil 1.28	0.32		2.30	mini spray 1845J	0.419	0.105	0.74		Sheer Finish 1GC8	1.97dz	0.4925dz 0.30
eau de Cologne 2 oz 1.12	0.28		2.00	spray mist 1845	0.737	0.184	1.29		skin bronzer 1GB2	3.27dz	0.8175dz 0.50
4 oz 1.76	0.44		3.20	talcum 1807	0.209	0.052	0.37		translucent powder		
8 oz 2.92	0.73		5.30	1807L	0.280	0.07	0.49		1GD2	3.27dz	0.8175dz 0.50
spray 2 1/2 oz 1.92	0.48		3.50	toilet soap 1862	0.138	0.035	0.22		wash off 1GN3	2.94dz	0.735dz 0.45
eau de toilette 2 oz 1.48	0.37		2.70						bath foam		
4 oz 2.52	0.63		4.60	FRESH & DRY (172 BMCL)					GALLOWAYS (430 Eucryl)		
8 oz 3.84	0.96		7.00	alpine, blue and herbal					bronchial expectorant	1.725dz	0.43dz 0.23%
parfum de toilette spray 75 cc 2.32	0.58		4.20	aerosol 120 g 0.249	0.062		0.40		cough linctus junior	0.99dz	0.25dz 0.14
perfume 1/4 oz 2.20	0.55		4.00	165 g 0.318	0.08		0.51		GAMGEE (1073 Robinson)		
1/2 oz 3.56	0.89		6.50	roll on 28 cc 0.19	0.048		0.31		tissue BPC	4 oz 2.028dz	
1 oz 5.24	1.31		9.50	42 cc 0.236	0.059		0.39		8 oz 0.303		
2 oz 7.96	1.99		14.50	refill 28 cc 0.179	0.045		0.28		16 oz 0.575		
spray 7 cc 2.92	0.73		5.30	FRESH'N QUICK (903 NPU)					4 oz 1.764dz		
refill 7 cc 1.76	0.44		3.20	cleansing pads	1.08	0.27	0.07%		8 oz 0.26		
puffa talc 0.72	0.18		1.30	(2 dz)	(2 dz)				16 oz 0.488		
soap 0.60	0.15		1.10	FUCIDIN (747 Leo)					GANTS (1407 Jaccaz)		
FLEXOPLAST (1073 Robinson)				ointment 10 g 0.35	..	..	0.52%TS		friction gloves	0.65	0.07 1.10
doctors set 04290	1.20			25 g 0.75	..	..	1.12%TS		nylon mitts	0.38	0.03 0.55
refill 04291	1.005			FUCIDIN H (747 Leo)					GARDALL (265 JC & Co)		
elastic bandage adhesive				ointment 10 g 0.38	..	..	0.57 TS		antiseptic 227.3 ml	0.96dz	0.24dz 0.14
BPC full spread				25 g 0.80	..	..	1.20 TS		568.2 ml	1.92dz	0.48dz 0.28
2in x 3 yd 04406	2.92dz			GABAIL (1336 WL)					4.546 l	9.60dz	2.40dz 1.40
2 1/2in x 3 yd 04407	3.63dz			elixir 200 ml 0.40	0.10		0.70	ts4B.	GENTILHOMME (Weil) (961 EGP)		
3in x 3 yd 04408	4.145dz			500 ml 0.80	0.20		1.40	ts4B	after shave 2 oz 0.81	0.225	1.50
4in x 3 yd 04409	5.58dz			GALA OF LONDON (876 MP)					4 oz 1.19	0.297	2.20
1in x 3 yd and 6in x 3 yd				Affair					Cologne 2 oz 0.97	0.242	1.80
BPC half spread				after bath lotion	1GK5	4.26dz	1.065dz	0.65	4 oz 1.57	0.392	2.90
BPC ventilated				body and bath foam	1GJ7	4.90dz	1.225dz	0.75	deodorant stick 1 1/2 oz 0.43	0.107	0.80
2in x 3 yd 04416	2.92dz			Cologne spray	1GR3	6.46dz	1.615dz	0.95	soap 3 1/2 oz 0.32	0.08	0.60
2 1/2in x 3 yd 04417	3.63dz			cream perfume 1GK9	5.57dz	1.3925dz	0.85		GEORDIE (1463 VBL)		
3in x 3 yd 04418	4.145dz			milk bath 1GK7	6.46dz	1.615dz	0.95		home brewing kits		
4in x 3 yd 04419	5.58dz			perfume oil 1DJ8	2.30dz	0.575dz	0.35		stout 5 gal 0.54	..	0.75
1in x 3 yd and 6in x 3 yd				perfume atomiser	1GK8	4.58dz	1.145dz	0.70	GERBER (315 CPC)		
elastic plaster adhesive				talcum 1GK6	3.93dz	0.9825dz	0.60		junior food 7 1/4 oz 0.785dz	..	0.08
1in x 1 yd 04550	0.905dz			azure cleanser 1GE9	3.93dz	0.9825dz	0.60		GERIVIN (1091 Rybar)		
2in x 1 yd 04551	1.45dz			moisture 1GF2	4.26dz	1.065dz	0.65		entire entry		
1 1/2in x 3 yd 04552	1.27dz			toner 1GF1	3.93dz	0.9825dz	0.60		GIBBS (412 Elida-Gibbs)		
1in x 3 yd 04553	1.815dz			Bare Blush 1GP6	3.27dz	0.8175dz	0.50		fluoride toothpaste		
first aid strip dressings				Barely Frosted 1GJ2	2.94dz	0.735dz	0.45		standard 1.175dz	0.295dz	0.15%
1 1/2in x 1 yd 04310	1.23dz			Barely There 1GB8	2.94dz	0.735dz	0.45		large 1.74dz	0.435dz	0.22%
2 1/2in x 1 yd 04311	1.665dz			cake liner 1GC3	2.62dz	0.655dz	0.40		economy 2.355dz	0.59dz	0.30%
3in x 1 yd 04312	1.915dz			complexion brush	1GE3	4.90dz	1.225dz	0.75	longhead 1.005dz	..	0.12
first aid dressing				eyebrow pencil 1GE8	1.30dz	0.325dz	0.20		shorthead 1.005dz	..	0.12
outfit "A" 04304	0.67			eye catchers 1GL8	4.26dz	1.065dz	0.65		GILLETTE (514 Gillette)		
"B" 04308	0.655			eye glimmers 1G99	2.62dz	0.655dz	0.40		existing entry for Techmatic cartridge		
pocket tins 04253	0.605dz			eyelashes					Techmatic		
04254	1.21dz			fine lash 1GP8	5.24dz	1.31dz	0.80		cartridge refill	4.08	1.00 0.35
wound dressings flexible BPC				natural lash 1GP9	5.24dz	1.31dz	0.80		(20)	(20)	
1 1/2in x 2in 04260	0.60dz			half measures					G II		
2in x 3in 04261	0.755dz			full measures					cartridge refill	3.85	0.94 0.33
flexible dressing strips				lower lash 1GJ5	4.26dz	1.065dz	0.65		(20)	(20)	
1/4 x 1/2in x 144 04275	0.57			eye instant liner	1GM9	4.26dz	1.065dz	0.65	GLUCODIN (518 Glaxo)		
1/4 x 2 1/2in x 144 04276	0.63			refill 1GN2	2.62dz	0.655dz	0.40		1 lb 1.53dz	..	0.17
1/4 x 3in x 144 04277	0.675			eye liner brush 1G39	1.72dz	0.43dz	0.25		GLUCOPHAGE (1077 Rona)		
FLORIS (468 F)				eye liqui tints 1GL6	2.62dz	0.655dz	0.40		tablets 500 mg 1000		
pot pourri				eye make up remover	1GL3	1.97dz	0.4925dz	0.30	GLYMIEL (1351 WLU)		
sachet (lace edged) 0.35	0.088		0.65	eye shadow applicator	1GM8	1.72dz	0.43dz	0.25	jelly large 1.18dz	0.295dz	0.17
FLUSH (430 Eucryl)				eye shaping brush	1G41	1.72dz	0.43dz	0.25	GOLDEN BABE (761 Lilia-White)		
0.88dz	..		0.11	flowing velvet 1GC6	2.62dz	0.655dz	0.40		cotton wool balls	..	0.17
FOCUS (1242 Toni)				golden cleanser					pleated wool	..	0.08%
hair highlight 1.46dz	0.35dz		0.20	1GF6	3.93dz	0.9825dz	0.60		GOMINA ARGENTINA (1407 Jaccaz)		
FOLCOVIN (1091 Rybar)				moisture 4.26dz	1.065dz	0.65			hair fixative tube 2.48dz	0.58dz	0.37
entire entry				toner 3.93dz	0.9825dz	0.60			jar 4.54dz	1.05dz	0.67
FOLEX (1091 Rybar)				hand and body lotion	1GM3	2.62dz	0.655dz	0.40	GONDAPON (1479 SCL)		
tablets 100	0.64	..	0.96	lip pen 1GQ3	2.30dz	0.575dz	0.35		tablets 20	0.30	.. 0.45
packs of 50 and 500				lipsticks					100	1.34	.. 2.01
FOLEX-350 (1091 Rybar)				soft centre 1G93	3.27dz	0.8175dz	0.50		GRANOGEN (535 Granose)		
tablets 100	0.60	..	0.90	super smooth	1GM6	2.30dz	0.575dz	0.35	1 lb 6.40dz	..	0.65
1000	5.40			liquid line 1G98	2.62dz	0.655dz	0.40		GRANOLAC (535 Granose)		
packs of 50 and 500				Look Natural 1GC7	3.27dz	0.8175dz	0.50		1 lb 6.40dz	..	0.65
FOLEX-350-C (1091 Rybar)				lashmaker 1GB3	4.58dz	1.145dz	0.70		GRANOSE (535 Granose)		
entire entry				refill 1GB4	2.94dz	0.735dz	0.45		blackcurrant juice 12 oz 2.49dz	..	0.26
FOLGUAL (1091 Rybar)				mascara liqui lash					18 oz 3.36dz	..	0.35
entire entry				1GL5	3.60dz	0.90dz	0.55		decaffeinated coffee		
FOLVRON (746 Lederle)				refill 1GL7	2.62dz	0.655dz	0.40		2 oz 2.62dz	..	0.28
tablets 100	0.45	..		matte shadow 1GD4	2.30dz	0.575dz	0.35		4 oz 4.90dz	..	0.51
FONTAREL (472 Fontarel)				nail polish 1GA1	1.97dz	0.4925dz	0.30		1 1/2 lb 2.22	..	2.78
Ormarin				remover 1GB7	1.72dz	0.43dz	0.25		8 oz 1.63dz	..	0.17
eau de toilette 45 cc	..	..	0.76						grape juice 24 1/2 oz 3.46dz	..	0.36
120 cc	..	..	1.35						meatless steak 7 1/2 oz 1.61dz	..	0.17
240 cc	..	..	2.49						15 oz 2.54dz	..	0.26%
satin lotion 193 cc	..	..	2.49						peanut butter 6 oz 1.24dz	..	0.13
talcum powder 80 g	..	..	0.50						12 oz 1.87dz	..	0.19%
FORCEVAL-PROTEIN (1367 Unigreg)									6 lb 1.12	..	1.39
300 g 0.90	..	..	1.20						peanut crumble 6 oz 1.24dz	..	0.13
									12 oz 1.87dz	..	0.19%
									6 lb 1.12	..	1.39
									safflower oil 20 oz 3.34dz	..	0.35
									1 gal 1.95	..	2.44
									2 lb 2.10dz	..	0.22
									sea salt		
									starch reduced rolls		
									wheatmeal 24	2.06dz	.. 0.21%
									white 12	1.17dz	.. 0.12%
									24	1.87dz	.. 0.19%

		Trade £.p	Tax £.p		Retail £.p		Trade £.p	Tax £.p		Retail £.p		Trade £.p	Tax £.p		Retail £.p			
ELAN-C (1477 Elanco)							ICI (649 ICI)					INTERVAL (1465 DDP)						
ment (vet.)	30 g	0.45	..	..	0.68	TS	fly and tick dip	2.5 l	4.24	..	..	handcream	28 ml	2.32dz	0.59dz	0.35	
								10 l	14.96	..	..		56 ml	4.00dz	1.00dz	0.60	
R'S DR. (560 Halewood)						d	louse and insect powder						113 ml	6.60dz	1.65dz	0.98		
							sprinkler tin	700 G	0.41	..	..					d	
R'S DR. (572 HC)						i		3 k	1.20	..	..					
thma remedy	4 oz	0.15	0.0375	0.25				12.5 k	3.15	..	..					
	8 oz	0.28	0.07	0.45			magnesium mineral					INTRALIPID (930 P&B)						
							mixture	18.2 k	1.75			10%	500 ml	4.36				
O (280 CP)							mountdale sheep dip					20%	100 ml	2.57				
irspray	standard	2.26dz	0.57dz	0.29				2.5 l	3.47	..	..		500 ml	5.90			
	large	3.20dz	0.80dz	0.41				10 l	12.13	..	..					
t with conditioner		0.95dz	0.24dz	0.12			Nilverm	1 l	4.14	..	..	INTRAMYCETIN (938 PD)					
	sachet	1.15	0.29	0.05				2.5 l	9.43	..	..	(vet.) vial	10 ml	0.35	..	0.53	TS
		(3dz)	(3dz)				Nilzan	1 l	5.23	..	..		30 ml	0.97	..	1.46	TS
	standard	1.62dz	0.40dz	0.21				2.5 l	11.50	..	..		75 ml	1.94	..	2.91	TS
	large	2.46dz	0.62dz	0.32			pig wormer (vet.)									d		
							100 dose	1.96	..	..						i	
MONY (412 Elida-Gibbs)							500 dose	8.86	..	..						
irspray	standard	1.85dz	0.465dz	0.24			super drencher kit	9.07	..	..						
	large	2.495dz	0.625dz	0.33			udder cream (vet.)	2.5 l	1.89	..	..					d	
	economy	3.825dz	0.955dz	0.51			udder wash super					ISOLEVIN (1352 Wyeth)						
							concentrate (vet.)					spray solution 10 ml						
							1 qt	1.18	..	..		ISORDIL (1370 Ayerst)					
VESTER (211 Butler)						d		5 l	4.55	..	..	tablets 5 mg	100	0.88			
							Zanil	1 qt	1.48	..	..		250	2.09			†
								5 l	5.95	..	..	10 mg	100	0.94			†
ENA RUBINSTEIN (596 HR)												250	2.20				†	
minute							ICTHABAND (1127 Seton)					JACKSON'S (662 EJ)						
brush-on lipcreme	..	..	..	..	0.95		(distributors 93 BJ)					glucose confectionary					
eyeshadow winks	..	..	..	..	0.50		zinc paste and ichthammol bandage					barley sugar sticks 10	0.70dz	0.12dz	0.10		
in life souffle cleansing cream	..	..	..	..	2.10			2.40dz	..	..		pastilles					
												Devon fruit 4 oz	0.72dz	0.12dz	0.10			
IOS (1025 RC&C)												travel mints 4 oz	0.79dz	0.14dz	0.11			
						d	IMIPAK (1345 Woodward)					lozenges						
							tablets 25 mg	30	0.30	..	..	bismuth 25 g	0.85dz				
INEVRIN (68 Astra)							100	0.66	..	..		bismuth dispepsia	50 g	0.99dz	0.24dz	0.15	
												50 g	1.05dz	..	..	0.13	
psules	100	2.75			†s4B		IMMAC (655 ICC)					Brompton	50 g	0.80dz	0.19dz			
ection/infusion							hair removing cream					lime flavoured sulphur	50 g	0.31dz	0.05dz	0.04		
solution vial	100 ml	0.58			†s4B			27 g	1.84dz	0.46dz	0.25	mintettes	50 g	0.31dz	0.05dz	0.04		
	bottle							54 g	2.90dz	0.74dz	0.40	snow mints	50 g	0.31dz	0.05dz	0.04		
	500 ml	2.15			†s4B			sachet	1.46	0.37	0.10	sulphur	50 g	1.05dz	..	..	0.13
rup	100 ml	0.65			†s4B			(2 dz)	(2 dz)	(2 dz)		pastilles						
	500 ml	2.60			†s4B		lotion	78 g	2.58dz	0.66dz	0.35	antiseptic throat	50 g	1.07dz	0.27dz	0.16		
olets	100	2.75			†s4B							blackcurrant & glycerin	50 g	1.04dz	0.18dz	0.15		
							IMPOSIL 200 (1530 Fisons)					50 g	1.07dz	0.26dz	0.16			
MESETAS (325 C-A)							vial	20 ml	0.67			50 g	1.07dz	0.26dz	0.16			
								100 ml	2.33			Creds	50 g	1.07dz	0.26dz	0.16		
uid	24 cc	2.16dz	..	..	0.24			50 ml				catarrh	50 g	1.07dz	0.26dz	0.16	
olets	200	1.53dz	..	..	0.17							childrens cough	50 g	0.95dz	0.23dz	0.14	
	300	2.07dz	..	..	0.23		IMPRUDENCE (1350 Worth)					Envoy	50 g	1.07dz	0.26dz	0.16	
	650	3.33dz	..	..	0.37		eau de Cologne	57 cc	..	..	..	eucalyptus & menthol	50 g	1.13dz	..	..	0.14
								114 cc	..	..	..	50 g	1.13dz	..	..	0.14	
LETT (68 Astra)								228 cc	..	..	..	Gee's linctus BPC	50 g	1.13dz	..	..	0.14
ntiseptic cream	35 g	1.25dz	0.31dz					½ l	..	..	..		50 g	0.97dz	0.17dz	0.14	
	400 g	0.65						1 l	..	..	..	glycerin lemon & honey	50 g	1.13dz	..	..	0.14
	3 k	3.50										50 g	0.97dz	0.17dz	0.14			
AMANDALATE (1166 Southon)							eau de toilette	57 cc	..	..	..	glycerin thymol	50 g	1.13dz	..	..	0.14
	300 ml	4.20dz	1.05dz	0.61				114 cc	..	..	..	liquorice mentholated	50 g	1.07dz	0.26dz	0.16	
								228 cc	..	..	..	50 g	1.07dz	0.26dz	0.16		
OPAL (1599 Winthrop)								½ l	..	..	..	bronchial	50 g	1.07dz	0.26dz	0.16	
olets 200 mg	40	0.41	..	..	0.61½			1 l	..	..	..	night cough	15	1.07dz	0.26dz	0.16	
500 mg	100	2.20	..	..	3.30							pholcodine	24	1.25dz	..	..	0.16
							parfum	7 cc	..	..	..	Ress-Q	1 oz	0.99dz	0.24dz	0.15	
S (605 Hill's)							Bijou	14 cc	..	..	..	tablets					
lsam pastilles							Flacon Luxe	28 cc	..	..	..	cellobags	6	0.111	0.013	0.16	
onchial balsam								56 cc	..	..	..	J CLOTH (672 Johnson)	12	0.194	0.022	0.28	
	100 ml	0.138	0.035	0.23	†DDI			150 cc	..	..	..		4	0.111	0.013	0.16	
	200 ml	0.224	0.056	0.37	†DDI			7 cc	..	..	..	jumbo blue	4	0.111	0.013	0.16	
ior balsam	100 ml	0.108	0.027	0.18			Le Medaillon	50 mg	1.04	..	..	JEAN PATOU (386 Douek)					
							IMURAN (208 BW)					bronze de chaldee	1.10	0.275	1.95			
ANTIN (208 BW)							freeze dried vial	10	3.675dz			huile de chaldee	0.85	0.212	1.50			
olets 50 mg	25	0.26	..	..	0.39	†s7	INCO (1073 Robinson)										
	100	0.86	..	..	1.29	†s7	pads	4.02	(3 dz)	0.575		JECTORAL (68 Astra)	100	0.60			
	500	3.74	..	..	5.61	†s7	roll	100	0.575			tablets	30	0.33			
D & SHINE (1038 R&C)							tissues standard	200	0.575			JECTORAL F (68 Astra)						
ir spray	6 oz	1.84dz	0.46dz	0.23			large	100	0.575			tablets						
	12 oz	2.99dz	0.75dz	0.39			INECTO (1028 Rapidol)					JE REVIENS (1350 Worth)						
							peach nut oil conditioner					bath oil	14 cc	..	..	..	2.50
							sachet	1.10	0.27	0.08		dusting powder	225 g	..	..	..	3.30
NUT (631 Hudnut)								(2 dz)	(2 dz)	0.39		tortoiseshell	225 g	..	..	..	5.60
ctus cleanser		3.385dz	0.845dz	0.49			shampoo	200 cc	2.64dz	0.66dz		refill	225 g	..	..	..	2.70
eam of Cactus	tube	2.07dz	0.52dz	0.30			INFACARE (1055 RM)						57 cc	..	..	..	1.80
	bottle	4.42dz	1.105dz	0.64				125 cc	1.895dz	0.475dz	0.25	eau de Cologne	114 cc	..	..	..	3.00
shion style	small	2.685dz	0.67dz	0.38				250 cc	3.41dz	0.855dz	0.45		228 cc	..	..	..	5.20
	large	4.03dz	1.01dz	0.57				500 cc	6.06dz	1.52dz	0.80		½ l	..	..	..	8.80
ght and Bright		2.19dz	0.55dz	0.31			INFINI (1071 Robins)					1 l	..	..	..	16.00	
oll Quick	small	1.27dz	0.32dz	0.18			eau de Cologne	4 oz	2.48	0.62	4.50	Boule Luxe	150 cc	..	..	..	4.90
	large	2.335dz	0.585dz	0.33			parfum de toilette	2 oz	1.64	0.41	3.00	eau de toilette	57 cc	..	..	..	2.30
								4 oz	2.76	0.69	5.00		114 cc	..	..	..	4.20
ATIN (938 PD)								8 oz	4.12	1.03	7.50		228 cc	..	..	..	6.50
rup	500 ml					d		spray	2½ oz	2.48	4.50		½ l	..	..	..	11.90
ROSOL (1553 Contactasol)								perfume	¼ oz	2.36	4.30		1 l	..	..	..	20.80
ntact lens lubricating solution		0.24	..	..	0.36				½ oz	3.92	7.10			..	..	..
									1 oz	5.96	10.80		Boule Luxe	150 cc	..	..	..
ROSOAK (1553 Contactasol)									2 oz	9.92	18.00		parfum de toilette					
ntact lens sterilising solution		0.30	..	..	0.45				spray	¼ oz	3.04	5.50	atomizer (de luxe)				
									refill	¼ oz	1.92	3.50	80 g	..	..	..	8.00
ERTANE (830 Medo)									spray	1 oz	6.16	11.20	refill	80 g	4.00
olets									refill	1 oz	4.12	7.50	(sport)	80 g	5.60
orte	25	0.28	..	..	0.42	†s4B	soap	0.68	..	..	1.20	parfum					
	100	0.90	..	..	1.35		INGRAM (172 BMCL)					atomizer (handbag)					
	250	2.00	..	..	3.00							7 cc	..	..	..	..	6.50
ON (1610 WCSDD)							shaving cream brushless	0.121	0.03	0.19		refill	7 cc	..	..	..	4.30
olets	10	0.68	0.17	0.12	†DDI		lather	0.121	0									

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p			
microdol-X developer for 600 ml	0.19	..	0.28½	LAEVORAL-C (218 Calmic) liquid dp 250 ml			d	perfume	¼ oz	1.00	0.25	1.85		
11	0.25	..	0.37½						½ oz	1.27	0.317	2.35		
2.5 l	0.335	..	0.50	LA INDIA (975 PDS)			d		¾ oz	1.84	0.46	3.40		
5 l	0.535	..	0.80						1 oz	3.04	0.76	5.60		
80 oz & 1 gal packs				LA INDIA (975 PWL)			i		2 oz	4.83	1.207	8.95		
replenisher 2.5 l	0.38	..	0.57	deodorant stick			d	atomiseur	2 oz	7.60	1.90	14.00		
80 oz pack								refill	4 oz	12.10	3.025	22.40		
to-flo 200 solution				LANALEM (903 NPU)						2.52	0.63	4.65		
100 ml	0.23	..	0.34½	shampoos						1.72	0.43	3.20		
500 ml	0.42	..	0.63	lemon cream,	jar	1.60dz	0.40dz	0.23	LEMPAK (261 Christy)					
touching medium				olive oil					beauty mask	sachet	0.68dz	0.17dz	0.10	
50 ml	0.26	..	0.39							tube	1.71dz	0.425dz	0.25	
gradation				LANDS (1418 Strenol)					cleansing lotion		1.64dz	0.41dz	0.24	
developer powder				rosebud liniment			d		skin freshener		1.64dz	0.41dz	0.24	
2.5 l	0.365	..	0.55											
80 oz pack				LANOXIN (208 BW)					LEM-SIP (1037 Reckitt)					
fix powder 250 g	0.23	..	0.34½	tablets 0.25 mg					cold relief	(5)	1.76dz	0.412dz	0.23	
500 g	0.285	..	0.43	pack of 100			d			(10)	3.22dz	0.743dz	0.42	
ersal developer									LENIUM (1599 Winthrop)					
250 ml	0.22	..	0.33	LAROLA (106 Beetham)					economy size	113 g	0.41	0.102	0.72	
ing agent 100 ml	0.21	..	0.31½	skin lotion	85 cc	2.76dz	0.69dz	0.40	LENTHERIC (1574 LM)					
ers					125 cc	3.12dz	0.78dz	0.45	Tweed					
imide (SW) Bromesko (SW)					165 cc	4.20dz	1.05dz	0.60	foaming bath oil	100 cc	..	..	1.25	
½ x 3½	100	0.43	0.11											
½ x 4½	100	0.525	0.13	LA ROSE (1612 Rochas)			d		LESTREFLEX (1127 Seton)				d	
½ x 5	100	0.59	0.15						existing entry					
½ x 5½	100	0.63	0.16	LA ROSE (1633 Rochas)			i		LESTREFLEX (1127 Seton)				i	
½ x 6½	25	0.305	0.075						(distributors 93 BJ)					
100	0.96	0.24	1.68	LASONIL (97 Bayer)					elastic diachylon bandage					
10	0.23	0.06	0.40	suppositories	10	0.235	..	0.35	fully spread or ventilated					
100	1.65	0.415	2.89	LASSIE (967 Petfoods)					7.5cm x 4.5m	3.48dz	..	..	0.43	
10	0.325	0.08	0.57	handy	3.09	0.49	0.06		10cm x 4.5m	4.44dz	..	..	0.55	
100	2.35	0.59	4.11		(6 dz)	(6 dz)			LETHIDRONE (208 BW)					
250	5.87	1.47	10.27		large	3.78	0.60	0.11	10 mg/ml	5	0.62	..	0.93	†s1
10	0.46	0.115	0.81			(4 dz)	(4 dz)		1 mg/ml	5 ml	0.40	..	0.60	†s1
100	3.50	0.875	6.13	LASTONET (733 Lastonet)					LEUCOVORIN (746 Lederle)					
10	0.69	0.175	1.21	foot spray		2.64dz	0.66dz	0.38	ampoules 3 mg/ml	10	4.53	..	..
100	5.20	1.30	9.10	metatarsal pad	pr	0.44	..	0.66	LEUKERAN (208 BW)					
10	1.19	0.30	2.08	NVF elastic net bandage (Lastonet)					tablets 2 mg	25	0.28	..	0.42	†s1s4A
10	1.81	0.455	3.17	3 in		0.46	..	0.69	5 mg	25	0.40	..	0.60	†s1s4A
				4 in		0.58	..	0.87	LEVIUS (973 Pharmitalia)					
imide (DW) Bromesko (DW)				5 in		0.96	..	1.44	tablets	500	3.50			
¼ x 6½	100	1.12	0.28	support stockings					LIBRESSE (1515 Sancell)					
½ x 8½	100	1.95	0.49	Spanflex	pr	1.30	..	1.95	sanitary towels	10	5.12	..	..	0.16
10	0.38	0.095	0.67	suspender belts men's							(40pkts)	..	..	0.29
100	2.79	0.70	4.88	single		3.60dz	0.40dz	0.48			20	4.64	..	
10	0.54	0.135	0.95	double		4.20dz	0.47dz	0.57	LIDOTHESIN (970 PM)					
10	0.80	0.20	1.40	surgical hosiery					cartridge 2% 2ml	100	2.76			
10	1.37	0.345	2.40	elastic net (Lastonet)					LIFEBUOY (756 Lever)					
10	2.06	0.515	3.61	thigh stockings					soap	small	3.689	0.865	0.07	
ASTIER (1336 WJ)				women	pr	2.00	..	3.00		large	(6 dz)	(6 dz)		
ees	0.40	0.10	0.70	men	pr	2.16	..	3.24		family	3.531	0.828	0.10	
ules	0.40	0.10	0.70	below knee stockings							(4 dz)	(4 dz)		
NTICON (838 Merrell)				pr		1.56	..	2.34	LIGA (760 Liga)					
150 ml	0.20	0.05	0.35	knee caps	pr	1.00	..	1.50	3 way food		0.96dz	..	0.10	
500 ml	0.56	..	0.84	anklets	pr	1.22	..	1.33	LIGNOSTAB (147 Boots)					
100	0.98	..	1.47	elastic net (Lastosheer)					cartridges 2.2ml	50	1.26		†s4B	
ers				thigh stockings for women					jar of	50	1.26		†s4B	
NTYL 838 Merrell)				pr		2.00	..	3.00	LIGNOSTAB-A (147 Boots)					
250 ml	0.28	0.07	0.49	below knee stockings					cartridges 2.2ml	50	1.26		†s4B	
1000 ml	0.98	..	1.47	pr		1.56	..	2.34	jar of	50	1.26		†s4B	
48	0.28	0.07	0.49	one way stretch (Lastothread)					box of	500	10.15		†s4B	
NTYL N.V. (838 Merrell)				seamless fine thread					LIGNOSTAB-A '100' (147 Boots)					
ets				thigh stockings					cartridges 2.2ml	50	1.26		†s4B	
24	0.14	0.035	0.24½	pr		3.10	..	4.65	jar of	50	1.26		†s4B	
dp 120	0.66	..	0.99	above knee stockings					box of	500	10.15		†s4B	
NOS (655 ICC)				pr		2.30	..	3.45	LIGNOSTAB-A '100' (147 Boots)					
rophyll toothpaste				below knee stockings					cartridges 2.2ml	50	1.26		†s4B	
45 g	1.00dz	0.25dz	0.13	pr		1.46	..	2.19	jar of	50	1.26		†s4B	
ride toothpaste 53 g	1.00dz	0.25dz	0.13	anklets	pr	0.90	..	1.35	LIGNOSTAB-N (147 Boots)					
r white dental				kneecaps	pr	0.90	..	1.35	cartridges 2.2 ml	50	1.26		†s4B	
eam	1.00dz	0.25dz	0.13	leggings	pr	0.90	..	1.35	jar of	50	1.26		†s4B	
1.38dz	0.35dz	0.18		seamless stout thread					box of	500	10.15		†s4B	
I (366 Dendron)				thigh stockings					LINCTIFED (208 BW)					
bath	1.80dz	0.43dz	0.25	pr		2.88	..	4.32	expectorant	2 l	3.30	..	4.95	†s7DD1
X (702 KC)				above knee stockings					paediatric	2 l	2.56	..	3.84	†s7DD1
towels				pr		2.30	..	3.45	LION (205 Burgess)					
gular size 1	12	6.12	..	below knee stockings					ointment	1¼ oz	1.20dz	0.30dz	0.18	
(4 dz)			0.17	pr		1.46	..	2.19		3 oz	2.10dz	0.53dz	0.31	
uper size 2	12	3.60	..	anklets	pr	0.90	..	1.35		16 oz	0.60	0.15	0.92	
(2 dz)			0.19½	knee caps		0.90	..	1.35	pills	36 oz	1.00	0.25	1.60	
Freedom				leggings		0.90	..	1.35			0.90dz	0.23dz	0.13	
kin				elastic socks for men (Lastofine)							1.70dz	0.43dz	0.25	
antie				pr		1.00	..	1.50	LIORESAL (262 CIBA)					d
wels	12	3.10	..	tights					existing entry					
	(2 dz)		0.17	elastic net (Lastonet)		3.20	..	4.80	LIORESAL (262 CIBA)					i
oons (London area only)				maternity		4.40	..	6.60	tablets 10 mg	100	5.84			
gular/super	10	3.21	..	elastic yarn (Lastolita)		2.32	..	3.48	LIPCOTE (1345 Woodward)					i
(2 dz)			0.18	(Lastofine)					small		0.16	0.04	0.28	
40	5.73dz	..	0.65			2.80	..	4.20	large		0.24	0.06	0.42	
(1160 Solport)				maternity (Lastolita)					LIPIODOL (971 PSMB)					
t-straps				2.92			..	4.38	ultra fluid	10 ml	0.56	..	0.84	
BRU (535 Granose)				with adjustable waistband					viscous	20 ml	0.56	..	0.84	
3 oz	1.91dz	..	0.20			3.30	..	4.95	LIPPHYSAN (1123 SLL)					

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
LIPOTRIAD (757 Lewis)											
capsules 100	10.60dz	2.65dz	1.50	Jelly Babies					cotton wool B.P.C.		
1000	98.80dz	24.70dz	14.40	gel cheek colour	4.25dz	1.062dz	0.65		1 oz	102.01	0.63dz
liquid 200 ml	7.50dz	1.88dz	1.10	eye colour	4.25dz	1.062dz	0.65		4 oz	102.03	1.77dz
1 l	35.20dz	8.80dz	5.14	mascara	3.92dz	0.98dz	0.60		16 oz	102.05	0.487
				refill	2.95dz	0.738dz	0.45		hospital quality		
				skin colour	4.59dz	1.148dz	0.70		4 oz	102.09	1.415dz
LIPES LOOP (922 Ortho)				kit bag	5.08dz	1.27dz	0.75		16 oz	102.11	0.378
intrauterine double-S	1.04	..	1.56	lipstick	3.59dz	0.898dz	0.55		gauge B.P.C.		
				liquid liner	3.59dz	0.898dz	0.55		1 yd	137.02	0.985dz
LIPSAVER (835 M & J)				mascara					3 yd	137.03	2.08dz
colourless lip moisturiser	2.88	0.72	0.19	coloured tearproof	3.27dz	0.818dz	0.50		6 yd	137.04	3.74dz
(2 dz)	(2 dz)			tearproof	5.24dz	1.31dz	0.80		12 yd	137.05	0.607
				refill	3.92dz	0.98dz	0.60		gauge & cotton tissue		
LIQUAFILM TEARS (35 Allergan)				nail polish round	2.29dz	0.57dz	0.35		pink label		
existing entry			d	sparklers	2.95dz	0.738dz	0.45		4 oz	146.09	0.157
				remover	1.97dz	0.492dz	0.30		16 oz	146.11	0.546
LIQUAFILM TEARS (35 Allergan)				naishine	6.54dz	1.64dz	1.00		blue label		
(distributors 1121 Searle)			t	Nature Tint	3.92dz	0.98dz	0.60		4 oz	146.12	0.18
15 cc	0.44	..	0.66	overnighter	26.19dz	6.548dz	4.00		16 oz	146.14	0.61
				paint box	15.70dz	3.925dz	2.40		lint white B.P.C.		
LIQUFRUTA (1102 Sanitas)				perfume lotion	5.57dz	1.392dz	0.85		1 oz	135.01	0.945dz
standard 108 cc	1.63dz	0.41dz	0.21½	sac	7.84dz	1.96dz	1.20		4 oz	135.03	3.07dz
330 cc	2.95dz	0.74dz	0.39	Shape & Blush	5.90dz	1.475dz	0.90		16 oz	135.05	0.93
1000			d	skin drink	5.24dz	1.31dz	0.80		lint boric B.P.C.		
liquid 200 ml and 15 cc			d	skin saver	5.24dz	1.31dz	0.80		4 oz	143.09	0.27
				Smoothers	3.92dz	0.98dz	0.60		sterilised dressing pack		
LISTERENE (721 LC)				Soft scrub	6.22dz	1.555dz	0.95		148.02	1.30dz	
antiseptic 3 oz	1.27dz	0.32dz	0.17	solo shadow	3.92dz	0.98dz	0.60		triangular bandage 36 x 51 in		
7 oz	2.09dz	0.525dz	0.28	sticks	2.95dz	0.738dz	0.45		142.06	0.117	
14 oz	3.285dz	0.82dz	0.44	Special recipes							
				cream rouge	3.92dz	0.98dz	0.60		MAX FACTOR (813 MF)		
LIVOX (878 Napp)				foundation cream	4.59dz	1.148dz	0.70		comb-on mascara	0.315	0.077
capsules 100	0.75	..	1.00	lipstick	2.95dz	0.738dz	0.45		Satin moisturiser	0.281	0.069
500	3.15	..	4.20	mascara	4.25dz	1.062dz	0.65		MAYBELLINE (1333 WL)		
				perfume essences	5.08dz	1.27dz	0.75		eye shadow		
L'OREAL (525 Golden)				Starkers	3.92dz	0.98dz	0.60		Blooming colours	..	..
bleach 2.04dz	0.52dz	0.29		talcum - Bird Bath	3.59dz	0.898dz	0.55		MAZDA (903 NPU)		
LOREXANE (649 ICI)				tan trap	4.25dz	1.062dz	0.65		flash bulbs 1B (10)	0.35	..
antiseptic cream (vet.)				topspeed tan	5.24dz	1.31dz	0.80		AGIB (10)	0.35	..
100 g	0.13	0.035	0.20½	vitamin pills	2.62dz	0.655dz	0.40		flash cubes (3)	0.48	..
500 g	0.61	0.155	0.94½	mascara liquid					magicube (2)	0.42	..
cream 1% 50 g	0.13	0.03	0.20	refill					MEDICOMB (1632 Medicomb)		
dusting powder 100 g	1.60dz	..	0.20	mini colour					clinical comb	0.60	0.15
head lotion 50 ml	1.40dz	0.35dz	0.20	shadow shaper stick					MEDJEL (366 Dendron)		
mange and lice dressing				starters box					tube	1.77dz	..
(vet.) 500 g	0.56	..	0.74						MEDISOAP (436 Evans)		
1 kg	0.96	..	1.27	MASSE (922 Ortho)					basic		d
½ lb & 2 lb			d	cream 28 g	0.18	..	0.27		MELROSE (1069 R&SL)		
shampoo 30 g	1.40dz	0.35dz	0.20						skin tablets	0.60dz	0.15dz
No. 3 dp 50 g	0.12			MATIC (230 Camrick)					tablets		0.09½
LOTUS (903 NPU)				tablets 100	0.63	..	0.84	†s1s4A	MENDACO (710 Knox)		
nail polish remover	1.24dz	0.31dz	0.18½	MAWS (810 Maw)					tablets trial size	2.37dz	0.595dz
LOXENE (1038 R&C)				baby pants					standard	4.31dz	1.075dz
shampoo sachet	1.225	0.305	0.04	Tufty all sizes	1.84dz	..	0.23		economy	8.41dz	2.105dz
	(4 dz)	(4 dz)		nylon slimline bottle brush					MENDOCIL (1419 Intec)		
bottle small	1.19dz	0.30dz	0.15½	306.02	0.74dz	..	0.09		entire entry		d
large	2.16dz	0.54dz	0.28	Simpla					MENE (1073 Robinson)		
LUMA (801 MP)				bottle brush	306.03	0.88dz	0.10		sanitary towels size0	6.283	..
LUMA (1636 Lennard)				gift set	327.00	13.28dz	0.795dz	1.65	(4 dz)	6.653	..
LUSTRE DENT (280 CP)				jug	306.09	3.99dz	0.45dz	0.55	size1	6.653	..
entire entry			d	mixer	306.10	0.79dz	0.09dz	0.10	(4 dz)	7.762	..
LUX (756 Lever)				sterilising set	327.05	7.29dz	0.33dz	0.94	size2	7.762	..
soap small	3.951	0.927	0.07½	tablets 12	390.01	1.49dz	..	0.17½	size3	7.207	..
	(6 dz)	(6 dz)		24	390.00	2.48dz	..	0.30	(3 dz)	6.283	..
large	3.708	0.87	0.10½	soothers Cherub	339.08	0.56dz	..	0.07	size4	6.283	..
	(4 dz)	(4 dz)		spare caps & discs	306.05	0.52dz	..	0.07	(2 dz)	1.213dz	0.137dz
LYNDIOL (917 Organon)				teats Simpla assorted	301.04	1.34	..	0.08	de luxe	1.537dz	0.173dz
tablets 22	0.2667	..	0.40	slimline assorted	300.03	1.75	..	0.07	MENTHALIN (1037 Reckitt)		
			†s4B	universal assorted	301.53	1.51	..	0.09	impregnated tissues	1.53dz	0.353dz
MACKENZIES (312 AC)				Nursery Sundries					MENTHO-LYPTUS (562 Hall)		
smelling salts family	0.095	0.02	0.15½	bibs plastic	397.60	0.88dz	..	0.11	tablets cello bag	..	..
handbag size			d	terry	397.50	1.04dz	..	0.13	jars 6 lb	..	..
MADAME ROCHAS (1612 Rochas)				feeding beaker	396.45	1.70dz	0.193dz	0.23	MEPAVLON (649 ICI)		
MADAME ROCHAS (1633 Rochas)				teeding set	396.30	3.38dz	0.385dz	0.44	tablets 400 mg	30	0.24
MANDURIN (1305 WB)				keep warm plate	396.05	3.68dz	0.415dz	0.50	250	1.65	..
entire entry			d	Proprietaries	396.35	5.84dz	0.655dz	0.77	150 ml	0.38	..
MARBORAN (208 BW)				lanoline cream	488.01	2.28dz	0.57dz	0.33	500 ml	1.08	..
sachets 3 g	7.30	..	10.95	Surgical Dressings					50	0.26	..
MARGO OF MAYFAIR (545 Grossmith)				bandages B.P.C.					250	0.88	..
talcum giant ovals 400 g	1.51dz	0.38dz	0.22	white open wove					50	0.36	..
MARY QUANT (876 MP)				1 in x 4 yd	110.18	0.28dz			150 ml	0.42	..
applicator kit	2.62dz	0.655dz	0.40	2 in x 4 yd	110.02	0.46dz			MERTHIOLATE (1477 Elanco)		
bath beads	5.57dz	1.392dz	0.85	3 in x 4 yd	110.04	0.65dz			(vet.) tincture	2.251	1.45
bath oil	4.59dz	1.148dz	0.70	4 in x 4 yd	110.19	0.825dz			Saleable only by authorised sellers of poisons		
Blush baby compact	4.25dz	1.062dz	0.65	crepe					METANUM (115 Bengue)		
body shampoo sachets	0.65dz	0.162dz	0.10	2 in	141.00	1.666dz			ointment	500 g	1.50
	3.59dz	0.898dz	0.55	3 in	141.02	2.386dz			powder	100 g	0.25
				3½ in	141.03	2.51dz			METATONE (938 PD)		
Cologne				cellulose tissue	147.01	0.35			tonic	2½ l	1.20
AM & PM				cellulose wadding	147.00	0.203			METHOTREXATE (746 Lederle)		
9 cc	2.62dz	0.655dz	0.40						tablets 2.5 mg	100	3.98
1½ oz	5.57dz	1.392dz	0.85						METHOTREXATE PARENTERAL (746 Lederle)		
spray	5.08dz	1.27dz	0.75						ampoules	5 mg	0.79
Come Clean	3.92dz	0.98dz	0.60						50 mg	2.28	..
eye care stick	3.92dz	0.98dz	0.60						MIA (839 Mia)		
eye gloss	3.92dz	0.98dz	0.60						blush tint	..	..
eyelashes									concealer cream	..	..
Jeepers Peepers	5.24dz	1.31dz	0.80						cool gel cleanser	..	..
lower lidders, plush,									skin conditioner	..	..
ultra-fine lowers, new natural									toning cleanser	..	..
wisps	4.25dz	1.062dz	0.65						eye tints	..	..
eyelash adhesive	1.64dz	0.41dz	0.25						pearly	..	..
eyelash colour	5.24dz	1.31dz	0.80						face shaper	..	..
refill	3.92dz	0.98dz	0.60						foundation nature tint	..	..
eyelash conditioner	3.92dz	0.98dz	0.60						lipstick	..	..
eyeliner brush	2.29dz	0.572dz	0.35						mascara automatic roll-on	..	..
eyeshadow brush	2.62dz	0.655dz	0.40						pressed powder	..	..
eye tints	3.92dz	0.98dz	0.60								
eye pencil	2.29dz	0.57dz	0.35								
eyes off	3.27dz	0.818dz	0.50								
face brush	5.08dz	1.27dz	0.75								
face final	4.25dz	1.062dz	0.65								
face shapers	5.24dz	1.31dz	0.80								
Get Fresh	3.92dz	0.98dz	0.60								

		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
ONOR (922 Ortho)	pushpak 42	0.39	..	..	0.59	†s4B						
AN (818 M&B)	en fungicide 4 oz	2.64dz	..	..	0.33							
ARON (818 M&B)	8 oz	4.08dz	..	..	0.51							
ew spray	1 oz	2.40dz	..	..	0.30							
OF MAGNESIA (1190 SHP)	small	1.37dz	0.31 dz		0.17							
	medium	2.175dz	0.49dz		0.27							
	large	2.825dz	0.635dz		0.35							
ermint flavoured	small	1.37dz	0.31 dz		0.17							
ets	medium	2.175dz	0.49dz		0.27							
	handy	1.21dz	0.275dz		0.15							
PHYLINE (346 Dales)												
istributors 1556 Farillon)												
R (1190 SHP)	small	1.37dz	0.31 dz		0.17							
	medium	2.34dz	0.525dz		0.29							
	500 ml	3.87dz	0.87dz		0.48							
N (1055 RM)												
ising unit		0.65	0.02		0.88							
EX (518 Glaxo)	200 ml	0.17½	..	..	0.24							
p	21	1.15										
(649 ICI)	1 lb	0.49	..	..	0.65							
	7 lb	2.81	..	..	3.75							
	56 lb	20.00	..	..	26.90							
S (876 MP)												
m oils		2.04dz	0.51dz		0.30							
aint		1.57dz	0.395dz		0.23							
hadow wand		2.17dz	0.54dz		0.32							
hockers kit		2.17dz	0.54dz		0.32							
hock		1.10dz	0.275dz		0.16							
r colour kit		2.79dz	0.70dz		0.41							
YN (917 Organon)												
ts	22	0.2667	..	..	0.40	†s4B						
C (649 ICI)												
ion (vet.)	1 l	3.15	..	..	4.20							
	2.5 l	7.46	..	..	9.95							
1 pt & ½ gal												
BISMUTH BROM. CONC (576 PH)	dp 500 ml	0.74			†							
	21	2.02			†							
L (255 Chembro)												
L (1333 WL)												
RUSSI INFANS (576 PH)												
1-3	500 ml	0.54	..	..	0.81							
	21	1.75	..	..	2.63							
UM (1520 IPM)												
erspirant cream trial size	22 g	0.79	0.197		1.25							
	liquid trial size											
	14 cc	0.79	0.197		1.25							
	liquid perfumed											
	28 g	1.33	0.332		2.12							
reath freshener	3.36dz		0.84dz		0.46							
NT SUPREME (Patou) (386 Douek)												
gne	1½ oz	1.06	0.265		1.90							
	3½ oz	1.70	0.425		3.00							
e toilette	2 oz	1.48	0.37		2.65							
	4 oz	2.40	0.60		4.25							
m												
compagnon	½ oz	1.70	0.425		3.00							
con	¼ oz	1.80	0.45		3.25							
	½ oz	2.80	0.70		4.95							
	1 oz	4.70	1.175		8.35							
	2 oz	8.00	2.00		14.25							
GRAM (1501 DA)												
GRAM (1501 DGL)												
EUR NET (Patou) (386 Douek)												
shave cream tube	0.72	0.18			1.30							
shave lotion flacon	1.36	0.44			2.40							
	1½ oz	0.87	0.217		1.55							
	3½ oz	1.36	0.34		2.40							
gne	1½ oz	0.98	0.245		1.75							
	3½ oz	1.70	0.425		3.00							
miseur	5 oz	3.10	0.775		5.50							
ectric shave	1½ oz	0.87	0.217		1.55							
	3½ oz	1.36	0.34		2.40							
	0.85	0.212			1.50							
EUR ROCHAS (1612 Rochas)												
EUR ROCHAS (1633 Rochas)												
EUR WORTH (1350 Worth)												
shave	100 cc	..	..	..	2.10							
orant	..	..	..	..	2.50							
e toilette	100 cc	..	..	..	3.20							
	200 cc	..	..	..	5.20							
	28 oz	..	..	..	17.80							
ng cream												
ashless	..	..	..	..	1.10							
her	..	..	..	..	1.10							
	4½ oz	..	..	..	1.30							
s Cologne	..	..	..	..	1.30							
se de Voyage after shave	..	..	..	..	3.80							
IT (96 BA)												
IT (818 M&B)												
repellent spray 2 oz	4.32 (2 dz)	..	..		0.27							
Y (1574 LM)												
y the lamb												
up (2)												
c	110 g	..	..	..	0.38							
ACHE (1612 Rochas)												
ACHE (1633 Rochas)												
ET DE BONEUR (1071 Robins)												
me	1 oz	4.30	1.075		7.70							
MULCETS (848 Minnesota)	mouth ulcer tablets 20	1.28dz	0.32dz		0.18							
MULSIVIN (1091 Rybar)	entire entry											
MUM (172 BMCL)												
Cologne		0.349	0.087		0.62							
Intimist	50 g	0.181	0.045		0.29							
	120 g	0.261	0.065		0.42							
	28 cc	0.182	0.046		0.30							
	42 cc	0.231	0.058		0.38							
	28 cc	0.168	0.042		0.27							
refill		0.199	0.05		0.33							
Rollette for men		0.168	0.42		0.28							
refill		0.109	0.027		0.18							
stick		0.12	0.03		0.19							
stick for men												
MYCOLACTINE (1336 WL)	tablets	50	0.20		0.05	†s7						
	250	0.80	0.20		1.40	†s7						
MYLERAN (208 BW)	tablets 0.5 mg	100	0.44	..	0.66	†s1s4A						
	2 mg	100	0.66	..	0.99	†s1s4A						
MYOLGIN (311 C)	tablets	20	0.15		0.04	0.26½†DDI						
NAILOID (31 AP)												
(distributors 1377 R&A)												
nail manicure cream	small	1.02dz	0.24dz		0.14							
	large	1.95dz	0.46dz		0.27							
NAIR (235 CW)												
cream sachet	12 g	1.01dz	0.24dz		0.13							
	30 g	2.02dz	0.48dz		0.26							
lotion sachet	25 g	1.01dz	0.24dz		0.13							
	115 g	3.19dz	0.76dz		0.41							
NAPISAN (1055 RM)												
	250 g	1.98dz	..	..	0.22							
	500 g	3.60dz	..	..	0.40							
	1000 g	6.30dz	..	..	0.70							
NAPPICLENE (810 Maw)												
powder		3.28dz	..	..	0.38½							
NARCISSE NOIR (1071 Robins)												
perfume	½ oz											
NASEPTIN (649 ICI)												
cream	5 g	0.13				TS						
NATIROSE NATIVELLE (1336 WL)												
dragees	50	0.40	0.10		0.70	†s1DDI						
NATISEDINE NATIVELLE (1336 WL)												
tablets	20	0.52	0.13		0.91	†s1s4A						
	100	2.20	0.55		3.85	†s1s4A						
NATIVELLE DIGITALINE (1336 WL)												
ampoules 0.2 mg 1 cc	6	0.40	..	..	0.60	†s1						
solution 1/1000	10 ml	0.60	..	..	0.90	†s1						
tablets 0.1 mg	40	0.22	..	..	0.33	†s1						
	200	0.70	..	..	1.05	†s1						
	1000	2.80	..	..	4.20	†s1						
	0.25 mg	40	0.30	..	0.45	†s1						
	200	1.20	..	..	1.80	†s1						
NATURAL WONDER (1052 Revlon)												
fresh face	..	..	..	..	0.90							
great glow cheek stick	..	..	..	..	1.10							
NATUSOL (695 TK)												
entire entry												
NATUSAN (1640 Benzon)												
baby cream	50 g	1.72dz	0.43dz		0.24							
	125 g	3.56dz	0.89dz		0.50							
	190 g	2.98dz	0.745dz		0.42							
lotion	85 g	1.72dz	0.43dz		0.24							
powder	85 g	1.22dz	0.305dz		0.17							
refill	150 cc	2.86dz	0.715dz		0.40							
shampoo	100 g	0.71dz	0.178dz		0.10							
NAVANE (969 Pfizer)												
tablets 10 mg	100	3.97			†s4B							
NELSON'S (1629 Nelson)												
influenza and common cold												

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
N. P. U. (903 NPU)				lacta cream	926	..	2.00		PABIREX (848 Minnesota)		
denture brush	1.20dz	..	0.15	929	..	..	3.70		diarrhoea mixture	200 ml	2.00dz 0.50dz 0.28
rubber gloves				dispenser	925	..	3.75				
standard	1.08	0.12	0.17	lauria	930	..	1.35		PADDI (1073 Robinson)		
deluxe	(¹ / ₁₂ dz)	(¹ / ₁₂ dz)	0.23	933	..	..	2.10		cotton wool balls	50	0.64dz .. 0.08
tooth brushes nylon	1.43	0.16	0.23	lipstick	38	..	0.95		white	100	1.16dz .. 0.14
med, hard, ex hard	(¹ / ₁₂ dz)	(¹ / ₁₂ dz)		agate	33	..	1.25		nappyliners	50	2.24dz .. 0.28
dual	0.78dz	..	0.10	liquid hydratante	732	..	1.95		100	3.84dz .. 0.49	
junior	0.98dz	..	0.12	669	..	..	4.40		pads	10	3.906 .. 0.14
toothbrushes bristle	0.52dz	..	0.06	liquid resorba	659	..	4.40		(3 dz)	20	3.767 .. 0.27
med, hard, ex hard	1.33dz	..	0.17	liquid sveltine	643	..	7.50		(1 1/2 dz)	30	3.533dz .. 0.38
dual	1.47dz	..	0.19	lotion B21	695	..	1.60		4.158	..	0.15
junior	0.68dz	..	0.08	maquisol	575	..	1.55		(3 dz)	4.02	0.14
toothbrush smokers	1.05dz	..	0.13	mascara block	576	..	1.00		roll	(3 dz)	..
vacuum Nu-flask 8 oz	3.28dz	0.37dz	0.44	refill	621	..	1.65				
NUCTA (337 Curtis)				refill	622	..	1.20				
shampoo				masque de detente	627	..	1.65				
blue satin, dandruff				masque bleu	911	..	1.80				
control, egg and lanolin				masque rose	910	..	1.80				
peach bloom 100 cc	1.56dz	0.39dz	0.23	masque transparent	628	..	2.50		PAL (967 Petfoods)		
oil treatment 140 cc	2.40dz	0.60dz	0.35	mirasol	694	..	1.35		handy	3.87	0.61 0.07
styling lotion 110 cc	1.92dz	0.48dz	0.28	naturelle liquid	734	..	1.60		large	4.63	0.73 0.13
existing entry of setting lotion			d	ombreline	633	..	1.80		economy	2.30dz	0.36dz 0.26
NUIT DE NOEL (1071 Robins)				frosted	631	..	1.90				
perfume 1 oz			d	orange liquid	602	..	1.60				
NU NALE (359 DDD)				Oryane	648	..	3.50		PALAPRIN (187 BS)		
(distributors 366 Dendron)				pate pellicia	48	..	0.95		tablets	50	d
cream	1.44dz	0.34dz	0.20	patricia	902	..	2.65				
liquid	1.44dz	0.34dz	0.20	901	..	..	3.15		PALDONA (1089 RPD)		
super lotion	3.25dz	0.77dz	0.45	rosee demaquillante	771	..	2.20		tablets	50	0.50
NURSE HARVEY'S (578 Harvey)				770	..	..	3.65				
gripe mixture	1.40dz	0.35dz	0.18	rouge powder	940	..	3.00		PALMOLIVE (280 CP)		
NUTMEAT (535 Granose)				royal jelly liquid	724	..	2.60		soap, green	toilet	3.93 0.98 0.07
10 oz	1.82dz	..	0.19	723	..	..	4.80		(6dz)	(6dz)	
16 oz	2.45dz	..	0.25	eye balm	712	..	2.00		bath	3.66	0.92 0.10
brown	1.92dz	..	0.20	satilane	912	..	3.00		(4dz)	(4dz)	
NUTRAMENT (172 BMCL)				913	..	..	2.20		gold	toilet	1.96 0.49 0.07
liquid meal	0.216	..	0.27	sol a sol	691	..	1.75		(3dz)	(3dz)	
NUTTOLINE (535 Granose)				tan Orlane	696	..	2.10		bath	2.74	0.69 0.10
10 oz	1.82dz	..	0.19	tonique	577	..	1.30		(3dz)	(3dz)	
15 oz	2.45dz	..	0.25	578	..	..	2.00				
packs of 16 oz and 3 1/4 lb			d	579	..	..	3.10				
NUTREGEN (1438 RHM)				vesperale	639	..	2.55		PALUDRINE (649 ICI)		
high fibre crispbread	0.995dz	..	0.10	638	..	..	3.75		tablets 0.025 g	50	0.15 .. 0.23
NUTRIZYM (1556 Farillon)				lait a bronzer	698	..	d		0.1 g	100	0.18 .. 0.27
tablets	100	3.53	5.30	poudre desse	914	..	d		1000	1.53	.. 2.30
NYSTAN (1176 Squibb)				poudre de beauté	552	..	d				
oral suspension	30 ml	0.85	1.27	ORTHO-CREME (922 Ortho)					tablets	24	1.84dz .. 0.23
suspension	24 dose	d		tube only	0.33	..	0.49		PANASORB (1599 Winthrop)		
NYSTAN-TA (1176 Squibb)				ORTHO-DIENOESTROL (922 Ortho)					tablets	12	1.12dz .. 0.14
cream	15 g	0.68	TS	cream with applicator	0.49	..	0.74	TS4B	24	2.00dz	.. 0.25
ointment	30 g	1.27	TS	tube only	0.37	..	0.56	TS4B			
30 g	1.5 g	0.68	TS	pessaries	15	0.34	0.51	TS4B			
30 g	1.27	..	TS	ORTHOFORMS (922 Ortho)	15	0.30	0.45		PANCREX V (930 P&B)		
NYSTATIN-DOME (1460 Dome)				ORTHO-GYNOL (922 Ortho)					powder	250 g	3.46
cream	15 g	0.50	TS	tube only	0.33	..	0.49		PAPIER POUDRE (935 Papier Poudre)		
30 g	0.90	..	TS	OSPOLOT (97 Bayer)					books	0.70dz	0.175dz 0.11
OBIN (969 Pfizer)				suspension	100 ml	0.235	0.35		PARADOR (430 Eucryl)		
tablets 500 mg	100	d		500 ml	0.99	1.48			floral disinfectant	1.275dz	.. 0.16
OMEGA-H3 (49 A&V)				tablets 50 mg	50	0.43	0.65		PARAFON (922 Ortho)		
capsules	1.50	..	2.20	250	1.96	2.94			tablets	100	0.68 0.17 1.19
OPERIDINE (666 Janssen)				200 mg	50	0.93	1.39		dp 500	3.15	0.79
ampoules 2.15 ml	10	1.94	DD	250	4.16	6.24	d		PARDALE (346 Dales)		
50	8.92	DD		OUABAIN ARNAUD NATIVELLE (1336 WL)					(distributors 1556 Farillon)		
OPHTHALMADINE (1635 Sas)				OUABAIN ARNAUD (1336 WL)							
eye ointment	3 g	7.50		ampoules 0.25 mg 1 cc	6	0.40	0.60	TS1	PARKE-DAVIS (938 PD)		
ORADEXON (917 Organon)				tablets 2.5 mg	40	0.44	0.66	TS1	shaving cream	tube	1.24dz 0.30dz 0.18
tablets 2 mg	100	5.50	8.25	200	1.60	..	2.40	TS1	brushless	tube	1.24dz 0.30dz 0.18
ORLANE (1624 JAOL)				OUTDOOR GIRL (876 MP)					casaca evacuant	500 ml	d
anti-couproline	747	..	3.15	Tawny					vaccines	1 ml vial	d
anti-rides	756	..	2.40	eye brow pencil	5G15	0.96dz	0.24dz	0.14	catarrh		
757	..	..	4.70	5G13	1.57dz	0.395dz	0.23		PASHANA (1630 R&RL)		
astringent	587	..	1.60	eye liner liquid	5G12	1.90dz	0.475dz	0.28	brilliantine	50 cc	1.48dz 0.37dz 0.23
588	..	..	2.40	eye shadow liquid	5G11	0.96dz	0.24dz	0.14	108 cc	2.32dz	0.58dz 0.36
bio-catalys	852	..	4.10	stick	5G17	1.57dz	0.395dz	0.23	50 cc	1.48dz	0.37dz 0.23
851	..	..	5.95	fragrance	5G16	3.73dz	0.935dz	0.55	108 cc	2.32dz	0.58dz 0.36
bio-lacta	855	..	3.50	miniperfume	5G04	0.96dz	0.24dz	0.14	250 cc	2.32dz	0.58dz 0.36
854	..	..	5.25	spray mist	5G07	0.96dz	0.24dz	0.14	PASTILAI (662 EJ)		
853	..	..	4.35	glow on	5G08	1.57dz	0.395dz	0.23	indigestion pastilles	0.72dz	0.17dz 0.10
body cream B21	642	..	9.50	lipstick plain	5G05	0.96dz	0.24dz	0.14			
body milk	570	..	2.25	swivel	5G06	1.57dz	0.395dz	0.23	PATERSON (673 J of H)		
boreale	536	..	1.55	pearl trial	5G09	1.57dz	0.395dz	0.23	anti-static wetting agent		
537	..	..	1.70	nail lacquer plain	5G10	1.57dz	0.395dz	0.23	50 ml	..	0.27
Bronzilane	690	..	2.10	frosted	5G14	1.57dz	0.395dz	0.23	enlarger 35 with 35mm & 126 carriers	..	24.80
camphor lotion	597	..	1.75	mascara brush	5G14	1.57dz	0.395dz	0.23	enlarging lens 50 mm f/4.5	..	9.00
cleansing milk	567	..	1.45	rouge powder	5G03	0.96dz	0.24dz	0.14	heat filter	..	1.60
568	..	..	2.35	Silk Finish	5G02	1.22dz	0.305dz	0.18	texture screens (set)	..	1.35
569	..	..	3.90	Touch	5G01	1.22dz	0.305dz	0.18	PAYOT (945 Payot)		
cream B21	640	..	21.00	OWBRIDGES (917 Organon)					Ombre et Lumiere		
cream active liquid	634	..	2.60	cough syrup	57 ml	1.524dz	0.384dz	0.20	cream eye shadow	..	1.50
635	..	..	4.20	100 ml	2.292dz	0.576dz	0.30		lip contour pencils	..	0.65
embryo-serum	647	..	8.50	pastilles					Penicillin - V - Lilly (413 Lilly)		
emulsion B21	644	..	9.50	Vaporstik					Pulvules 125 mg packs of 100 and 500		d
emulsion placentaire	767	..	3.00	OXYPAK (1345 Woodward)					PENIDURAL (1352 Wyeth)		
eyebrow pencil	595	..	0.50	tablets 250 mg	20	0.22	0.33	TS	all purpose vial	1.2 mu	0.22 .. 0.29
eye shadow									long acting vial	10 ml	0.725 .. 0.96
pearl	614	..	1.50								
palette 4	619	..	2.50						PENOFOME (1305 WB)		
618	..	..	2.10						entire entry		d
623	..	..	2.25						PENTOSTAM (208 BW)		
gel-matin	909	..	2.80						100 ml	9.40	.. 14.10
handmilk	556	..	1.25								
hydro-tonique	581	..	2.25								

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
OTHAL (2 Abbott) distributors 938 PD) g with 10 ml water				PIB (878 Napp) pressurised inhalant	0.65	..	0.93 †s4B	POLYCARE (721 LC) instant	1.06dz	0.265dz	0.15
5 0.58 0.87 †s4A				PIB PLUS (878 Napp) pressurised inhalant	0.75	..	1.08 †s4B	POLYCOLOR (721 LC)	2.545dz	0.635dz	0.36
25 2.38 3.57 †s4A				PIFCO (983 Pifco) baby bottle warmer 987	1.74	0.43	2.75	POLYFAIR (721 LC) cream shampoo	2.615dz	0.655dz	0.37
without water 50 3.38 5.07 †s4A				electric blankets				POLYGLOW (721 LC) hair colourant	1.41dz	0.355dz	0.20
with 20 ml water 5 0.72 1.08 †s4A				New Favourite				POLYHERB (721 LC) shampoo	0.43dz	0.11dz	0.06
25 3.06 4.59 †s4A				double 8402	4.76	1.16	7.50	bottle 1.875dz	0.47dz	0.26	
without water 50 3.72 5.58 †s4A				Nitetime				POLYLADY (721 LC) permanent wave	3.535dz	0.885dz	0.50
with 20 ml water 25 3.72 5.58 †s4A				single 8401	3.33	0.81	5.25	POLYSET (721 LC) bottle 8 application	1.695dz	0.425dz	0.24
5 0.91 1.36 †s4A				single 6401	3.65	0.88	5.75	vial 5 application	1.275dz	0.32dz	0.18
without water 50 5.00 7.50 †s4A				three heat 6431	4.28	1.04	6.75	POLYTINT (721 LC)	3.04dz	0.76dz	0.43 †
g with 100 ml water				double 6402	4.91	1.20	7.75	PONSTAN (938 PD) Kapsels 250 mg 100	0.80	..	1.20 †s4B
5 2.32 3.48 †s4A				three heat 6432	5.55	1.35	8.75	500	3.56	..	5.35 †s4B
without water 20 ml				Rest-time				PORTIA (1160 Solport) animal wool ½ oz	0.048	..	0.07 †s4B
10 2.40 3.60 †s4A				single 6403	4.28	1.04	6.75	1 oz	0.08	..	0.12
with 100 ml water 5 2.92 4.38 †s4A				three heat 6433	4.91	1.20	7.75	1013	0.84	..	1.26
without water 10 3.60 5.40 †s4A				double 6404	5.55	1.35	8.75	D60			d
er for injections				three heat 6434	6.18	1.51	9.75	blackhead removers	0.044	0.11	0.08
10 x 100 ml	2.20	..	3.30	Startime				brushes, nail 1022	0.124	0.031	0.22
ORM (366 Dendron)				single 6405	4.91	1.20	7.75	1023	0.164	0.041	0.29
set 15 ml	0.79dz	0.19dz	0.11	double 6406	6.50	1.58	10.25	brushes, tincture and lotion	0.048	..	0.07
(957 Peri)				dual 6426	7.77	1.89	12.25	goose			d
English foam bath				heating pad 1293	3.49	0.85	5.50	favelon			d
ug 2003	1.60	0.40	2.70	facial sauna 1560	4.28	1.04	6.75	eye shade	0.104	..	0.15
IDIN (809 M&W)				hair clippers 99	5.63			pocket	1.44	0.09	2.25
mg 100 0.50 0.125 0.88				hair curlers				first aid case	0.072	0.018	0.13
500 2.10 3.15				comb'n'go 1355	1.74	0.43	2.75	pumice stone 1372	0.068	0.017	0.12
1000 3.50 5.25				lady curl 1077	1.24	0.30	1.95	sponge bags 1921	0.068	0.017	0.12
mg 100 0.60 0.15 1.05				multi curl 1255	2.38	0.58	3.75	1925	0.068	0.017	0.12
500 2.80 4.20				queen curl 1187	2.06	0.50	3.25	sponge bag 1901			d
1000 4.50 6.75				de luxe 1189	2.50	0.61	3.95	POSNER'S (975 PDS)			d
ONALITY (1377 R & A)				vanity curl				POSNER'S (975 PWL)			i
p				de luxe 1177	1.74	0.43	2.75	jet black rinse 2 oz			d
bath 1.59dz 0.38dz 0.21				hairdryers				POTTERS (992 P&C)			
oilet 0.99dz 0.24dz 0.13				Boutique 1991	5.04	1.23	7.95	pastilles			
le oil				floor stand 1992	1.91	0.21	2.75	Chesters balm of gilead 1.57	0.39	0.11	
and cream 2.30dz 0.55dz 0.32				Go-Girl 1170	3.14	0.76	4.95	(2 dz)			
and and body lotion			d	trio 1970	3.77	0.92	5.95	POUR UN HOMME (1071 Robins)			
L DUST (801 MP)				Hi-speed 1050	3.96	0.97	6.25	after shave 2 oz	1.00	0.25	1.80
ire entry			d	hood 1054	0.38	0.09	0.60	4 oz	1.52	0.38	2.80
OLAGAR (1352 Wyeth)				Princess 1060	3.30	0.80	5.20	5½ oz	1.76	0.44	3.20
1 and No. 2 200 ml 0.14 0.035 0.22½				stand 1061	0.87	0.09	1.25	atomiser 4 oz	1.76	0.44	3.20
500 ml 0.28 0.07 0.44½				chrome stand 1065	0.38	0.04	0.55	Cologne 2 oz	1.04	0.26	1.90
dp 6 x 500 ml 1.68				hood, hose and				4 oz	1.64	0.41	3.00
(576 PH)				comb set 1064	1.24	0.30	1.95	5½ oz	1.92	0.48	3.50
ff 0.66 0.17 0.12				beauty outfit 1962	4.76	1.16	7.50	8 oz	2.68	0.67	4.90
(%½ dz)				ensemble			d	13½ oz	3.32	0.83	6.00
RMATON (1564 Pharmaton)				Ranger 1180	3.14	0.76	4.95	24 oz	5.24	1.31	9.50
RMATON (1545 Vestric)				Salon 1990	9.83	2.40	15.50	atomiser 4 oz	2.00	0.25	3.60
UTOPAK (1345 Woodward)				health lamps				deodorant 1.20	0.30	0.22	
lets 100 mg 50 0.20 0.30 †s4B				infra red 1029	4.12			soap 0.60	0.15	1.10	
100 0.35 0.52½ †s4B				Infradette 1028	3.71			talc 4 oz	0.56	0.14	1.00
ERGAN (971 PSMB)				Infrapower				POWERIN (655 ICC)			
mpound 125 ml 0.20 0.05 0.35				senior 1008	4.88			tablets 30	2.22dz	0.56dz	0.29
21 1.88 2.82				Infratonic 1030	4.69			PREGADAY (518 Glaxo)			
IPS (977 PE)				Ultra-tonic 1034	6.31	1.54	9.95	tablets 28	0.28	..	0.37½
r curler set HP4404	6.31	1.54	9.95	sun lamp				PRE-GARDALL (265 JC&Co)			
r dryers				carbon arc 1025	6.75	1.65	10.65	antiseptic cleanser			
Comfort special				Caribbean 1036	8.85	2.15	13.95	227.3 ml	1.44dz	0.36dz	0.21
HP4619	6.025	1.47	9.50	make up mirror 1660	2.85	0.70	4.50	568.2 ml	2.88dz	0.72dz	0.42
HP4109	3.14	0.765	4.95	Razorlite mirror 1648	1.17	0.29	1.85	4.546 ml	11.52dz	2.88dz	1.68
HP4618	5.04	1.23	7.95	vibratory massager 1556	4.28	1.04	6.75	PREGESTIMIL (171 BLL)			
HP4618	5.04	1.23	7.95	massage cushion 1557	1.04	0.11	1.50	capsules			d
HP3108	8.87	2.165	13.99	Shave lite				PREGFOL (1352 Wyeth)			
HP3105	11.41	2.785	17.99	bedwarmer				capsules 100	0.425	..	0.56½
KL2866	6.97	1.70	10.99	PINO SILVESTRE (881 Natura)				PRELUDE (1355 Yardley)			
13379/3	1.315	0.32		Cologne				Cologne 4384	0.434	0.109	0.76
HP5301	6.31	1.54	9.95	50 cc 0.45 0.112 0.85				creme perfume 4373	0.434	0.109	0.76
HP2119	8.56	2.09	13.50	100 cc 0.83 0.207 1.55				mini spray 4345J	0.419	0.105	0.74
HP2107/B	2.855	0.695	4.50	150 cc 1.12 0.28 2.10				perfume 4391	0.714	0.179	1.25
HP2113	3.49	0.85	5.50	300 cc 2.00 0.50 3.75				talcum 4307	0.209	0.052	0.37
HP2201	2.53	0.62	3.99	packs of 200 cc and 400 cc				PRELUDIN (145 B)			
HP1122	7.96	1.94	12.55	deodal spray 130 g 0.51 0.127 0.95				(distributors 501 Geigy)			
HP1216	5.165	1.26	8.15	soap toilet 150 g 0.21 0.052 0.40				Tabletlets 50 mg pack of 10			d
HP1214/S	4.615	1.125	7.28	PITRESSIN (938 PD)				PREMARIN (1370 Ayerst)			
HP1203/S	3.66	0.895	5.78	ampoules 1 ml 10 1.65 2.48 †s4B				tablets 0.625 mg 100	1.41		†s4B
HP1102/S	4.765	1.165	7.52	tannate in oil 1 ml 10 0.85 1.28 †s4B				1.25 mg 30	0.77		†s4B
HP1309	12.27	2.995	19.36	100 7.82 11.75 †s4B				100 2.35			†s4B
HP1129	7.35	1.795	11.60	PIZBUIN (881 Natura)				2.5 mg 30	0.95		†s4B
HP1123	5.515	1.345	8.70	Apres				PREPARATION "H" (655 ICC)			
HP1401	8.402	2.048	13.25	after sun cream 0.70 0.175 1.30				ointment	1.98dz	0.50dz	0.26
HP5201	2.60	0.525	3.99	lotion 0.56 0.14 1.05				suppositories 6	3.42dz	0.86dz	0.45
HP5202	6.415	1.40	9.95	milk 0.58 0.145 1.10				12	1.60dz	0.40dz	0.21
LIPS (978 PYP)				oil 0.30 0.075 0.57				2.84dz	0.72dz	0.37	
ic yeast tablets 60 1.08dz 0.12				jelly 0.43 0.107 0.82				PRIMOBOLAN (1479 SCL)			
50				Exclusive cream 0.58 0.145 1.10				tablets 5 mg 150	3.08	..	4.62 †s4B
LIPS (1190 SHP)				cream for children 0.58 0.145 1.10				PRIMOBOLAN DEPOT (1479 SCL)			
thpaste standard 1.105dz 0.265dz 0.15				extreme cream 0.70 0.175 1.30				ampoules 100 mg 3	2.10	..	3.15 †s4B
large 1.77dz 0.42dz 0.24				face stick 0.39 0.097 0.75				PRIMODIAN (1479 SCL)			
LEPTONE (208 BW)				jelly 0.60 0.15 1.15				tablets 30	0.30	..	0.45 †s4B
ection 10 mg 1 ml 5 0.24 0.36 †s1DD				lip protection 0.22 0.055 0.42				PRIMODIAN DEPOT (1479 SCL)			
100 4.32 6.48 †s1DD				large 0.70 0.175 1.30				ampoules 1 ml 3	1.58	..	2.37 †s4B
ctus 500 ml 0.66 0.99 †s1DD				milk 0.70 0.175 1.30				PRIMODOS (1479 SCL)			
lets 5 mg 100 0.30 0.45 †s1DD				POLI-GRIP (1178 Stafford)				tablets 2	0.36	..	0.54 †s4B
500 1.10 1.65 †s1DD				denture fixative cream				20	2.98	..	4.47 †s4B
OCIL (1295 Wade)				standard 1.47dz 0.17½				PRIMOGEN C (1479 SCL)			
am 25 g 0.14 0.03 0.24				large 2.27dz 0.27				tablets 30			d
owder 25 g 0.20 0.05 0.35				POLY (721 LC) hair dye reducer	2.97dz	0.745dz	0.42				
				POLYBLONDE (721 LC)	2.615dz	0.655dz	0.37				

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p			
PRIMOGEN DEPOT (1479 SCL)				RED ROSES (1355 Yardley)					eye shadow					
ampoules 10mg/ml	3	1.52	2.28	soap toilet	1162	0.138	0.035	0.22	applicator	1.505dz	0.367dz	0.22		
100mg/ml	3	3.66	5.49	talcum	1107	0.209	0.052	0.37	brush	1.645dz	0.401dz	0.24		
PRIMOLUT DEPOT (1479 SCL)				1107L				0.280	0.07	0.49	cream	0.935dz	0.233dz	0.14
ampoules 250 mg	1	0.88	1.32	RELAX QUIES (346 Dales)					compressed	1.025dz	0.25dz	0.15		
	3	2.36	3.54	(distributors 1556 Farillon)					frosted	1.23dz	0.30dz	0.18		
20	12.52	18.78	3.54B	REMINGTON (1044 R)					collection	3.565dz	0.869dz	0.52		
syringe	0.92	1.38	3.54B	hairstyler family				6.95	palette	2.32dz	0.566dz	0.34		
500 mg	1	1.44	2.16	shavers					stick	0.955dz	0.233dz	0.14		
	3	3.74	5.61	F 2				11.95	eye shadow/liner kit	4.045dz	0.986dz	0.59		
20	20.02	30.03	3.54B	Lektroblade 100				7.50	duo brush	2.39dz	0.583dz	0.35		
syringe	1.48	2.22	3.54B	The Hot Comb for Men				7.95	grey-away shampoo	1.025dz	0.25dz	0.15		
PRIMOSISTON (1479 SCL)				existing entry for The Hot Comb				d	hair colourant shampoo	1.025dz	0.25dz	0.15		
ampoules 1 ml	3	1.70	2.55	REQUETE (1350 Worth)					herbal face mask	1.78dz	0.434dz	0.26		
PRIMOTESTON DEPOT (1479 SCL)				eau de toilette				57 cc	Hide and Heal stick	1.30dz	0.317dz	0.19		
ampoules 50 mg/ml	3	1.20	1.80		114 cc		4.20	lash thickener	1.78dz	0.434dz	0.26			
100mg	3	2.16	3.24		228 cc		6.50	lip brush	2.39dz	0.583dz	0.35			
250mg	3	4.98	7.47		1/2 l		11.90	lip & lid gloss	1.30dz	0.317dz	0.19			
PRIMPERAN (117 BPL)					1 l		20.80	lip glosser	1.23dz	0.30dz	0.18			
tablets 10 mg	500	10.94	16.41	parfum					lip glow pearly	1.30dz	0.317dz	0.19		
PROCTOR'S (662 EJ)				Bijou				7 cc	lipstick push up	1.025dz	0.25dz	0.15		
Pinelyptus pastilles 2 oz	1.49dz	0.36dz	0.22	Falcon Luxe				14 cc	twist up	1.78dz	0.434dz	0.26		
PRO-GEN (2 Abbott)				28 cc					moisturised	1.99dz	0.485dz	0.29		
(distributors 938 PD)				56 cc					liquid make-up	0.955dz	0.233dz	0.14		
(vet.)				Plat				150 cc	make-up brush	2.39dz	0.583dz	0.35		
maize	50 lb	13.06	19.59	Le Medallion				7 cc	stick	1.78dz	0.434dz	0.26		
piglet	150 ml	0.94	1.41	RESOCHIN (97 Bayer)					mascara block	1.025dz	0.25dz	0.15		
sodium	2 oz	0.49	0.73	tablets				100	brush-on	2.32dz	0.566dz	0.34		
soluble sachet	51.3g	0.49	0.73	REVERIE (1355 Yardley)					original	2.39dz	0.583dz	0.35		
veterinary	5 lb	1.31	1.96	perfumed Cologne					roll-on	1.095dz	0.267dz	0.16		
PROM (1242 Toni)				spray mist				2845	medicated make-up					
home permanent				mini spray				2845J	cake	1.505dz	0.367dz	0.22		
whole head	3.57dz	0.85dz	0.49	talcum				2807	liquid	1.99dz	0.485dz	0.29		
end curl	2.41dz	0.58dz	0.33	toilet soap				2862	moisturised make-up	1.78dz	0.434dz	0.26		
PRO-VIRON (1479 SCL)				dusting powder					skin food	1.99dz	0.485dz	0.29		
tablets 25mg	50	2.54	3.81	REV-LON (1052 Revlon)					nail lacquer	0.955dz	0.233dz	0.14		
PSORIDERM (1454 Dermal)				Flex					frosted opal	2.125dz	0.518dz	0.31		
bath emulsion	225 ml	0.65	0.1625	balsam and protein conditioner					pearlised	1.23dz	0.30dz	0.18		
cream	225 ml	0.65	0.1625	reg & extra body					remover	1.23dz	0.30dz	0.18		
scalp lotion	112 ml	0.65	0.1625	2 oz					pads	1.30dz	0.317dz	0.19		
PSORIDERM S (1454 Dermal)				Hi & Dri					nail strengthener	1.23dz	0.30dz	0.18		
225 ml	0.65	0.1625		antiperspirant				8 oz	oatmeal beauty pack	1.30dz	0.317dz	0.19		
QUADRILLE (Balenciaga) (386 Douek)				deodorant spray				7 oz	soap	1.23dz	0.30dz	0.18		
eau de toilette	1 1/2 oz	1.14	2.05	lemon slices					pat-on translucent					
	4 oz	1.84	3.30	lemon spray mist					blush	3.565dz	0.869dz	0.52		
	7 oz	2.98	5.35	Moon Drops					perfume floral	1.645dz	0.401dz	0.24		
	15 oz	4.40	7.90	beauty masque					Classic	2.39dz	0.583dz	0.35		
	32 oz		d	Moon Drops Plus					powder puffs velour (2)	1.23dz	0.30dz	0.18		
atomiser	2.34	0.585	4.20	Cologne plus				2 oz	rouge compressed	1.025dz	0.25dz	0.15		
perfume	1/8 oz	1.00	1.85	4 oz					cream	0.955dz	0.233dz	0.14		
	1/4 oz	1.27	2.35	Cologne plus spray mist				2 oz	skin toning lotion	1.23dz	0.30dz	0.18		
	1/2 oz	1.84	3.40	2 oz					spot clearing face wash	1.99dz	0.485dz	0.29		
	3/4 oz	3.04	5.60	perfume plus spray mist				1/2 oz	talc perfumed	1.30dz	0.317dz	0.19		
	1 oz	4.83	8.95	super rich shadows					toilet vinegar	3.77dz	0.919dz	0.55		
	2 oz	7.60	14.00	Spicy Ices					translucent blush	1.23dz	0.30dz	0.18		
	4 oz	12.10	22.40	eyeshadow brush-on					deodorant roll-on & stick			d		
atomiser	1/4 oz	2.52	4.65	lipstick, transparent					eye make-up cabinet			d		
refill	1/4 oz	1.72	3.20	nail enamel, cream										
QUELLADA (1178 Stafford)				Z.P.11										
lotion	500 ml	7.20dz		shampoo sachet										
QUESTRAN (171 BLL)				worm syrup				30 ml						
powder carton	4.40		6.60	150 ml				3.59dz						
QUICKIES (451 F&J)				28 cc + 114 cc packs										
antiperspirant pads	0.96dz	0.24dz	0.14	RHEUMALAX (488 Fylde)										
eye make-up remover pads	0.96dz	0.24dz	0.14	powder				1.80dz						
jar	2.40dz	0.60dz	0.35	RIDDOSEDD (1059 Riddell)										
face cleansing pads				entire entry										
small	0.82dz	0.21dz	0.12	RIDDOSPAS (1059 Riddell)										
large	1.24dz	0.31dz	0.18	suppositories										
jar	2.26dz	0.565dz	0.33	child's pack of 12										
foot freshener pads	1.24dz	0.31dz	0.18	RIGHT GUARD (514 Gillette)										
make up remover cream pads				antiperspirant				130 g						
small	0.96dz	0.24dz	0.14	190 g				3.72dz						
large	1.24dz	0.30dz	0.18	deodorant				90 g						
nail varnish remover pads	0.96dz	0.24dz	0.14	135 g				3.49dz						
QUINABAND (1127 Seton)				RIMMEL (1063 Rimmel)										
(distributors 93 BJ)				base coat				0.955dz						
zinc paste and				beauty glove hand cream										
iodochlorohydroxyquinoline				blush stick pearly				1.23dz						
bandage	2.40dz		0.30	cleansing milk				1.23dz						
QUINOLOR (1176 Squibb)				pads				1.025dz						
ointment	30 g		d	Cologne floral				1.645dz						
QUOSH (103 Beecham)				Classic				2.39dz						
orange, lemon, lime,				compressed powder				1.025dz						
lemon/lime, orange/				compact				2.32dz						
pineapple, grapefruit/				anti-shine				1.30dz						
pineapple, lemon barley,				translucent				1.645dz						
raspberry, tropical fruit	1.565dz	0.285dz		cuticle remover				0.955dz						
RABRO (1091 Rybar) entire entry				dewy skin lotion				1.99dz						
RABRO (1584 Syntex)				eye crayon collection				6.115dz						
tablets	60	0.96	1.68	eyelid gloss				1.645dz						
150	2.24	0.56	3.92	eyeliner brush				1.095dz						
RADOX (893 Nicholas)				cake				0.955dz						
liquid bath	2.315dz	0.535dz	0.30	liquid				1.30dz						
R.A.H.C. (1091 Rybar)				eyeliner pencil				1.30dz						
entire entry				eyelash outfit				5.15dz						
RARICAL (922 Ortho)				adhesive refill				1.23dz						
tablets	100	0.35	0.53	eye make-up remover pads										
1000	2.36			removing lotion				1.30dz						
R.B.C. (1091 Rybar)				eye pencils				0.955dz						
25 g	0.12	0.03	0.21											
500 g			d											
REBAN (525 Golden)														
setting lotion	0.92dz	0.23dz	0.13											
shampoo sachet	1.30	0.33	0.09											
(2 dz)	(2 dz)	(2 dz)												
RECITAL (525 Golden)														
conditioning shampoo	1.09	0.27	0.07											
(2 dz)	(2 dz)	(2 dz)												
hair colourant	3.52dz	0.88dz	0.50											

		Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p
AR (1091 Rybar)					nail clippers	535/10	1.30	0.325	2.45	heavy duty	0.18	0.017	0.29	
d sore lotion 2.8 ml	0.10	0.025	0.17%			535/11	1.60	..	2.40	lightweight				
petic linctus 150 ml	0.28	0.07	0.49	†DDI		536	1.675	..	2.60	48in x 1yd	0.12	0.011	0.19	
drops 15 ml	0.14	0.035	0.24%			540/12	2.30	..	3.45	heavy duty	0.24	0.024	0.38	
aler	0.84	..	1.26			540/14	2.55	..	3.78	draw sheets				
nidget	0.80	..	1.20			528	1.40	0.35	2.61	heavy duty	0.33	0.037	0.52	
mask	0.28	..	0.42			558	0.80	0.20	1.50	sleeved feeders				
et bite cream 13 g	0.10	..	0.15			558/C	0.90	0.225	1.70	patterned	0.155	..	0.23	
remover 54 ml	0.10	..	0.15		nail files	7/12	0.15	0.038	0.28	smocks				
						7/14	0.16	0.04	0.30	18in & 20 in	0.33	..	0.50	
						7/16	0.17	0.043	0.33	22in & 24in	0.34	..	0.51	
AREX (1091 Rybar)						7/18	0.19	0.048	0.36					
alant 15 ml	0.27	..	0.40	†		7/20	0.21	0.052	0.40	SANELLA (903 NPU)				
28 ml	0.48	..	0.72	†		7/22	0.24	0.06	0.46	sanitary towels				
100 ml				d		7/24	0.28	0.07	0.53	No. 0	6.34	..	0.16%	
						16	0.50	0.125	0.94	(4 dz)				
ARVIN (1091 Rybar)						21	0.55	0.138	1.03	No. 1	6.53	..	0.17	
alant 15 ml	0.27	..	0.40	†	nail scissors	123/8D	0.93	0.105	1.56	(4 dz)				
28 ml	0.48	..	0.72	†		123/8C	0.99	0.248	1.86	No. 2	7.30	..	0.19	
100 ml	1.50	..	2.25	†		123/9D	0.93	0.105	1.56	(4 dz)				
CONSOL (1091 Rybar)						123/9C	0.99	0.248	1.86	soluble	5.95	..	0.15%	
ire entry				d		123/10D	0.99	0.11	1.66	(4 dz)				
EL (1091 Rybar)						123/10C	1.10	0.275	2.06	san-belts				
ire entry				d		127/8D	0.93	0.105	1.56	adjustable	0.88dz	0.10dz	0.12	
TN (1091 Rybar)						127/8C	0.99	0.248	1.86	de-luxe	1.22dz	0.14dz	0.16%	
ire entry				d		127/9D	0.93	0.105	1.56	nylon	1.02dz	0.115dz	0.14	
OL (1091 Rybar)						127/9C	0.99	0.248	1.86	Parrisienne	1.52dz	0.17dz	0.21	
ire entry				d		127/10D	0.99	0.11	1.66					
RAY (1091 Rybar)						127/10C	1.10	0.275	2.06	SANICREPE (339 CG)				
ire entry				d		127/11D	1.10	0.12	1.83	cotton stretch bandage				
MODAN (1087 Roussel)						127/11C	1.24	0.31	2.33	2 in	1.00 dz			
sules 100	3.25					123/9DN	0.55	0.06	0.90	3 in	1.45dz			
(88 Steiner)						123/9CN	0.65	0.162	1.22	4 in	1.85dz			
No.1	0.35	0.087	0.60			1351	1.65	0.185	2.80	6 in	2.75dz			
sachet	1.36	0.34	0.10		orange sticks	3066/10	1.86	0.465	0.29					
(2 dz)						3066/14	2.00	0.50	0.31	SANOID (339 CG)	entire entry		d	
INA (Utermohlen) (386 Douek)					powder puffs					Cologne	6.96dz	1.74dz	0.98	
ton wool in bags						3675/5	0.84dz	0.21dz	0.13					
36 g	0.08	..	0.12			3675/6	0.96dz	0.24dz	0.15					
75 g	0.14	..	0.21			3675/7	1.32dz	0.33dz	0.21	10 oz	1.82dz	..	0.19	
110 g	0.18	..	0.27			3675/8	1.86dz	0.467dz	0.29	15 oz	2.46dz	..	0.26	
PRYN (969 Pfizer)						3675/9	2.74dz	0.685dz	0.41	smoked	10 oz	1.82dz	..	0.19
ets 250	1.86					3675/10	3.72dz	0.93dz	0.58	15 oz	2.46dz	..	0.26	
SEAL (628 H of W)						3675/11	5.28dz	1.32dz	0.80					
sting entry				d		3675/12	0.55dz	0.138dz	1.03	SAUNA (957 Perl)				
CTOL (1454 Dermal)						3675/13	0.70dz	0.175dz	1.32					
t paint 10 ml	0.35				Rhoid comb					SAUSALATAS (535 Granose)				
ITAE (276 C & C)						7701/5	0.30	0.075	0.57	SAVIAND (535 Granose)				
3 1/2 oz	3.00dz	0.75dz	0.44			7701/6	0.35	0.088	0.67	10 oz	1.82dz	..	0.19	
8 oz	6.00dz	1.50dz	0.87%			7701/7	0.45	0.112	0.85	16 oz	2.45dz	..	0.25%	
AR (957 Perl)					spatulas	3364/10	0.30	0.075	0.57	SAVLON (649 ICI)				
cle clippers	508	1.40	0.35	2.61		3364/13	0.35	0.88	0.67	babycare				
513	1.50	0.375	2.82			3364/16	0.40	0.10	0.75	lotion 230 ml	2.40dz	0.60dz	0.34	
511	1.75	..	2.60			3365/16	0.40	0.10	0.75	50	2.32dz	..	0.29	
515	1.18	..	2.70		vibrators	3321	0.50	0.125	0.94	100	4.10dz	..	0.49	
518	1.50	0.375	2.82							shampoo 100 ml	1.76dz	0.44dz	0.25	
cle scissors	103/8D	0.93	0.105	1.56	SANDRA (599 Henleys)					100 g	1.14dz	0.285dz	0.16	
	103/8C	0.99	0.25	1.86	baby pants, white pink or blue					240 g	2.00dz	0.50dz	0.28	
	103/9D	0.93	0.105	1.56	with elastic or open legs					babycare lullaby box	10.20dz	2.16dz	1.40	
	103/9C	0.99	0.25	1.86	small (white only)	0.053	..	..	0.08	liquid 112 ml	0.78dz	0.195dz	0.11
	103/10D	0.99	0.11	1.16	medium	0.053	..	..	0.08	225 ml	1.34dz	0.335dz	0.19
	103/10C	1.10	0.275	2.06	large and ex large	0.066	..	..	0.10	450 ml	2.04dz	0.51dz	0.29
	105/9C	1.24	0.315	2.33	toddler (white only)	0.078	..	..	0.12	51	1.16	0.29	1.75
	105/9CC	1.50	0.375	2.82	rayon (large, white only)					SCAN (31 AP)				
ry boards	3031/7	0.84dz	0.21dz	0.13						(distributors 1377 R&A)				
	3031/18	1.86dz	0.465dz	0.29	catch-all feeders	0.106	..	..	0.16	eye drops	1.45dz	0.34dz	0.20
	3031/10	1.08dz	0.27dz	0.17	with sleeves	0.149	..	..	0.22	eye lotion	1.45dz	0.34dz	0.20
	3031/12	1.32dz	0.33dz	0.21	cot sheets 35in x 23in	0.168	..	..	0.25	SCHERICUR (1479 SCL)			
brow tweezers					lightweight	0.13	0.014	0.21		ointment 20 g	0.32	..	0.48	†TS
250/7d	0.25	0.065	0.47		incontinence pads 50	1.50	..	..	2.00	SCHERIPROCT (1479 SCL)			
250/7b	0.25	0.065	0.47		incontinence pants					ointment 10 g	0.28	..	0.42	†TS
250/7r	0.25	0.065	0.47		pull on pattern					dp 50 x 10 g	12.36	..	18.54	†TS
250/9d	0.30	0.075	0.57		hips 26-28-30-32in	0.14	0.015	0.23		suppositories 6	0.24	..	0.36	†TS
250/9b	0.30	0.075	0.57		34-36-38in	0.16	0.018	0.26		120	3.72	..	5.58	†TS
250/9r	0.30	0.075	0.57		40-42-44-46in	0.19	0.021	0.30		SCHIAPARELLI (386 Douek)				
252/8d	0.31	0.08	0.59		48-50-52-54in	0.23	0.025	0.36		'S' eau de toilette 2 oz	1.20	0.30	2.20	
229p	0.31	0.08	0.59		56-58-60in	0.25	0.028	0.40		4 oz	2.00	0.50	3.70	
251/7d	0.33	0.085	0.62		drop-front pattern					1/10 oz	0.52	0.13	0.95	
251/7b	0.33	0.085	0.62		hips 26-32in	0.25	0.028	0.40		1/10 oz	0.95	0.237	1.75	
251/7r	0.33	0.085	0.62		30-35in	0.27	0.03	0.44		1/10 oz	1.90	0.475	3.50	
251/9d	0.40	0.10	0.75		36-43in	0.31	0.034	0.49		1/10 oz	3.24	0.81	6.00	
251/9b	0.40	0.10	0.75		44-50in	0.34	0.038	0.55		1 oz	4.50	1.125	8.30	
251/9r	0.40	0.10	0.75		50-56in	0.40	0.045	0.63		handbag atomiseur	2.30	0.575	4.25	
225d	0.85	0.215	1.60		56-60in	0.45	0.05	0.73		refill	1.76	0.44	3.25	
225b	0.85	0.215	1.60		super					parfum de toilette				
225r	0.85	0.215	1.60		hips 32-34in	0.65	0.073	1.04		atomiser 4 oz	2.80	0.70	5.20	
255c/d	0.62	0.155	1.18		36-38in	0.72	0.081	1.15		refill 4 oz	2.16	0.504	4.00	
255c/b	0.62	0.155	1.18		40-42in	0.80	0.09	1.29		Shocking				
255c/r	0.62	0.155	1.18		46-46in	0.85	0.095	1.37		Cologne 2 oz	0.86	0.215	1.60	
255g/d	0.77	0.195	1.50		48-50in	0.94	0.105	1.51		4 oz	1.60	0.40	2.95	
255g/b	0.77	0.195	1.50		52-54in	0.99	0.111	1.60		8 oz	3.20	0.80	5.75	
255g/r	0.77	0.195	1.50		56-58in	1.08	0.121	1.74		parfum 1/10 oz	0.48	0.12	0.90	
ash brushes					60-62in	1.10	0.123	1.77		1/10 oz	0.92	0.23	1.70	
3205/1	0.20	0.075	0.43		mattress sheets 72in x 48in					1/10 oz	1.76	0.44	3.25	
3205/2	0.25	0.065	0.47		lightweight	0.35	0.039	0.56		1/2 oz	3.12	0.78	5.75	
3206/1	0.25	0.065	0.47		heavy duty	0.54	0.06	0.87		1 oz	4.74	1.185	8.75	
3206/2	0.28	0.07	0.53		nursing aprons					2 oz	7.56	1.89	14.00	
3207/3	0.33	0.085	0.62		lightweight					4 oz	12.80	3.20	23.70	
3211	0.28	0.07	0.53		40-42-44-46in	0.19	0.021	0.30		handbag atomiseur				
3215	0.12	0.03	0.23		heavy duty	0.28	0.031	0.45		1/10 oz	2.16	0.504	4.00	
f sticks	3073	0.84dz	0.21dz	0.13	lightweight					refill 1/10 oz	1.46	0.365	2.70	
tick brushes					48-50-52-54in	0.23	0.025	0.36		aumoniere 1/10 oz	1.54	0.385	2.85	
3080	0.40	0.10	0.75		heavy duty	0.31	0.034	0.50		parfum de toilette				
3081	0.30	0.075	0.57		pillow cases					atomiseur 4 oz	2.65	0.662	4.90	
3079	0.20	0.05	0.43		lightweight					refill 4 oz	1.90	0.475	3.50	
3105/12	0.60	0.15	1.15		30 x 20in	0.14	0.015	0.23		talcum 0.37	0.092	0.65	0.65	
3105/14	0.70	0.175	1.32		heavy duty	0.25	0.028	0						

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
SCHICK (631 Hudnut)				SCORE (172 BMCL)				SETONPLAST (1127 Seton)			
band razor	7.735dz	1.935dz	1.12	hairdressing 38 g	0.126	0.032	0.20	existing entry			d
refill	2.285dz	0.57dz	0.65	80 g	0.207	0.052	0.33				
dial adjustable razor	7.115dz	1.78dz	1.03					SETONPLAST (1127 Seton)			i
razor kit Y100	4.835dz	1.21dz	0.70	SCRUBBS (671 Jeyes)				(distributors 93 BJ)			
razor blades 5	3.285	0.82	0.28	ammonia 540 ml	1.37dz	..	0.13½	waterproof strapping			
	(1½ dz)	(1½ dz)						2.5cm x 5m	1.56dz	..	0.20
double-edged	2.67	0.665	0.19	SEA JADE (1355 Yardley)				5.0cm x 5m	2.40dz	..	0.30
	(2 dz)	(2 dz)		bath foam 3569	0.408	0.102	0.72	7.5cm x 5m	3.36dz	..	0.42
double-edged wrapped				bath salt tablets 3526	0.228	0.057	0.40	super			
(5)	1.97	0.49	0.14	Cologne 3584	0.434	0.109	0.76	1.25cm x 5m	1.08dz	..	0.14
SCHOLL'S (1108 SMC)				creme bath 3566	0.468	0.117	0.82	2.5cm x 5m	1.56dz	..	0.20
adhesive foam	1.02dz	..	0.12	creme perfume 3573	0.434	0.109	0.76	3.75cm x 5m	2.04dz	..	0.26
adhesive moleskin	0.76dz	..	0.09	dusting powder 3509	0.708	0.177	1.24	5.0cm x 5m	2.52dz	..	0.32
animal wool	0.76dz	..	0.09	hand cream 3515	0.255	0.064	0.45	7.5cm x 5m	3.48dz	..	0.44
anti pressure pads	1.02dz	..	0.12	maxi-spray 3545	0.737	0.184	1.29	10.0cm x 5m	4.44dz	..	0.56
antiseptic foot balm	1.76dz	..	0.21	mini spray	0.419	0.105	0.74				
ankle & arch supports	3.08dz	..	0.37	perfume 3591	0.714	0.179	1.25	SETONIQUETS (1127 Seton)			
athletes foot powder	1.76dz	..	0.21	soap-on-a-rope 3564	0.410	0.103	0.65	(distributors 93 BJ)			
Ball-o-Foot super soft	1.76dz	..	0.21	soap toilet 3562	0.138	0.035	0.22	tourniquets small	0.28	..	0.42
soft step	1.10dz	..	0.13	guest 3561	0.252	0.063	0.40	medium	0.30	..	0.45
Vi-step	1.43dz	..	0.17	talcum 3507	0.209	0.052	0.37	large	0.32	..	0.48
bunion lotion	1.40dz	0.35dz	0.21	SEBBIX (1530 Fisons)				SH 420 (1479 SCL)			
shield (foamease)	2.18dz	..	0.26	cream shampoo tube	1.47dz	0.37dz	0.20	tablets 10mg 100	7.48	..	11.22 †s4
(slimfoam)	1.43dz	..	0.17	liquid shampoo				500	35.18	..	52.77 †s4
chilblain ointment	1.74dz	0.435dz	0.25	bottle 67 cc	1.47dz	0.37dz	0.20	SHEER PERFECTION (963 PSL)			
chiropody felt	1.10dz	..	0.13	135 cc	2.62dz	0.65dz	0.35	maternity support tights	..	..	1.60
Clear Jade	2.58dz	0.645dz	0.35	SEBOSYN (1188 Steiner)				SHIELD (412 Elida-Gibbs)			
clogs	3.68	..	5.26	No.1	0.32	0.08	0.55	anti-perspirant small	2.535dz	0.635dz	0.34
(suede)	3.81	..	5.45					large	3.32dz	0.83dz	0.43
corn & callous file	1.70dz	0.425	0.26	SEK (655 ICC)				economy	3.995dz	1.00dz	0.52
corn & callous salve	1.40dz	0.35dz	0.21	ointment	1.82dz	0.46dz	0.24	SHURZINE (1133 Shurzine)			
corn shields foam	1.18dz	..	0.14					antiseptic ointment	1.44dz	..	0.18
felt corn & bunion pads	1.02dz	..	0.12	SELEEN (2 Abbott)				SIGMAMYCIN (969 Pfizer)			
self adhesive	1.10dz	..	0.13	(distributors 938 PD)				capsules 250 mg 16	0.87		TS
Fixo corn plasters	0.88dz	0.22dz	0.13	veterinary suspension				100	5.27		TS
foam cushion pads	1.18dz	..	0.14	100 ml	0.29	..	0.43½	1000	51.00		TS
foot exercise sandals				500 ml	0.93	..	1.39½	syrup 100 ml	0.55		TS
leather look flat	pr 2.55	0.287	3.96	SELTO (1125 Selto)				SIGNAL (412 Elida-Gibbs)			
heeled	pr 2.78	0.313	4.29	dental salt 55 g	1.02dz	0.25dz	0.14	toothpaste standard	1.175dz	0.295dz	0.15½
side buckled	pr 2.96	0.333	4.57	83 g	1.40dz	0.35dz	0.19	large	1.74dz	0.435dz	0.22½
mens	2.55	0.287	3.96	SENSODYNE (1178 Stafford)				economy	2.355dz	0.59dz	0.30½
wooden flat	pr 2.09	..	3.00	Softex toothbrush	1.765dz	..	0.22	family	2.92dz	0.73dz	0.38
childrens	pr 1.54	..	2.30	SERADIX (818 M&B)				SILTETRIN (117 BPL)			d
heeled	pr 2.45	..	3.50	B powder No 1	1.84dz	..	0.23	entire entry			
interweave	pr 3.68	..	5.26	No 2	1.84dz	..	0.23	SILVIKIRIN (105 BTD)			
two-strap	pr 3.68	..	5.26	No 3	1.84dz	..	0.23	conditioning rinsesachet	0.385dz	0.10dz	0.05
"T" bar suede	pr 3.81	..	5.45	L15				bottle	1.38dz	0.345dz	0.18
two strap suede	pr 3.81	..	5.45	SERC (1539 Duphar)				75 hairdressing large			d
foot powder small	1.28dz	0.32dz	0.19	tablets 100	4.28			spray			d
large	1.70dz	0.425dz	0.25	SERPLEX-K (518 Glaxo)				SIMECO (1352 Wyeth)			
hard skin reducer	0.95dz	0.237dz	0.14	tablets 100	1.05		†s4B	tablets	1.75	0.44	2.77
heel grip superlux	pr 0.75dz	0.084dz	0.10	SE-ION (1127 Seton)				SIMPLA SASSCO (1142 Simpla)			
heel liner (vi-grip)	0.98dz	0.11dz	0.13	existing entry				colostomy bags 100	7.42		
Heel Pillo	0.98dz	0.11dz	0.13	SETON (1127 Seton)				ileostomy bags 100	8.25		
insoles				(distributors 93 BJ)				uris bags 100	8.73		
Air Pillo (white or floral)	pr 1.35dz	0.152dz	0.18	blue line elastic webbing				gel	0.22		
	1.10dz	..	0.13	7.5cm x 3m 444	0.33	..	0.50	tex	0.22		
Kurotex pads	3.25dz	0.813dz	0.45	7.5cm x 5m 445	0.55	..	0.83	SINULIN (230 Carnrick)			
Onixol	1.29dz	0.323dz	0.19	7.5cm x 10m 446	1.10	..	1.65	tablets 50	0.35	..	0.47 †s7
Poroplast adhesive				7.5cm x 25m 447	2.75	..	4.12	SIONON (1314 Weddel)			
bandages 2½ in	3.67dz	..	0.44	body plasters 10	0.13	..	0.20	dietetic sweetener 200 g	0.21	..	0.29
3 in	4.22dz	..	0.50	Coloset colostomy bags				500 g	0.43	..	0.57
Protecto cushions	1.02dz	..	0.12	12.5cm x 12.5cm 100	4.20			SIOPEL (649 ICI)			
shoe deodorizer	3.60dz	..	0.40	30.0cm x 10.0cm 100	4.20			cream 50 g	0.14	..	0.21
SI athletes foot liquid	2.70dz	0.675dz	0.38	30.0cm x 12.5cm 100	4.60			500 g	0.92	..	1.38
Smooth-away	2.52dz	0.63dz	0.35	20.0cm x 14.0cm 100	4.20			2.5 k	3.53	..	5.30
suede protector spray	4.32dz	..	0.50	Dumb-bell sutures 100	0.38	..	0.57	SISTER LAURAS (1146 SL)			
surgical hosiery				fleecy pads				food 300 g	0.20	..	0.26
elastic net				75cm x 60cm	3.60	..	5.40	SKETOFAK (1610 WCSD)			
below knee	pr 1.56	..	2.34	75cm x 100cm	6.00	..	9.00	tube of 17.5G			d
thigh length	pr 2.00	..	3.00	75cm x 135cm	8.00	..	12.00	SLOANS (721 LC)			
for men	pr 2.16	..	3.24	leg drainage bag	2.50	..		massage cream	1.31dz	0.33dz	0.19
anklets	pr 1.22	..	1.82	(1½ dz)				vapour rub	1.31dz	0.33dz	0.19
knee caps	pr 1.00	..	1.50	male incontinence sheath				SLOW SODIUM (262 CIBA)			
elastic yarn				1	1.50	..		tablets dp 500	1.50		
flatbed				(1½ dz)				SMITH KENDON (1152 SK)			
below knee	pr 2.08	..	3.12	paediatric urine collectors				fruit flavour lollipops	0.66	0.12	0.02
thigh length	pr 2.62	..	3.94	small 100	3.00			(50)	(50)		
for men	pr 2.76	..	4.14	large 100	6.00			SNOWDON HEATHER (1612 SHP)			
anklets	pr 1.36	..	2.04	Para-pads pr 1.00	..	..	1.50	after shave	2.30dz	0.575dz	0.34
kneecaps	pr 1.36	..	2.04	Supasac				hand lotion	1.85dz	0.462dz	0.28
one-way stretch seamless				20cm x 14cm 100	8.30			perfume	1.80dz	0.45dz	0.27
finethread				urine drainage bags				spray	3.30dz	0.825dz	0.49
below knee	pr 1.46	..	2.20	individually sealed				pot pourri	1.15dz	0.287dz	0.17
thigh	pr 3.10	..	4.64	standard bag (2000 ml)				talcum powder	1.70dz	0.425dz	0.25
leggings	pr 0.90	..	1.36	100 7.35				soap	1.55dz	0.387dz	0.24
anklets	pr 0.90	..	1.36	short tube (2000 ml)				SOF'DOWN (1349 LW)			
kneecaps	pr 0.90	..	1.36	100 7.35				Swedish-style			
stout thread				non-return valve (2000 ml)				disposable nappies			
below knee	pr 1.46	..	2.20	100 8.40				standard (10)	1.20dz	..	0.13
thigh	pr 2.88	..	4.32	drainage outlet (2000 ml)				standard (20)	2.25dz	..	0.25
leggings	pr 0.90	..	1.36	100 16.00				night-time size	2.25dz	..	0.25
anklets	pr 0.90	..	1.36	bulk packed				tie pants	1.20dz	..	0.15
kneecaps	pr 0.90	..	1.36	standard bag (2000 ml)				existing entry for small			d
sports kneecaps	0.35	..	0.50	250 13.00				SOFRAMYCIN (1087 Roussel)			
anklets	0.35	..	0.50	short tube (2000 ml)				cream 15 g	0.30		TS
Unitens				non-return valve (2000 ml)				eye drops 5 ml	0.30		TS
below knee	1.46	..	2.20	250 15.75				eye ointment 35 g	0.12		TS
thigh	3.10	..	4.64	drainage outlet (2000 ml)				nebuliser 15 ml	0.42		TS
anklets	0.90	..	1.36	250 32.00				ointment 15 g	0.30		TS
Tarso pads	1.02dz	..	0.12	universal urine bag holder	0.40	..	0.60	SOFTEXE (339 CG)			
toe caps	0.92dz	..	0.11	skin traction kit				household wool			
props	2.27dz	..	0.27	adult size	0.95			pleated small	0.80dz		
separators	0.76dz	..	0.09	child size	0.90			med um	1.43dz		
sleeve	0.92dz	..	0.11	dermatological gloves				roll	2.15dz		
two drop corn remover	1.20dz	0.30dz	0.18	small, med. or large				SOL-TERCIN (311 C)			
Zino pads	0.88dz	0.22dz	0.13	(24)	2.00	..	3.00	tablets 100	0.38	..	0.58 †s1
existing entry for Tubegauz			d					SOLPRO (1553 Contactasol)			
								artificial eye lubricant			
								15 ml	0.30	..	0.45

		Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p			Trade £.p	Tax £.p	Retail £.p
PEN (1477 Elanco)					Topdog	handy	2.065	0.37	0.06			STONE'S (1194 Stone)		
5.0 10	2.25	..	..	3.37 TS		large	(4 dz)	(4 dz)				essence of rennet	100 ml	1.25dz 0.13
10.0 10	3.75	..	..	5.62			1.72	0.305	0.10			200 ml	2.00dz 0.22	
pack of 1				d			(2 dz)	(2 dz)				300 ml	2.64dz 0.29	
ferred m.u.					Tydisan		0.81dz	..	0.09			500 ml	3.86dz 0.40	
5.0 10	2.25	..	..	3.37	Winalot	handy	0.77dz	0.137dz	0.09			40 oz	6.40dz 0.70	
10.0 10	3.75	..	..	5.62		large	1.38dz	0.246dz	0.16			12 oz and 20 oz		d
pack of 1				d		4 lb	3.05dz	0.544dz	0.35					
						6½ lb	4.695dz	0.837dz	0.54			STRENOL (1418 Strenol)		
(1190 SHP)					SPONTEX (1174 Sponcel)							skin cream (vet.)	34 g	d
ic bath	small	1.295dz	0.31dz	0.17	(distributors 903 NPU)							STREPSILS (147 Boots)	24	0.105 0.16
	large	1.98dz	0.47dz	0.26	toilet sponges							STREPTAQUAINE (1477 Elanco)		
HALLS (1164 SSL)					cellulose baby		0.82dz	0.205dz	0.12			1.0 g/3 ml	5	0.36 0.54 TS
y pants					toilet		1.13dz	0.285dz	0.16½			5.0 g/15 ml	10	2.90 4.35 TS
extra large		1.193dz	..	0.13½	shower		1.54dz	0.385dz	0.22½			1.0 g/4 ml	5	0.36 0.54 TS
basel softies extra large		1.411dz	..	0.16	bath		2.26dz	0.57dz	0.33			5.0 g/20 ml	10	2.90 4.35 TS
INE (1352 Wyeth)					small, medium and large				d			STREPTAQUAINE SULPHA (1477 Elanco)		
abs	250	2.26	..	3.01½ts4B	velure baby		0.82dz	0.205dz	0.12			oral suspension (vet.)	16 oz	0.83 1.24 TS
lets 25 mg	50	0.22	..	0.29½ts4B	toilet		1.06dz	0.265dz	0.15½			Streptomycin (1477 Elanco)		
	250	1.00	..	1.33½ts4B	bath		1.47dz	0.37dz	0.21½			sulphate (vet.)	1.0 g 5	0.36 0.54 TS
50 mg	50	0.41	..	0.54½ts4B	small, medium and large				d			STRESS (978 PYP)		
	250	1.88	..	2.51 ts4B	SPOROSTACIN (922 Ortho)							4 lb	1.35	.. .. 1.80
100 mg	50	0.80	..	1.06½ts4B	cream tube only		0.66	0.17	1.16			7 lb	2.10	.. .. 2.80
	250	3.685	..	4.91½ts4B	with applicator		0.79	0.17	1.35			14 lb	3.60	.. .. 4.80
KLETS (183 BOC)					S. R. (412 Elida-Gibbs)							STRIKE (818 M&B)		
thons					toothpaste	standard	1.175dz	0.295dz	0.15½			rooting powder	30 g	1.84dz 0.23
Ambassador	6.05	0.68		9.75		large	1.74dz	0.435dz	0.22½			STUGERON (666 Janssen)		
Aquarius	3.53	0.40		5.10		economy	2.355dz	0.59dz	0.30½			tablets 15 mg	50	0.64 ts7
Executive	3.91	0.44		5.65	S. R. POTTER'S (1307 Waterhouse)							1000	11.47	.. .. ts7
Globemaster	4.81	0.54		6.95	calcium hydroxide & vitamins		0.70	..	1.00			SUBLIMAZE (666 Janssen)		
Hostmaster	3.53	0.40		5.10	composite pack							ampoules 2.15 ml	10	1.50
ouls	10	3.84dz	0.70dz	0.48½	STAG (848 Minnesota)							50	6.98	
20's and mini pack				d	after shower talc	100 g	2.00dz	0.50dz	0.28			10.5 ml	10	3.41
um jugs	1.19	0.13		1.95	pre-shave lotion	100 ml	2.86dz	0.715dz	0.40			SULFATHALIDINE (837 MSD)		
bulb holders and drip trays				d	STAMINAID (770 LP)							entire entry		d
KLING PLENAMINS (848 Minnesota)					10 sachets		0.365	0.065	0.55			SULPHAMAGNA (1352 Wyeth)		
sachet 5 g	0.78	0.14		0.02½	450 g		0.90	0.16	1.40			suspension	150 ml	0.555 0.74 ts4BTS
(50)	(50)				STAYFREE (672 Johnson)							SULTRIN (922 Ortho)		
tin 100 g	3.13dz	0.56dz		0.42	mini pads	10	0.095	..	0.13			tablets with applicator	20	0.56 0.84 ts4BTS
MOLYTH (181 Felsol)					STEINER (1188 Steiner)							triple sulpha cream		
12	0.14	0.035		0.22½	"pearl foam" shampoo							with applicator		
60	0.56				sachet		1.26	0.315	0.09			tube only		
TAM (2 Abbott)					STEP (386 Douek)							SUNBEAM (1199 Sunbeam)		
distributors 938 PD)					sprays							deluxe health lamp	8.56	2.41 16.95
injectable 100 mg/ml					dressing table glass							SUNNYBISK (535 Granose)		
100 ml	3.41	..	..	5.11½TS	31101/2		..	..	2.75			biscuits	medium	1.45dz 0.15
poultry injectable					31103/4/5		..	..	2.90			large	2.06dz 0.21½	
500 ml	3.41	..	..	5.11½TS	44102		..	..	3.00			SUNSILK (412 Elida-Gibbs)		
soluble	100 g	5.88	..	8.82 TS	44103/4		..	..	3.15			hairspray	standard	2.02dz 0.505dz 0.27
ERS (1172 Spillers)					55102, 55104/5/6/7		..	..	4.00			large	2.825dz 0.705dz 0.38	
isting entry				d	gilt trim							economy	4.415dz 1.105dz 0.59	
ERS (1172 Spillers)				i	44202		..	..	3.50			shampoos		
isand	0.42dz	..	..	0.04½	44204		..	..	5.50			normal, greasy, dry,		
inio	1.705	0.304		0.10	44206/7		..	..	7.90			dull and herb		
	large	1.57dz	0.28dz	0.18½	limoges china							SUPAVITE (172 BMCL)		
mus					31201, 31238		..	..	4.50			capsules	21	0.262 0.36
catfood	handy	1.715	0.306	0.05	31209		..	..	7.40			42	0.499 0.69	
	(4 dz)	(4 dz)			vieux rouen							84	0.862 1.19	
dog food	large	1.545	0.275	0.09	55501		..	..	6.60			SUPERSOFT (1038 R&C)		
	(2 dz)	(2 dz)			55502, 55505		..	..	8.50			wig cleaner		d
	giant	1.505dz	0.268dz	0.17½	55504		..	..	6.40			SUPERTO (818 M&B)		
dog meal	large	0.985dz	0.176dz	0.11½	handbag sprays							lawn weed killer	8 oz	2.40dz 0.30
5½ lb	3.315dz	0.591dz		0.38	glass							1 pt	4.80dz 0.60	
algie grit	0.42dz	..	..	0.04½	10101, 10104		..	..	1.80			1 gal	28.80dz 3.36	
algie seed					10109, 10110		..	..	2.25			SURE (412 Elida-Gibbs)		
(Golden Life)	handy	1.015	0.181	0.06	10201, 10218		..	..	3.50			small	2.535dz 0.635dz 0.34	
	(2 dz)	(2 dz)			10702/3/4		..	..	3.50			large	3.32dz 0.83dz 0.43	
	large	0.92dz	0.164dz	0.11	opal							economy	3.995dz 1.00dz 0.52	
ary mixture	handy	1.885	0.336	0.07½	10222/3		..	..	3.00			existing entry for anti perspirant handy		d
	(3 dz)	(3 dz)			10224		..	..	2.50			SWEETEX (325 C-A)		
	large	1.165dz	0.208dz	0.14½	limoges china							liquid	1.62dz 0.18	
oosy	handy	1.905	0.339	0.05½	10130/1/2		..	..	2.80			powder	4 oz	1.80dz 0.20
	(4 dz)	(4 dz)			10301/2, 10311		..	..	3.25			pellets	100	0.68dz 0.07½
	large	1.65	0.294	0.09½	10309, 10733		..	..	4.90				200	1.08dz 0.12
h tood aquarium	(2 dz)	(2 dz)			10326, 10334		..	..	4.00				500	2.25dz 0.25
	0.935	0.167		0.04	10735, 10738/9		..	..	5.50				2000	7.11dz 0.79
	(3 dz)	(3 dz)			metal							SWISS-CUP (535 Granose)		
pond	0.78dz	0.139dz		0.10	10761, 10770		..	..	5.50			coffee substitute	1½ oz	2.09dz 0.22
ck	handy	2.43	0.433	0.07	10763, 10767		..	..	4.40			21 oz	1.77	.. .. 2.21
	(4 dz)	(4 dz)			10768		..	..	4.90			SWOOP (967 Petfoods)		
	large	2.335	0.416	0.13½	10769		..	..	5.90				1.38dz	0.22dz 0.08

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
TALIKA (708 KI)				TERTROXIN (518 Glaxo)				TIGER (1613 HPL)			
eyelash grower	small	4.20dz	1.05dz	tablets 20mcg	100	0.22	†s4B	vacuum			
large	6.60dz	1.65dz	1.10					flasks	TR3-10	..	4.31
TAME (1242 Toni)				TETMOSOL (649 ICI)					CTR3-10	..	4.31
cream rinse	60 g	1.53dz	0.37dz	solution 25%	100 ml	0.22	..		TRS-10	..	6.08
	112 g	2.26dz	0.54dz	2 l	1.94	..	2.91		TRX-10	..	4.47
TARBAND (1127 Seton)				TETRACHEL (117 BPL)					TN2-10	..	4.47
(distributors 93 BJ)				tablets 250 mg	1000	8.20	..	12.30	SA6.5	..	5.27
zinc paste and coal tar									T-10	..	5.42
bandage	2.40dz	..	0.30	TETRACYN (969 Pfizer)					C/T-10	..	5.42
TAYLORS (1073 Robinson)				capsules 250 mg	100	1.61	TS		TRD-10	..	6.28
entire entry			d	1000	15.43	TS			TRF-10	..	5.78
TAYLORS (1073 Robinson)			i	intramuscular injection					TRC-10	..	6.50
belladonna plasters porous				100 mg	vial	0.19	TS		HF-10	..	7.23
BPC white cloth				intravenous injection					ACC-13	..	7.88
5 x 7½in	04750	0.69dz	†	250 mg	vial	0.19	TS		M10	..	7.56
7 x 11in	04757	1.367dz	†	500 mg	vial	0.34	TS		M13	..	8.33
red felt				syrup 125mg/5ml					M16	..	8.84
5 x 7½in	04790	1.345dz	0.336dz		100 ml	0.32	TS		M19	..	9.62
7 x 11in	04794	2.685dz	0.671dz		500 ml	1.33	TS		MP19	..	12.72
red flannellette				tablets 100 mg	100	1.58	TS		EP19	..	13.53
5 x 7½in	04780	1.035dz	0.259dz	250 mg	100	1.61	TS		TR3-10	..	4.84
7 x 11in	04784	2.080dz	0.52dz	1000	15.43	TS			ice creamer	..	6.85
boil plasters	04703	0.665dz	0.166dz						spare cups	..	0.84
corn plaster, Ivy leaf				TETRACYN-SF (969 Pfizer)					ice jar	..	5.48
04730	0.485dz	0.121dz		capsules	100	2.20	TS		IJ10	..	6.28
sal. acid 1¼ x 3in 20%	04734	0.34dz	0.085dz	1000	21.00	TS			IJ12	..	6.15
40%									IJR10	..	6.55
04735	0.375dz	0.094dz		TETREX (171 BLL)					IJR12	..	6.55
first aid dressings				syrup	100 ml	0.60	..	0.90	API	..	6.30
waterproof tins				500 ml	2.61	..	3.91½TS				
04860	0.605dz			TETREX BID CAPS (171 BLL)							
04861	1.21dz			capsules	10	1.02	..	1.53			
strips				50	4.83	..	7.24½TS				
2½ x 6in x 12				TETREX-PMT (171 BLL)							
04869	0.813			injection vial							
¼ x 1½in x 144	04870	0.655		I.M.	350 mg	0.60	..	0.90			
¼ x 2½in x 144	04871	0.67		I.V.	350 mg	0.60	..	0.90			
¼ x 3in x 144	04872	0.675		TETRIKAP (1345 Woodward)							
wound dressings				tablets 250 mg	20	0.30	..	0.45			
2in x 3in x 50	04878	0.69		THALAMONAL (666 Janssen)							
circlettes ¾ in dia 100	04883	0.365		ampoules 2.15ml	10	1.94	DD				
1¾ in dia 100				50	8.92	DD					
individually wrapped				THEAN (68 Astra)							
¾ in x 3in x 100	04892	0.725		ampoules 400mg/4ml	5	0.50					
sponge rubber adhesive				suppositories 500mg	10	0.50					
¾ in x 3½in x 6in (3)	04685	4.27		THE OLD BREWMASTER (1628 TOW)							
unspread				bitter beer kit	0.50	..	0.75				
¾ in x 3½in x 6in (3)	04686	3.725		lager kit	0.57	..	0.85				
strapping adhesive waterproof				THE OLD WINEMAKER (1628 TOW)							
1in x 1yd	04850	0.755dz		de luxe winemaking kits	1.97	..	2.95				
1in x 2½yds	04851	0.935dz		THEOPHEN (1091 Rybar)							
1in x 5yds	04853	1.570dz		entire entry			d				
2in x 5yds	04854	2.615dz		THERMOGENE (1073 Robinson)							
3in x 5yds	04855	3.45dz		wool	1	1.48dz	0.37dz				
wool felt white				2	2.625dz	0.655dz					
semi compressed				THERMOS (1226 Themom)							
9in x 18in x ¾ in	04603	2.29		vacuum flasks							
¾ in	04605	3.02		25½	..	..	0.56				
¾ in	04607	3.805		2525	..	..	0.92				
zinc oxide plaster BPC				26	..	..	0.55				
1in x 1yd	04021	0.54dz		18½	..	..	0.52				
½ in x 3½yd	04022	0.875dz		18	..	..	0.58				
1in x 3½yds	04023	1.23dz		1818	..	..	0.86				
½ in x 5yds	04024	1.14dz		18QH	..	..	0.95				
1in x 5yds	04025	1.69dz		18QHT	..	..	0.98				
2in x 5yds	04026	2.85dz		18½F	..	..	1.15				
3in x 5yds	04027	3.85dz		14F	..	..	0.33				
½ in x 10yds	04028	1.69dz		14F	..	..	0.36				
1in x 10yds	04029	2.66dz		1818F	..	..	0.53				
2in x 10yds	04030	4.51dz		14QF	..	..	0.60				
3in x 10yds	04031	6.26dz		62	..	..	1.15				
TAZOLINE (1091 Rybar)				64	..	..	1.40				
entire entry			d	66	..	..	1.00				
T. C. P. (1552 UL)				68	..	..	1.25				
antiseptic	2 oz	1.061dz	0.2653dz	620	..	..	5.00				
	4 oz	1.5158dz	0.3789dz	82	..	..	14.00				
	8 oz	2.1979dz	0.5495dz	609	..	..	10.50				
ointment	½ oz	1.061dz	0.2653dz	62F	..	..	0.60				
	1 oz	1.5916dz	0.3979dz	64F	..	..	0.70				
TEEVEEX (501 Geigy)				923	..	..	10.50				
30 g	0.19			925	..	..	12.50				
150 g			d	931	..	..	6.00				
TEGRIN (1178 Stafford)				929	..	..	7.50				
shampoo	2.71dz	0.675dz	0.38	71	..	..	1.55				
TENDER TOUCH (672 Johnson)				71Q	..	..	2.00				
puff white	economy	0.106	..	29QF	..	..	2.00				
medium	0.079	..	0.11½	J/2F	..	..	2.00				
economy	0.183	..	0.25	jar stopper expanding							
TERCIN (311 C)				707	..	..	0.50				
tablets	200	0.40	0.60	67/1	..	..	0.25				
TERRA-CORTRIL (969 Pfizer)				67/2, 30/2	..	..	0.30				
ear suspension	5 ml	0.38	TS	29Q	..	..	0.60				
spray	30 ml	0.58	TS	48/2	..	..	0.44				
	60 ml	1.02	TS	THIOSPORIN (208 BW)							
topical ointment	15 g	0.56	TS	injection 500,000 i.u. vial	1.16	..	1.74	TS			
	30 g	1.01	TS	THREE WISHES (412 Elida Gibbs)							
				foam bath	2.925dz	0.73dz	0.39				
				THROATIES (64 ACL)							
				pastilles original,							
				blackcurrant, lemon							
				honey & menthol,							
				menthol & eucalyptus	0.36dz	0.09	0.05				

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	Trade £.p	Tax £.p	Retail £.p
iving soap in bowl			
lastic 2155	0.371	0.093	0.65
wooden 2055	0.56	0.14	0.98
iving stick 2153	0.238	0.059	0.42
elill 2054	0.16	0.04	0.28
fter shave 2058J	0.255	0.064	0.45
2058	0.339	0.085	0.60
deodorant roll on 2040	0.28	0.07	0.49
stick 2140	0.28	0.07	0.49
re-electric shave 2022J	0.255	0.064	0.45
hower talc 2009	0.28	0.07	0.49
TREL (793 MFL)			
7 lb	1.96	..	2.45
IVITE (194 BP)			d
IVITE (104 BP)			t
535 Granose)			
st extract 3 oz	1.20dz	..	0.12½
8 oz	2.30dz	..	0.24
16 oz	3.65dz	..	0.38
ESAN (97 Bayer)			
lets 0.5 g 4	0.51		0.76
LINE (Weil)(961 EGP)			
de Cologne 1 oz	0.54	0.135	1.00
2 oz	0.97	0.242	1.80
4 oz	1.57	0.392	2.90
8 oz	2.38	0.595	4.40
16 oz	4.11	1.027	7.60
6½ oz	0.97	0.242	1.80
m bath 1 oz	0.92	0.23	1.70
fum de toilette 2 oz	1.46	0.365	2.70
4 oz	2.38	0.595	4.40
8 oz	3.84	0.96	7.10
16 oz	6.49	1.622	12.00
atomiser 2 oz	1.73	0.432	3.20
4 oz	2.49	0.622	4.60
fum ½ oz	1.14	0.285	2.10
1 oz	1.95	0.487	3.60
½ oz	3.46	0.865	6.40
1 oz	5.35	1.337	9.90
2 oz	8.54	2.135	15.80
4 oz	14.70	3.675	27.20
8 oz	24.70	6.175	45.70
16 oz	41.24	10.31	76.30
atomiser de luxe 1 oz	6.16	1.54	11.40
refill 1 oz	4.76	1.19	8.80
diffusette ½ oz	2.05	0.512	3.80
½ oz	3.51	0.877	6.50
Satin body perfume			
1 oz	0.81	0.205	1.50
2 oz	1.35	0.337	2.50
4 oz	2.16	0.54	4.00
ret de Venus bath			
nd body oil ½ oz	1.89	0.472	3.50
1 oz	3.08	0.77	5.70
2 oz	5.51	1.377	10.20
4 oz	8.27	2.067	15.30
8 oz	11.78	2.945	21.80
16 oz	17.68	4.42	32.70
32 oz	29.46	7.365	54.50
2½ oz	0.27	0.067	0.50
de toilette 4 oz	0.59	0.147	1.10
CABAND (1127 Seton)			
istributors 93 BJ)			
ic paste bandage 2.40dz	..	..	0.30
LORA (1232 T&R)			
rosol air freshener 1.54	..	..	0.20
(% ₁₂ dz)			
infectant 2 oz	1.02	..	0.15
(% ₁₂ dz)			
4 oz	0.175	..	0.27
200 ml	0.30	..	0.44
500 ml	0.64	..	0.96
11	1.16	..	1.60
21	2.10	..	2.80
8 oz			d

THIS WEEK'S CHANGES

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
AGAROL (1310 WW)				COLOSTRENE (916 OC)			
2.25 l	11.64dz	..	1.28½a	drench 12 x 30 ml	1.56	0.39	2.47
ANUGESIC HC (1310 WW)				COOPERS (295 CM&R)			
cream 15 g	7.20dz	..	0.89 TSa	veterinary			
suppositories 12	6.00dz	..	0.74 TS	varidoser	3.45	..	4.60 a
ANUSOL (1310 WW)				warble fly liquid 1 gal	4.65	..	6.20
ointment 25 g	1.68dz	0.42dz	0.23 a	CYSTOPURIN (1530 Fisons)			
suppositories 100	10.38dz	..	1.15½	tablets 40	1.62dz	0.41dz	0.20 a
ANUSOL HC (1310 WW)				80	2.61dz	0.65dz	0.36
ointment 15 g	6.36dz	..	0.79½TSa	DEPRONAL SA (1310 WW)			
suppositories 12	4.50dz	..	0.56 TS	capsules 50	16.86dz	..	2.11 a
BATH OREN (1641 Lee)				250	75.84dz	..	9.48
soapless foam bath	6.30dz	tax paid	0.75	DESERT FLOWER (1131 Shulton)			
B C 500 (1370 Ayerst)				existing entry			d
vitamin tablets 100	1.62		TS	DESERT FLOWER (1131 Shulton)			i
BECOTIDE (34 A&H)				hand and body lotion			
inhaler 2.60				1709	2.62dz	0.64dz	0.39
BENGERS (1530 Fisons)				perfumed Cologne 1735	5.64dz	1.37dz	0.84
food 8 oz	2.50dz	..	0.26 a	talcum 6163	2.62dz	0.64dz	0.39
1.1 lb	4.43dz	..	0.46	ESTROVIS (1310 WW)			
2.2 lb	7.31dz	..	0.76	tablets 2	8.46dz	..	1.05 +s4Ba
3.5 lb	13.07dz	..	1.36	20	84.24dz	..	10.53 +s4B
BILE BEANS (1530 Fisons)				tablets 28	0.24	..	+s4B
small 0.49dz	0.12dz	0.07 a		3 x 28	0.67	..	+s4B
medium 1.18dz	0.30dz	0.15		FEMULEN (1121 Searle)			
family 2.43dz	0.61dz	0.32		tablets			
BIOMYDRIN (1310 WW)				15 ml			
15 ml	2.22dz	..	0.27 TSa	FOOTISY (75 Avlex)			
BISKS (1530 Fisons)				antiperspirant/deodorant			
barbecued chicken				dry foot spray powder			
4 meal	2.86dz	..	0.31 a	165 g	3.18dz	0.80dz	0.45
cheese and celery				GELUSIL (1310 WW)			
4 meal	2.86dz	..	0.31	lac antacid powder sachet			
chocolate bars				100	14.34dz	..	1.79½a
hazelnut, milk, orange				suspension 500 ml	4.38dz	..	0.48½
wafer, plain	1.38dz	0.25dz	0.17	tablets 250	5.64dz	..	0.62½
chocolate creams 4 meal	2.86dz	..	0.31	500	9.36dz	..	1.04
choc nut cookies 3 meal	2.86dz	..	0.31	GENASPRIN (1530 Fisons)			
chocolate digestive				tablets 28	0.85dz	0.21dz	0.13 a
5 meal	3.15dz	0.57dz	0.38	50	1.50dz	0.38dz	0.22
coffee creams	2.86dz	..	0.31	100	2.41dz	0.60dz	0.35
cream crackers	2.61dz	..	0.27	GILL'S (101 Beautisales)			
custard creams 4 meal	2.86dz	..	0.31	dandruff shampoo 75 cc	1.44dz	0.36dz	0.21 a
digestive sweetmeal				227 cc	2.88dz	0.72dz	0.42
8 oz	3.07dz	..	0.31	HANOVIA (566 Hanovia)			
fruit and nut	1.38dz	0.25dz	0.17	The Islander			
instant coffee 1 oz	3.18dz	..	0.35	health and sunlamp			17.95
4 oz	8.93dz	..	0.99	HYDROPACK (1553 Contactasol)			
milk chocolate coated biscuits				composite pack	1.06	..	1.50
12 x 2	1.24dz	0.22dz	0.15	INFLUVAC (1539 Duphar)			
milk chocolate water bar				nasal spray vaccine			
6	2.60dz	0.47dz	0.32	25 doses	17.50		
muesli bar	1.38dz	0.25dz	0.17	INTER-DENS (1556 Farillon)			
orange creams 4 meal	2.86dz	..	0.31	standard or firm			
peppermint creams				5 books	1.65dz	0.41dz	0.24 a
3 meal	3.15dz	0.57dz	0.38	ISORDIL (1370 Ayerst)			
plain chocolate coated biscuits				tablets 5 mg 100	0.88		+a
12 x 2	1.24dz	0.22dz	0.15	250	2.09		+
savoury beef 4 meal	2.86dz	..	0.31	10 mg 100	0.94		+
smokey bacon 4 meal	2.86dz	..	0.31	250	2.20		+
sweeteners 100	0.72dz	..	0.08	LENTIZOL (1310 WW)			
200	1.42dz	..	0.16	capsules 25 mg 50	8.76dz	..	1.09½+s4Ba
500	3.37dz	..	0.38	250	39.30dz	..	4.91½+s4B
vienna wafers 4 meal	3.15dz	0.57dz	0.38	50 mg 50	17.70dz	..	2.21½+s4B
water biscuits 4 oz	1.92dz	..	0.20	250	79.92dz	..	9.99 +s4B
4½ oz	1.92dz	..	0.20	LUCOFEN SA (1310 WW)			
7½ oz	2.87dz	..	0.29	tablets 75 mg 50	10.98dz	..	1.36 +s1s4Ba
15 oz	4.76dz	..	0.49	MANDELAMINE (1310 WW)			
CABDRIVERS (558 Halas)				tablets 0.25 g 60	2.76dz	0.69dz	0.40½a
nasal decongestant tablets	1.04	0.26	0.18	500	16.32dz	4.08dz	2.37½
(% ₁₂ dz)		(% ₁₂ dz)		0.5 g 30	2.58dz	0.645dz	0.37½
CHAP-ANS (1071 Robins)				250	14.34dz	3.585dz	2.09
hand cream	2.52dz	0.63dz	0.37	500	27.60dz	6.90dz	4.02½
CHAPSTICK (1071 Robins)				MITCHUM (1520 IPM)			
2.20	0.55	0.16 c		MITCHUM (1520 MTL)			
(2 dz)	(2 dz)			NARDIL (1310 WW)			
COJENE (1530 Fisons)				tablets 100	14.58dz	..	1.82½+s4Ba
tablets 35	2.59dz	0.65dz	0.34 +DDI	500	61.02dz	..	7.63½+s4B



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OLD SPICE (1131 Shulton)				PENTOVIS (1310 WW)				SPONTEX (1174 Sponcel)						
after-shave lotion 3712	3.65dz	0.89dz	0.55 a	capsules 30	7.86dz		0.97½+s4B	(distributors 903 NPU)						
3710	3.30dz	1.29dz	0.79	250	52.44dz		6.55½+s4B	cellulose toilet sponge	1.13dz	0.283dz	0.16½			
3711	8.86dz	2.16dz	1.32	PERITRATE (1310 WW)				SUNARAMA (1196 SL)						
travel pack 3719	4.10dz	1.00dz	0.61	tablets 50	1.62dz		0.19½a	stocking tights						
40 cc			d	500	5.64dz		0.70½	N.T.2.X	2.79dz	0.31dz	0.39			
after shave lotion lime 3502	3.65dz	0.89dz	0.55	sustained action 50	6.48dz		0.80½	N.T.10	2.79dz	0.31dz	0.39			
anti-perspirant spray 3886	2.15dz	0.52dz	0.32	500	37.44dz		4.68	N.T.11	6.48dz	0.72dz	0.99			
aerosol 3850	3.20dz	0.78dz	0.48	with phenobarbitone				poppet sox	1.41dz	0.19dz	0.20			
body talcum 3741	4.52dz	1.10dz	0.68	50	1.62dz		0.20 +s4A							
3742	2.95dz	0.72dz	0.44	500	5.58dz		0.70 +s4A							
lime 3573	3.15dz	0.77dz	0.47	sustained action 50	7.08dz		0.88 +s4A	TEDRAL (1310 WW)						
Cologne for men 3722	5.97dz	1.46dz	0.65	500	41.16dz		5.14½+s4A	suspension 150 ml	3.36dz		0.41½			
3720	4.36dz	1.06dz	0.89	PREMARIN (1370 Ayerst)				tablets 50	2.24dz		0.27			
deodorant aerosol 3876	3.51dz	0.86dz	0.53	parenteral injection				500	16.20dz		2.02½			
3881	2.62dz	0.64dz	0.39	with diluent 25 mg	1.10		+s4B/							
lime 3527	2.62dz	0.64dz	0.39	tablets 0.625 mg 100	1.41		+s4B	TEDRAL EXPECT (1310 WW)						
stick 3880	3.51dz	0.86dz	0.53	1.25mg 30	0.77		+s4B	linctus 300 ml	6.48dz		0.81			
hair cream jar 3040	2.62dz	0.64dz	0.39	2.5 mg 30	0.95		+s4B	TEDRAL S.A. (1310 WW)						
tube 3045	2.28dz	0.56dz	0.34	intravenous injection			d	tablets 100	6.00dz		0.74			
hairdressing aerosol 3672	2.95dz	0.72dz	0.44	PYRIDUM (1310 WW)				500	26.64dz		3.33			
hairgroom 3938	2.62dz	0.64dz	0.39	tablets 0.1 g 25	2.22dz	0.555dz	0.32½a	TOMMEE TIPPEE (1412 Jaekel)						
hair ionic 3941	4.10dz	1.00dz	0.61	500	40.56dz	10.14dz	5.91½	toilet training seat T10			0.59			
pre-electric shave 3611	4.36dz	1.06dz	0.65	RAMER (1026 RC)				TYROSOLVEN (1310 WW)						
roll on 3640	4.36dz	1.06dz	0.65	(distributors 261 Christy)				250	6.00dz		0.74½			
shampoo for men 3950	4.29dz	1.05dz	0.64	sponges				UROLUCOSIL (1310 WW)						
shave mug 3700	5.64dz	1.37dz	0.84	baby 0.89dz	0.225dz	0.13 a		suspension 300 ml	6.60dz		0.82			
refill 3701	3.05dz	0.74dz	0.46	bath 2.66dz	0.665dz	0.39		250	11.88dz		1.48½			
shaving bowl 3709	4.16dz	1.01dz	0.62	junior 1.23dz	0.31dz	0.18		1000	43.44dz		5.42			
shaving cream lather 3820	3.05dz	0.74dz	0.46	toilet 1.85dz	0.46dz	0.27		VERACOLATE (1310 WW)						
3822	1.74dz	0.42dz	0.26	toy 1.30dz	0.325dz	0.19		tablets 500	9.36dz		1.04			
brushless 3830	3.05dz	0.74dz	0.46	RINUREL (1310 WW)				VITAPET (176 BCLO)						
3832	1.74dz	0.42dz	0.26	linctus 150 ml	3.84dz	0.96dz	0.56 +DDIa	vitamin supplement (vet.)						
shaving stick 3890	3.20dz	0.78dz	0.48	tablets 30	21.84dz	5.46dz	3.18½t	6 oz	2.16dz		0.24 a			
refill 3891	2.15dz	0.52dz	0.32	SA	30	7.08dz	1.03½t	1 gal	2.02		2.70			
smooth shave 3690	3.15dz	0.77dz	0.47	250	43.68dz	10.92dz	6.36½t	VITAPOLINE (1530 Fisons)						
soap 3792	1.90dz	0.46dz	0.27	SANATOGEN (1530 Fisons)				cream rinse bottle	1.52dz	0.38dz	0.20 a			
Burley				plain or lemon powder				hair conditioner 15 g	1.18dz	0.30dz	0.16			
after shave lotion 3114	4.61dz	1.12dz	0.69	4 oz	4.67dz	1.17dz	0.61 a	26 g	1.73dz	0.43dz	0.24			
3110	6.51dz	1.59dz	0.97	8 oz	8.76dz	2.19dz	1.12	hairspray small 85 g	1.59dz	0.40dz	0.22			
travel pack 3119	5.09dz	1.24dz	0.76	1 lb	15.41dz	3.85dz	1.94	medium 175 g	3.13dz	0.78dz	0.44			
Cologne 3124	5.64dz	1.37dz	0.84	2 lb	27.16dz	6.79dz	3.45	shampoo						
3120	8.32dz	2.03dz	1.24	selected multivitamins				cream, lemon, liquid						
deodorant aerosol 3151	3.20dz	0.78dz	0.48	30	3.65dz		0.44	bottle	1.23dz	0.31dz	0.17			
stick 3148	4.23dz	1.03dz	0.63	60	6.67dz		0.83	for colour treated hair						
hairdressing aerosol 4172	3.96dz	0.97dz	0.59	120	11.36dz		1.42	bottle	1.23dz	0.31dz	0.17			
hair cream 3139	3.34dz	0.81dz	0.50	with iron 30	3.65dz		0.44	ZAM-BUK (1530 Fisons)						
smooth shave 3154	3.96dz	0.97dz	0.59	60	6.67dz		0.83	ointment 18 g	0.68dz	0.17dz	0.09 a			
talcum 3141	4.10dz	1.00dz	0.61	120	11.36dz		1.42	28 g	0.98dz	0.25dz	0.13			
3140	5.97dz	1.46dz	0.89	junior vitamins 30	2.22dz		0.28	50 g	2.06dz	0.52dz	0.26			
after shave 40 cc			d	100	5.55dz		0.69	AMENDMENTS TO KEY TO SUPPLIERS						
OPILON (1310 WW)				SAROTEN (1310 WW)				1206 SC	= Swandown Cosmetics Ltd.					
ampoules 5 mg 6	6.72dz		0.74½a	tablets 100 mg 50	3.12dz		0.38½+s4B		79 Baker Street, London					
30 mg 6	8.76dz		0.97	500	26.34dz		3.29 +s4B		WIM 1AJ, 01-486 5164					
tablets 40 mg 50	11.22dz		1.40½	25 mg 500	6.00dz		0.74 +s4B	1256 Ulter	= Ulter (Bradford) Ltd.					
250	52.44dz		6.55½	500	53.40dz		6.67½+s4B		Bottomley Street Mills,					
ORALDENE (1310 WW)				SEBBIX (1530 Fisons)					Bottomley Street, Bradford,					
oral rinse 200 ml	2.88dz		0.35½a	shampoo					Yorks BD5 7LJ.					
ORFOIDS (916 OC)				cream tube	1.47dz	0.37dz	0.20 a		0274 24257					
capsules (vet.) 100	1.33	0.33	2.10 a	herb 75 cc bottle	1.98dz	0.50dz	0.27		1416 NSC	= Nilodor Supplies Co.,				
ORIENTAL SPICE (1131 Shulton)				liquid 67 cc bottle	1.47dz	0.37dz	0.20			P.O.Box No. 8, Longing Mill,				
after shave & shower 6229	3.15dz	0.77dz	0.47 a	135 cc bottle	2.62dz	0.66dz	0.35			Barnoldswick, Lancs.				
6227	9.53dz	2.32dz	1.42	SEVEN SEAS (176 BCLO)						Barnoldswick 2326				
6228	13.76dz	3.35dz	2.05	cod liver oil 6 oz	1.71dz		0.19 a			1436 D & Co	= Degenhardt & Co Ltd.,			
deodorant aerosol 6230	5.36dz	1.31dz	0.80	capsules 25	3.51dz		0.39				31 Foley Street, London			
soap 6232	5.64dz	1.37dz	0.84	50	1.20dz		0.15				WIP 8AP, 01-636 8050			
talcum 6234	4.52dz	1.10dz	0.68	100	1.92dz		0.24				86 Brook Street, London			
6233	6.37dz	1.55dz	0.95	500	3.36dz		0.42				W1Y 2BA, 01-499 4971			
OVRAN (1352 Wyeth)				orange syrup 150 ml	2.25dz		0.25				1520 MTL	= Mitchum Thayer Ltd,		
tablets 21	0.30		0.45 +s4B	start night 1 oz	1.71dz		0.19					86 Brook Street, London		
				Formula 70 capsules 30	3.92dz		0.49					W1Y 2BA, 01-499 4971		
				SOLVITAX (176 BCLO)							1555 PAP	= Pan-American Pharmaceuticals		
				cod liver oil 1 gal	0.98		1.20 a					Ltd, Raphael House, 226		
				super 6 oz	1.62dz		0.18					High Street North, East Ham,		
				1 pt	3.08dz		0.32					London, E.6, 01-472 2839		
				1 gal	1.06		1.30				1641 Lee	= Lee Brothers, 2 Watling		
												Avenue, Burnt Oak,		
												Edgware, Middlesex.		

PRICES STANDSTILL

The prices given in this supplement, so far as we can ascertain, were in operation before the "price freeze".





Original photograph circa 1920

This could have been Gladys Pearson's last picture

Fifty-five years ago Gladys Pearson was diagnosed as a diabetic. Gladys was condemned to a life of almost impossibly rigid diet, with many spells of hospitalisation. The outlook for Miss Pearson was bleak.

But in 1921 Banting and Best made a discovery of tremendous importance: they demonstrated the vital role of insulin.

Soon after this discovery Burroughs Wellcome commenced manufacture of the essential hormone in the UK. Consequently, Gladys and other diabetics were soon able to benefit from this breakthrough. Except for brief non-insulin periods of treatment in the early days, Miss Pearson

has been prescribed Wellcome* Insulins since they were first manufactured.

The use of crystalline insulin was pioneered by Wellcome whose considerable pharmaceutical experience, expertise and extensive production facilities have contributed fully to the comprehensive range of insulins that are the lifeline of diabetics today.



[Recent photograph]

Wellcome Insulins

Full information about WELLCOME Insulin is available on request.

*Trade Mark



Wellcome

Burroughs Wellcome & Co.
(The Wellcome Foundation Ltd.)
Berkhamsted, Herts.



Comment

Problems ahead

The iniquity of statutory freezes on incomes and prices such as those announced by the Prime Minister on Monday (page 715) is that the effects are most unfair to those who have been imposing self-restraint or those who, through no fault of their own, have to wait a long time for their claims to be approved.

The retail pharmacist's case comes in the latter category, his gross margins being roughly restricted to profit over-the-counter sales plus dispensing. Turnover on dispensing cannot be dramatically increased because advertising is not (and rightly so) permitted. Thus any improved rates that the Central NHS (Chemist Contractors) Committee can wrest from the Government are of paramount importance to him.

There are two important claims which the Committee have tabled on behalf of the contractors and it can be assumed that these will be "on ice" for the next three, or possibly five, months. They include the raising of the proprietor's notional salary to £4,000 a year from January 1, 1973, and also for that year, an increase in profit margin equivalent to 20 per cent of capital employed. Currently the rate is 16 per cent.

It is understood that official approval of two other claims was received just in time to escape the standard. These were an improved urgent fee and a more satisfactory payment for the oxygen therapy service. But a new JIC scale which had been agreed and implemented, will be held up.

It may have been coincidental and due to the inflationary situation but since it became obvious that some restraint, voluntary or otherwise, would have to be imposed on manufacturers, including those making over-the-counter medicines, cosmetics and photographic materials, have rushed through price increases at a

phenomenal rate. Last week alone *C&D* weekly supplement carried over 400 new prices and this week there could have been a similar number but for Monday's deadline. Tuesday saw a number of manufacturers going into reverse and anxious to withdraw their notifications of changes.

Throughout, most of the publicity has been directed at the shop prices. Rarely is it pointed out that the rise is not the fault of the retailer and that he is only passing on the higher rate charged by the manufacturer. In the coming months some shoppers are going to be on the lookout for anything which resembles an increase and the telephone numbers which were published in the national newspapers can be expected to be in frequent operation.

Had resale price maintenance still been legal for all the goods that chemists sell, operation of the freeze would have been, we believe, made easier. As it is, it seems as if it will be necessary for a retailer to be careful to ensure that say a hairspray sold at cut-price before November 6 is still sold at a price which gives him the same profit that he got before that date.

A complication also arises in the case of a retailer selling stock bought before its price went up. Does he sell it at the old rate? If he does so, then under the draft regulations will he have to sell new stock (costing more) at the old price because he "shall not exceed the prices for transactions of the same description effected by the same person in the course of business before November 6"? Here again he may charge the extra amount paid to the manufacturer but must not take any extra mark-up.

There are plenty of anachronisms that should be cleared up before the Bill becomes enforceable.

Books

Challenging Years: My life in Chemistry. I. Winnacker. *Sidgwick & Jackson*, 1 Rivington Chambers, Bloomsbury Way, London WC1. 9½ x 6½ in. Pp 440. £4.00. The author entered the Hoechst works of I. G. Farbenindustrie in 1933 becoming a senior chemist in 1943. Sacked by the Americans when they occupied the works in 1945 he became a jobbing gardener. In the summer of 1948 he returned to the industry as a departmental head of Knapsack one of the subsidiaries of Hoechst after IG was dismembered. From 1952 to 1969 he was senior manager of the board of management of Hoechst later becoming chairman of the supervisory board.

Besides being an autobiography it is an interesting account of life in the chemical industry during many eventful years. Readers will find little reference to the author's activities during the war years but it appears that there was a veil of secrecy

between every department which was best left drawn.

The book abounds in personal anecdotes, as for instance the day he cycled past the sole American guard and entered the open and abandoned Hoechst works to collect some bottles of wine that he knew had been left in his office. His return journey with the bottles in a rucksack was equally successful.

The book has been brilliantly translated into English by David Goodman and the text in consequence provides easy and interesting reading.

An Index of Adverse Reactions to Drugs. Peter Cooper. *Alchemist Publications*, 25 Oxford Street, London W1R 1RF. 8½ x 5½ in. Pp 214. £1.75

The basis of this book is a list of drugs and the possible adverse reactions that they can give rise to during use.

Mr Cooper provides details of usual doses; synonyms (with an index as a cross reference for different brand names) and the contributory factors which can predispose a patient to a given adverse effect. He includes such factors as established disease,

a history of disorders, nutritional state, age and concurrent medication.

In some cases a section on the treatment of side effects of the particular drug is included, often with an indication of whether the reactions are likely to subside in continued therapy or if the effects are reversible if the drug is withdrawn.

The author has not included in the book references to papers where the adverse effects, and precipitating factors associated with them, are described but has himself assessed the information available.

Guidelines for the Redundant Manager. *British Institute of Management*, Parker Street, London WC2B 5PT. Pp 28, paper back. £0.45

This new publication is designed specifically to help the redundant manager by giving him the latest practical information on the financial benefits available to him and how to obtain them. It draws attention to the key points he should consider in finding other employment, and tells him of existing organisations and agencies which assist redundant managers and executives.

Open Shop

by E. C. Tenner

Drug reactions

With the advent of chemotherapy and specific treatment for specific diseases we have seen the demise of the multi-ingredient mixture. The old fashioned blunderbus prescribing is frowned upon. Also we are constantly being reminded of the pharmacological incompatibilities which can arise. Certain foods and the tricyclic antidepressant drugs contraindicated with monoamineoxidase inhibitors, the danger of taking aspirin concurrently with anticoagulants and hypoglycaemic agents. Such is the complexity of modern medicine. Whilst the old fashioned mixture with many ingredients is out, I find some patients are still taking a variety of different drugs, not compounded by the pharmaceutical *secundum artem*, but a number of varying solid dose forms. Only today I dispensed the following prescription:

Franol tablets (theophylline, ephedrine, phenobarbitone), chlorpromazine tablets 25mg, imipramine tablets 25mg—to be taken three times a day. Nitrazepam tablets 5mg, one or two at night. Salbutamol as an inhalant. The patient is also taking the "pill"—ten potent medicaments all being taken in a single day. I wonder, are there any adverse reactions taking place?

When I dispense prescriptions like this I am reminded of the cartoon by Hutt (what a talented artist—his contributions are sorely missed by me) in the *C&D* of March 29, 1969, reporting the annual dinner of the Leeds Branch. Hutt portrays a Dr N. Montgomery over the following caption:

*"Of old when men by illnesses were tried
The doctors gave them physic
and they died, But now with modern
science all the go The doctors make
them sick and keep them so".*

Prescribing of this order is on the increase and I have no doubt all pharmacists are dispensing similar prescriptions. To me it is rather frightening.

Linstead report

Prior to the conference of Pharmaceutical Committee representatives, there was widespread criticism of the Linstead report. I therefore expected that constructive ideas would be forthcoming from the representatives present. On reading the Press reports, what do I find? A motion calling for its outright rejection.

Mr S. Blum is reported to have said in moving this motion, "The working party had nothing positive to recommend for the improvement of pharmacy. Such a negative report from such an eminent Working Party must surely make Jacob Bell turn in his grave". His motion does not conjure up any thoughts of positive thinking but is negative in the extreme. I am pleased

the members had the good sense to reject it. I am still concerned that no breakthrough, or no new approach appears to be forthcoming.

Can a committee appointed by the Government do any better? It cannot, unless the profession can submit proposals which have the support of the members and are practicable. It is the responsibility of every pharmacist to help work out a "blue print" on how we think pharmacy should be practised. Bearing in mind the concern of the public is an important factor.

Mr Worby stated that the concept of the "norm" was the mainstay of the North-

east London Committee's proposals and that a form of retaining fee was necessary for the small pharmacy and that it could be negotiated.

I believe that without a planned distribution of pharmacies this idea will never be realised. I wonder if a survey of the siting of all existing pharmacies providing NHS services could be undertaken. I am sure it would reveal some very interesting facts. Maybe we should find that some pharmacies are not really required to provide an efficient pharmaceutical service. I might be accused of indulging in a flight of fancy but it is the sort of thing a Government would do if it established the principle of a retaining fee and norm. We talk about areas of the country without a pharmaceutical service but never those where the service is more than enough.

However, I welcome the opportunity of looking again at the contract and the wide aspects of pharmaceutical practice through an enlarged working party, although I am not persuaded of the need of such a large committee. This working party will fail if we are unable to provide it with new ideas and proposals. It is up to us. Do not sit back and grumble but search your mind for ideas.

Council visits 'offspring'



Society Council members inspecting business aids at Mallinson House.

For the first time ever the Pharmaceutical Society of Great Britain "parent" made an official visit to its National Pharmaceutical Union "offspring" on November 30. Referring to this in his welcoming address to the 14 members of Council who attended, Mr Andrew Medcalfe, chairman of the NPU Executive Committee, said he felt that there must have been some lack of mutual understanding in the past by both "parent" and "child" for the visit to be so long delayed. Such a long period should not be allowed to pass before the next visit, and perhaps three years—alternating between their two houses—might be an ideal arrangement, thought Mr Medcalfe.

On the forthcoming entry into Europe, Mr Medcalfe said one of his personal wishes was that British pharmacy should

go in as a team. In the past there had been occasions when the views of their two bodies had not exactly coincided. Their respective paths had at times led in different directions and they may both have felt that their own particular route was the right one for the greater good of the profession.

The time had come, suggested Mr Medcalfe, for both bodies in their dealings in Europe and at home to not only work as a team but be clearly seen to be working as a team.

Mr J. P. Kerr, president of the Pharmaceutical Society, said the society was proud of the progress the Union had made in its first fifty years and he looked forward to further joint meetings at intervals in the future.

GREAT SUCCESS FOR TAB-END STYLE DISPOSABLE TOWELS



OUT OF A SAMPLE OF **1028** WOMEN
846 SAID THEY WOULD CONTINUE
TO USE THEM

The efficiency and popularity of this easily disposable tab-end towel is dramatically shown by the above report*. We hope you will take this opportunity of establishing yourself as a stockist. There will be a **BIG DEMAND!**

SPECIAL 8p. OFFER!

The usual recommended retail price is 10p per packet of 10 disposable tab-end towels
USUAL TRADE PRICE—£0.96 per dozen. Special 8p offer—£0.76 per dozen.

Packed in outers of 2 dozen disposable tab-end towels. Each bag is clearly printed "Special Offer 8p" and a display piece as illustrated is included in every outer.

OFFER AVAILABLE ONLY WHILE STOCKS LAST!

ORDER NOW! Direct from us on our normal minimum order and carriage paid terms, or from wholesale stockists.

QUANTITY REDUCTIONS—Over 8 dozen Direct Orders.

NEW PACK *The new pack is a convenient plastic bag with a drawstring neck, printed in 3 colours.*

**NATIONAL
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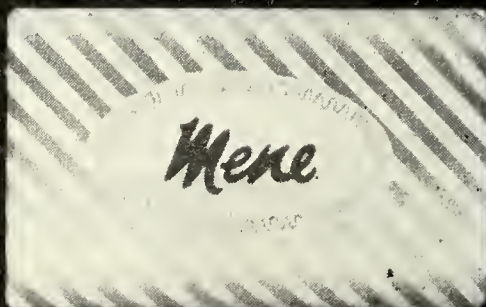
Woman, Woman and Home, News of the World, Woman's Weekly, True Story, True Romances, Woman's Story, My Weekly, Red Star, Red Letter, Family Star, Secrets, 19, Honey, Petticoat, Jackie, Romeo, Fabulous, Valentine, Mirabelle, Loving, Love Affair, Look Now, Hers, Cosmopolitan, True.

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So make your sales grow with our reputation. By stocking Robinsons.

Robinsons
of Chesterfield

SANITARY PROTECTION NO LONGER A LOW KEY MARKET

by A. F. L. Deeson, MA, PhD, DSc

As Celia Haddon said recently in *The Sunday Times*, "there's money in menstruation".

And the possibility of reasonable profits for the chemist—providing he doesn't lose much more of the sanitary protection market to the supermarket operators.

For years this market was a "plain brown wrapper" effort with advertising so low key that advertisements were "announcements" and virtually invisible at that. Dynamic marketing was completely unknown. While this was often a low cost, low profit market it was (and is) also a basic product—a regular requirement of a large percentage of the female population—and the reserve surrounding the whole subject often operated in favour of the local chemist with his reputation for discreet personal service.

But during the last decade the situation has changed radically. In June this year the first-ever television advertisement for sanitary protection products appeared on British screens (though the experiment has now been ended); Press advertising is frank, both pictorially and copy-wise, and leaves no room for misunderstandings.

In this new era the chemist has lost out considerably. Ten years ago only 20 per cent of the sanitary protection market went to the supermarkets and multiple grocers; now some authorities claim that this figure has grown to 60 per cent with only 40 per cent to the chemist, although following extensive research Lilia-White believe that the chemist still has a slender majority of sales—about 54.8 per cent in 1972. Whatever the exact figure, encouraged by attractive eye-catching packaging and money-off promotions from the manufacturers you can be sure that the supermarket operators have a very intent eye on further development of this market and have no intention of resting on their laurels. In fact, 1972 has been notable for spectacular new packs and offers which will undoubtedly persuade supermarkets to give over more of their valuable space to this important and now-attractive feminine product.

Market sectors

The market is divided into two major sectors: sanitary towels and tampons. The earliest recorded sanitary towel was Smith & Nephew's Southall brand, which was introduced about 1880 and was also the first to be advertised—oh, so discreetly, in 1897. This towel was made of cotton wool but lacked absorbency and comfort. The first water soluble towel was not put on the market until 1920—by Kimberly-

Clark in the USA. This was made of cellulose material, was soft and absorbent, and could be easily got rid of by flushing down the lavatory. Southalls introduced the first cellulose wadding towels into the United Kingdom in 1927.

Tampons were developed in the United States during the early part of the war and marketed by the American Tampax Co. Worn internally and with the now well-known advantages of greater freedom, less restriction etc they account for about 45 per cent of the total market for sanitary protection products, this year estimated to be worth around £23 million at *rsp.* Consumer usage of towels is probably declining at approximately 1 per cent per annum and the use of tampons in the 16-24 age group is accelerating. Tampon growth is also above average in the ABC1 socioeconomic groups.

The total value of the market shows a notable increase since 1965 when the Economic Intelligence Unit estimated it at £15.8 million. Consumer usage of units is stable (average consumption of towels per user per period is 12; average consumption of tampons, 11) but inflation, coupled with the pressure of natural population growth have made the figures rise. It is estimated that there are currently 12.84 million users of sanitary protection products in the United Kingdom.

Brand leaders

Brand leaders in the sanitary towel sector are Dr White's and Lilia (both Lilia-

White); Celtex (Southall (Sales)); Kotex (Kimberly-Clark) and Nikini (Robinson's). Dr White's, Carefree and Lilia (all Lilia-White) have over 60 per cent of the sanitary towel market.

Tampax currently holds about 68 per cent of the sector, followed by Lilia-White's Lil-lets with around 29 per cent. Lil-lets have substantially increased their share over the last couple of years. Cameo (Robinson's of Chesterfield) and Kotex (Kimberly-Clark) are also important. Lilia-White claim 52.5 per cent of the total sanitary protection market—as against 48.4 per cent in 1966.

Packs and promotions

The time has gone forever when the chemist "just sold" sanitary towels in plain brown paper, handed over the counter with every possible discretion.

Now if he wants to safeguard what is left of his diminishing share of the large and increasingly profitable market he must appoint a responsible member of his female staff to really keep up to date with new products, new presentations and promotions and to give the responsible advice which many women still require. This is a service which will never be available from his competitors.

For example, Kimberly-Clark last year repacked their already successful Kotex New Freedom—a loopless towel held in place by a panti-brief—in polybags, and Dick Cramer, their group product manager

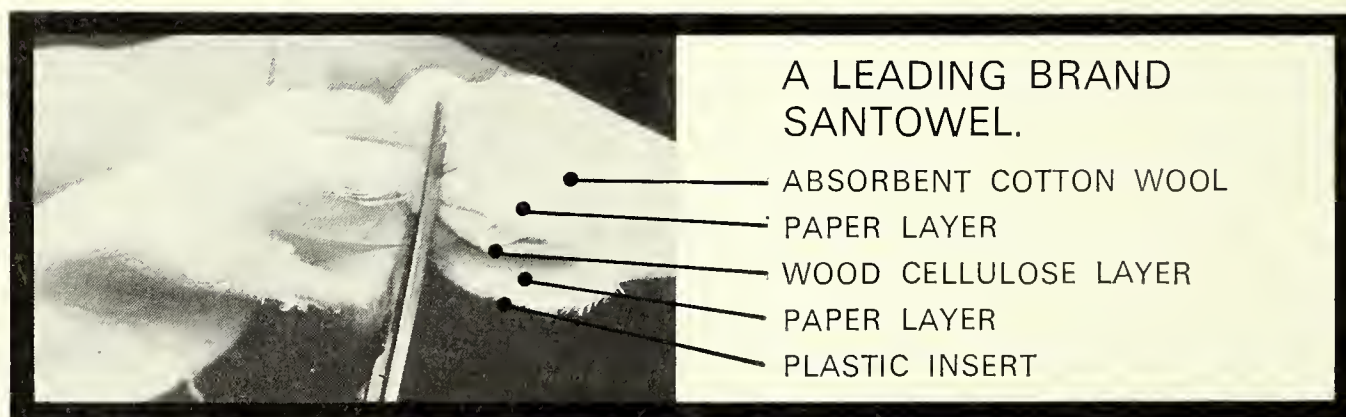
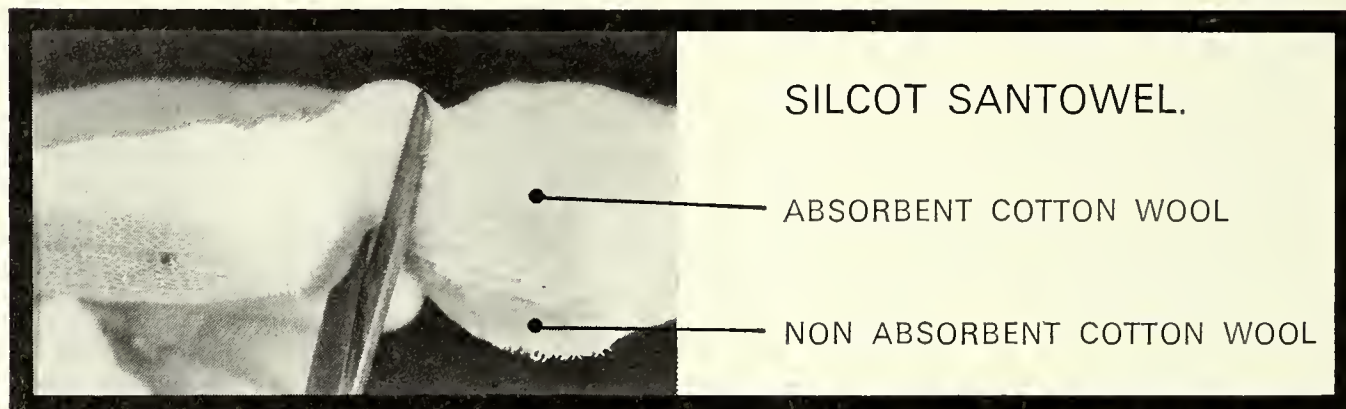
Continued on p739

courtesy of Lilia-White (Sales) Ltd.



Sanitary protection goods on sale in Westons chemist shop at Chemsley Wood, Birmingham.

the scissors test proves it



silcot santowels superior for comfort absorbency protection

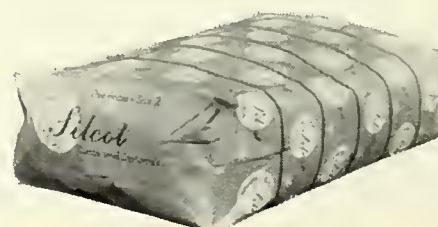
For real comfort nothing equals pure natural cotton wool. Silcot santowels contain no synthetic substitutes which tend to harden in use and can cause unpleasant chafing.

High quality natural cotton wool gives superior absorbency. In addition the natural fibres retain their softness when moistened unlike wood pulp and other cellulose fillers.

Some santowels require plastic inserts to prevent seepage, not so with Silcot, in which the unbleached cotton wool backing gives complete protection naturally.

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Tel: 061-330 4422



SANITARY PROTECTION



Continued from p737

...says that as a direct result sales have increased by 27 per cent. Mr Cramer says: "The advantages of the polybag to the trade and customers have been clearly established. The product is softer and considered more feminine by customers, according to our research. On the practical side, this method of packaging substantially reduces the number of packs damaged in transit. Finally, and most important of all, we have proved that movement off the shelf increases dramatically." Today, Kotex New Freedom is claimed to have nearly 6 per cent brand share of the sanitary towel market, with a re-purchase rate of well over 90 per cent.

Kotex have introduced a number of promotions, the most recent being knee sox. This offer, incidentally, indicates clearly that Kimberly-Clark expect to find their major customers for New Freedom among managers. This product, when first introduced, also set new standards in pack design and these have obviously paid off. In the context of tab end or loopless sanitary towels it is worth noting that Lilia-White's is sold only through chemists. The third major brief and towel combination is the Nikini from Robinson's of Chesterfield, which has the advantage, especially for the summer months, of being waterproof. This year Nikini promoted a successful American holiday competition. About 71 per cent of sales are to chemists and they claim about 7 per cent of the towel market. Additions to the Nikini range are expected for 1973.

Libresse, from Sancella, is one of the new types of sanitary towels which advertises under the slogan of "no special panties, no belts, no bulges."

Lilia-White's Carefree sanitary towels are complemented by Sanspersers, which hold the towels firmly in place without the need for belts or special panties and Dr White's Panty Pads (also Lilia-White), recently introduced, have a new "zig-zag" length adhesive strip to keep the towels firmly in place. Lilia-White have spent £35,000 in advertising this new product this Autumn. The campaign included free trial packs.

Another innovation by Kimberly-Clark is the addition of a deodorant to their traditional loop towels. The deodorant is impregnated into the wadding in the centre of the towel, where it can work most effectively to prevent odour from forming. The deodorant used is hyamine which

is said to have been extensively tested to ensure it causes no irritation to delicate skin tissues.

The thrusting, yet appropriate and imaginative approach displayed by Kimberly-Clark over the past two years has obviously been most successful: June 1972 was the best month ever for Kotex products in the United Kingdom and the second quarter of the year was the best ever for Kotex sanitary towels. Brand sharing in chemists rose from 12.8 per cent (March/April 1971) to 14.6 per cent (May/June 1972).

Kimberly-Clark are now embarking on a new promotion for Kotex products in polysacks, each containing one dozen packs. Lilia-White have also undertaken a great deal of pack restyling this year and their "nude girl in a floral mist" for the introduction of Dr White's Panty Pads attracted considerable attention. Their Lilia disposable sanitary towels were also redesigned and improved—including the introduction of a fine "needled" channel to direct the flow along the length of the towel so that the full surface area is utilised and the risk and side seepage minimised.

Celtex towels from Southall (Sales)—who claim 8.4 per cent of the towel market—have recently been promoting a Slumbersoft continental quilt offer. Celtex has a tendency to sell best to the older end of the market and does particularly well in Scotland and East Anglia. It is the only towel available in three different pack sizes—12's, 18's and 30's.

Silcot San Towels (Macdonald & Taylors, now members of the Wellcome Consumer Division) claim 3.4 per cent of the towel market and, being a Manchester firm of long standing, these towels sell best in the North and North-West.

Sylvia soluble sanitary towels, from Cuxon Gerrard, have recently completed a half-price offer at 5p per packet retail. About 55 per cent of their sales are to chemists and they claim 2½ per cent of the total market. Sylvia Soluble is a tab-end towel suitable for use with a Y-clip belt or almost any sanitary garment. First introduced this year, early sales indications are favourable. There is also a traditional Sylvia towel. All products sell particularly strongly in the Midlands, South Wales and Northern Ireland.

Libresse has 8 per cent national market share and at least 90 per cent of Libresse sales go through chemists.

Mene (Robinson's of Chesterfield) sanitary towels sell 71 per cent to chemists and claim 12 per cent of the towel market, with particularly strong sales in Scotland. Technical improvements will be introduced early in 1973.

Turning to tampons, Tampax, the brand leaders, find a maximum "season" between April and September, but point out that while a decade ago this was an AB married women's market it is now "across the board". Sales of Tampax are 44.7 per cent to chemists. Cameo (Robinson's of Chesterfield) tampons sell 62 per cent to chemists and claim 2 per cent of the tampon market. They sell mainly to ABC1 socio-economic groups, with major sales in London and the South East.

Education

I have already mentioned the importance of a female sales assistant being knowledgeable about the growing range of merits of sanitary protection products, whether and when towels as opposed to tampons should be recommended, whether disposable or otherwise, and so on.

Some of the manufacturers also offer educational services. Lilia-White, for instance, produce and distribute literature and films about the whole subject of menstruation and feminine development and has a team of state registered nurses who go out visiting and talking to schools and women's organisations. Robinson's of Chesterfield also have highly regarded literature—available to chemists as well as schools—and Kotex produce "Very personally yours" for youngsters. Tampax have a range of coloured charts and booklets. Chemists' nominated assistants should be well aware of these publications, have read them, and preferably there should be copies in the pharmacy for free distribution to customers.

Selling sanpro

Make no mistake, sanitary protection products are very important—it is a bigger market than hair sprays, shampoos or toothpaste, and it is obviously good business to promote it hard.

Advice is something a supermarket can't offer, so is a wide range. Most supermarkets stick exclusively to one or two brand leaders.

They can, however, certainly teach us about display, but these days most women will buy happily anywhere providing they can select the product for themselves without having to ask for it. Thus self-service is the answer—why not make use of manufacturers' display stands which in this market are excellent? Keep an eye open, too, for customer promotions, and for big advertising campaigns. The sanitary protection manufacturers advertise heavily: be sure when a big campaign breaks that you can meet the demand.

There has been a revolution during the past decade in consumer attitudes and manufacturers' marketing methods. Any chemist who sells sanitary protection "under the counter" as he used to 10 years ago, is probably losing 50 per cent of his potential sales.

SANITARY PROTECTION

A more direct approach in £1m promotion battle

Over the past year the whole market for sanitary protection has changed in virtually every aspect. Improvements have been made to traditional products, new items have been introduced and the quality and strength of advertising has improved immeasurably. Television advertising plans, however, received quite a setback when the Independent Broadcasting Authority made their decision last week to continue their ban on sanitary protection products. This decision particularly affected Lilia-White (Sales) Ltd, who were involved in the trial sanpro—television advertisement and Mr Dennis Wilkinson, the marketing director, commented: "The IBA obviously felt that, although the reaction to the Lilets commercial and the initial feelings of the viewing public to the opening of the category had been fairly satisfactory, allowing competitive products to advertise could lead to some relaxing of the rules in order to produce competitive ads resulting in adverse public reaction".

Total advertising expenditure for all brands, towels and tampons, during 1966 was £325,000. In 1970 it rose to £500,700 and in 1971 was £743,000. The amount for 1972, estimated from statistics to the end of July, is £910,000. Up to 1972 the predominant weight of advertising had been behind tampons which accounted for £343,000 (69 per cent) of the expenditure in 1970. Towel advertising is now running 50/50 per cent. Present figures indicate that tampon advertising expenditure is £450,000 for 1972 (estimated from figures to end of July).

Sancella were among the first manufacturers to show a sanitary towel in use. This was Libresse which, since its launch in October 1971, the advertising has been at the rate of £200,00 per annum with single and full-colour double-page spreads in women's magazines. A current free sample promotion is scheduled to run through to the end of November and involves four million free samples of Libresse two-towel packs being given away through the majority of pharmacies in the UK. A trial run of the free sample promotion campaign was run in Scotland during July and, say Sancella, resulted in a 55 per cent sales increase for Libresse within a month. A range of in-store merchandising material has been created to display the samples and the promotion is being backed by an advertising campaign. In every sample pack a coupon worth 3p off a full size pack of Libresse towels is also available.

Sancella have used model, Pam Rowe,

for one of their advertisements and pictured her discussing sanitary protection with a group of young women. In another current advertisement they have developed the "myths" theme under the headline "now you can say goodbye to the five great myths about sanitary towels". These are appearing in *Woman*, *Woman's Own*, *Honey*, *19*, *Loving*, *Fabulous*, *Petticoat*, *Mirabelle*, *Valentine*, and *Look Now*.

A recent introduction is a new economy size pack holding 20 Libresse towels which, because of the slim shape of a Libresse towel, has the same dimensions of a traditional 12-towel pack. The design follows the green leaf theme, plus a pillow-case top, and is flashed "new economy" size.

Kimberly-Clark are also repackaging their Kotex New Freedom and Kotex feminine towel ranges as part of a promotional drive. They are now presented in polysacks which enable Kotex sanitary protection products to be sold in units of one dozen packs. Designed around the polysack launch is a three point promotional plan: for the wholesalers and cash 'n carry outlets there will be generous case allowances; for the retailer purchasing through wholesalers there will be a 12p voucher in each polysack and for the consumer, four million 5p coupons, worth £200,000 appear

Continued on p742



Pam Rowe answers some questions about

Libresse sanitary towels



THREE FIRSTS FOR YOU!

- 1 FIRST IN SALES
- 2 FIRST IN ADVERTISING
- 3 FIRST IN PROFITS

Feature and display
Tampax tampons—the
way ahead brand
leader

Pre-sold by the biggest
press and magazine
campaign in sanitary
protection advertising

Most of your customers
are women—display
the brand they prefer



TAMPAX
*
tampons

THE BRAND LEADER FOR OVER 30 YEARS

So easy to stock • So easy to sell • So profitable

* Tampax is the registered trade mark of Tampax Limited, Havant, Hampshire. Tel: Havant 2181.

Promotion battle

in whole-page advertising for Kotex New Freedom and Kotex feminine towels in *Woman's Realm*, *True Romances*, *My Story*, *True Story*, *True Magazine*, *Romeo*, *19*, *Cosmopolitan*, *Loving*, *Valentine*, *Fab* 208, *Love Affair* and *Mirabelle*.

Latest addition to the Kotex range is the New Freedom bikini together with improved new packaging for both New Freedom panties and bikinis. The packaging, designed for easier merchandising and better shelf impact, consists of a card-reinforced polythene sleeve pack featuring the familiar New Freedom girl against a floral background. There are two colour codings, a white background for the pantie and a yellow background for a bikini with a window panel to match the style of pants. New Freedom panties and bikinis are packed 12 to a display inner for on-shelf display and can also be hung from peg-rack dispensers. To support the launch there is an in-pack voucher (£0.15) redeemable on Kotex New Freedom sanitary towels.

Lilia-White (Sales) Ltd with their recent Lil-lets Win-a-Mini national competition were the first manufacturer to use television advertising for a sanpro product and, they claim, the first to use a consumer competition for any tampon brand. The competition, advertised by full-page spaces in national magazines: *Cosmopolitan*, *Loving*, *Honey*, *My Weekly*, *19*, *True Romances*, *Jackie*, *She*, *Woman's Story*, *Love Affair* and *True Story* consists of three events with final closing date of November 20. It is also being supported by trade bonuses.

Lilia-White's plans for future television advertising received a setback with the IBA's decision (see *C&D*, Nov. 4 p665). An initial opinion poll carried out in the London area on the Lil-lets ad showed that 74 per cent saw the advertisement and named the product. Asked how the TV ad affected sales, Mr D. Wilkinson, marketing director, said that it would be up to eight weeks before statistics would be known but the sell-in to the trade had been the company's best ever for a Lil-let promotion.

Current policy has been towards brighter, more appealing packaging for their range of sanpro products. For example, the pack design for **Panty Pads**, launched in August this year, features a nude female figure seen through a swirling "floral mist". Lilia-White used consumer sampling during the stocking-in period and a special couponed advertisement in the *Daily Mirror* and the *Daily Record* offered a free trial pack of three Panty Pads. A national consumer advertising programme followed, involving more than 30 full colour whole pages in 13 women's maga-

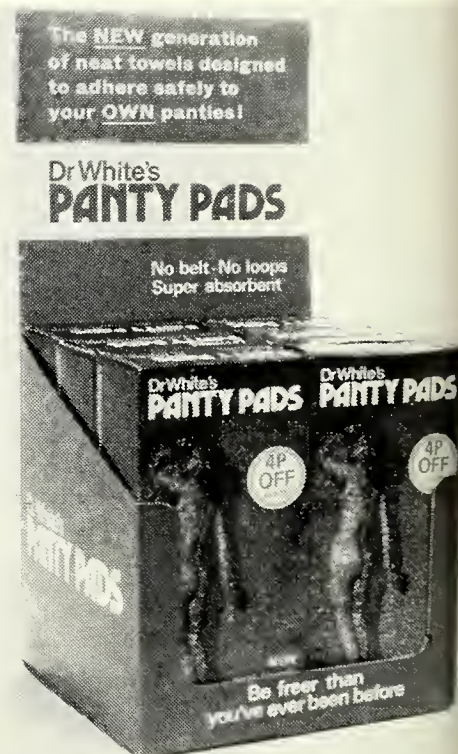
Continued on p744



Now. The towel revolution.



Above, an advertisement used by Lilia-White which demonstrates the more direct approach manufacturers are now employing.



Lil-lets third and final competition will close on November 20. Entries for the first one, which closed in September, totalled 19,102, for the second there were 19,073 and entries for the third one have already topped 7,000.

NEW PROFIT WINNERS FROM LILIA-WHITE

Fastidia Mini Pads

The first absorbent feminine product specifically made for between period days.*

Powerful advertising support-massive consumer sampling

* Can also be used:

Just before & after a period.

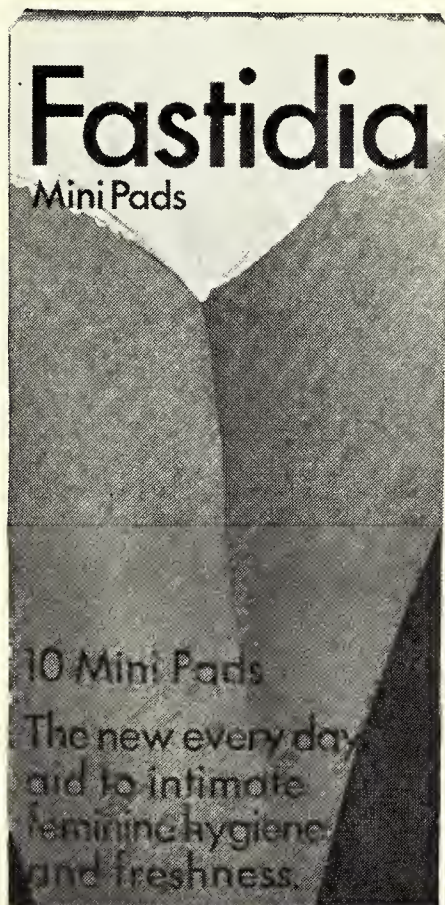
During pregnancy—particularly the second half.

When dressings

or ointments are used.

For slight incontinence problems.

To absorb discharge from haemorrhoids, etc.



Take advantage of this fast growing market.

Stock Fastidia Mini Pads.

To obtain a free sample pack, please write to:

Fastidia Marketing Dept.,
Lilia-White (Sales) Ltd.,
Alum Rock Road,
Birmingham B8 3DZ

LILIA-WHITE - Number 1 in feminine hygiene protection

SANITARY PROTECTION

Promotion battle

Continued from p742

zines including *Honey*, *Mirabelle*, *Look Now*, *Petticoat* and *Woman*. The campaign theme "Beats every other towel out of sight" is geared to a series of close-ups of wearers illustrating the discreetness of Panty Pads beneath ordinary briefs.

Robinsons of Chesterfield expect to launch new products to their feminine hygiene range next year. They already supply **Mene** and **Nikini** sanitary towels as well as **Cameo** tampons. A spokesman for the company said that the future advertising of products would be stepped up next year and a comprehensive plan is now being prepared. Their latest idea to be launched, however, is the **Nikini Poppet**. This is a little "poppet" fastener which attaches a Nikini pad (or other sanitary towel) to ordinary stretch briefs. Robinsons have also recently updated their literature "As girls grow up" and "Telling them the facts" and in-pack instructional leaflets are included in the **Cameo** and **Nikini** garment packets.

Celtex is the first sanpro brand to be marketed by the new toiletries division of the Gala Cosmetic group. The company have put their share of the disposable loop towel market at 25 per cent. And a strong feature of the marketing of the product has been a variety of successful on-pack offers ranging from Jewels to swagbags. The latest is a Slumberland quilt offer.

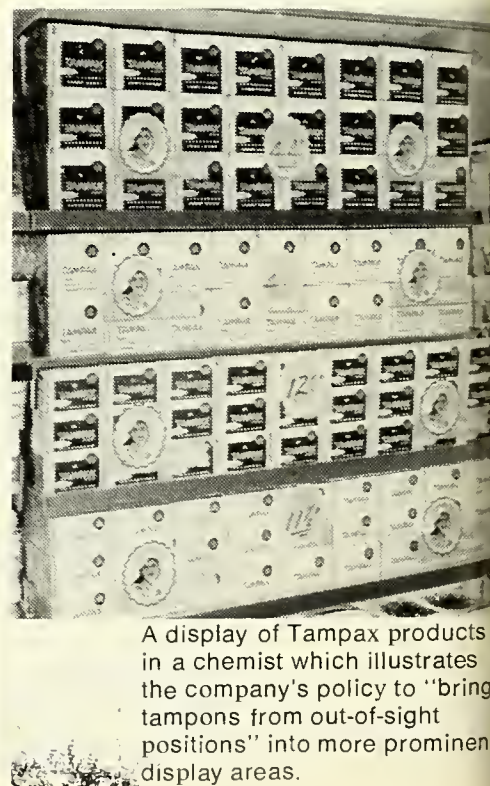
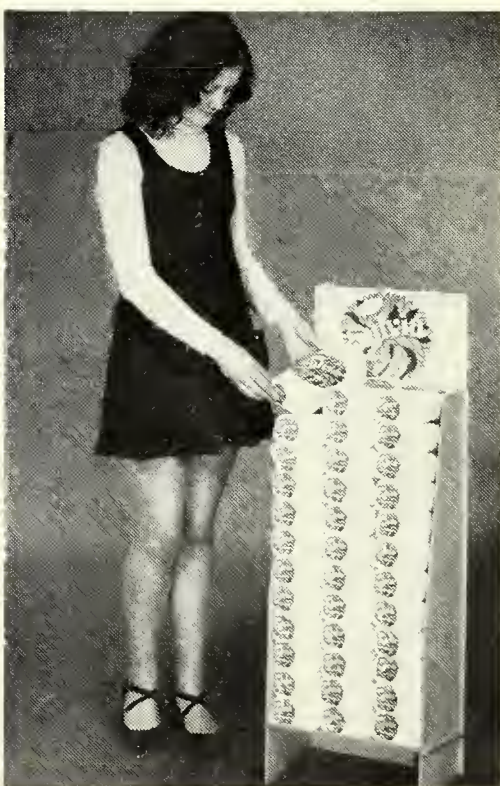
Packet design changes for **Tampax** have been gradual rather than revolutionary, said a spokesman. And it has been a constant endeavour of the company, he said to bring tampons from "out-of-sight" positions in shops into positions of constant display. Tampax advertise in leading women's journals as well as most of the national newspapers. The company offered three below-the-line promotions in 1972: one on the 40's pack in May, another in July on the 10's and a prepack display case for 40's in September which, the company report, sold out ahead of time.

Cuxson, Gerrard & Co have recently completed a half price offer of **New Sylvia** disposable tab-end towels and are now running a 2p off offer until the end of the year. Orders now being supplied carry a flash on each bag "Special Offer 8p", and generous quantity reductions are being offered. They are also redesigning their traditional loop-end "Perfection in Protection" Sylvia Sanitary towels from the familiar "Swan" pack to a bright, floral plastic bag with a draw-string neck.

The first of the range, which are being supplied in the new pack now, will be sizes 1 and 2. And, in future, there will be 10 towels per bag instead of 12. Sizes popular, maternity and 3 Sylvia will also change to the new design pack of 10 towels shortly.



Above, Cameo from Robinsons —their internal sanitary protection product and left, the Nikini Poppet in display outer



A display of Tampax products in a chemist which illustrates the company's policy to "bring tampons from out-of-sight positions" into more prominent display areas.

NEW PROFIT WINNERS FROM LILIA-WHITE

Dr White's PANTY PADS



- * The small towel with the big towel absorbency.
- * Massive pre-launch consumer sampling, plus heavyweight advertising campaign, now producing soaring demand.
- * Stock up now to take advantage of this big growth potential.

To obtain a free sample pack, please write to:
Dr. White's Panty Pads Marketing Dept.,
Lilia-White (Sales) Ltd., Alum Rock Road, Birmingham B8 3DZ

LILIA-WHITE - Number 1 in feminine hygiene protection

Coming events

Monday, November 13

Doncaster Branch, Pharmaceutical Society, Doncaster Acorn Hotel, Bennethorpe, Doncaster, at 7.30 pm. Meeting in conjunction with G. D. Searle & Co. Mr H. Francis (consultant gynaecologist from Liverpool), on "The population explosion". Reserved places only.

Enfield District Pharmacists' Association, The Postgraduate Medical Education Centre, Chase Farm Hospital, at 7.45 pm. Enfield slides by Mr A. H. Sellick.

Mid-Glamorgan Branch, Pharmaceutical Society, Railway Hotel, Bridgend, at 8 pm. Mr J. A. Close on "VAT".

Harrow Branch, Pharmaceutical Society, Clinical Lecture Theatre, Northwick Park Hospital, Watford Road, Harrow, at 8 pm. Dr L. Kreef (chairman of the Medical Executive Committee and head of department of radiology, Northwick Park Hospital), on "New techniques in radiology as they affect the pharmacist".

Leicester Branch, Pharmaceutical Society, Postgraduate Medical Centre, Leicester Royal Infirmary, at 8 pm. Dr G. H. Robb (senior medical registrar, Leicester Royal Infirmary), on "Chemotherapy of respiratory disease". (Lecture course).

Liverpool Branch, National Pharmaceutical Union, The Royal Hotel, Promenade, Southport, at 8 pm. Mr T. P. Astill (deputy secretary NPU), on "VAT".

Nottingham Branch, Pharmaceutical Society, Postgraduate Medical Centre, Nottingham, at 8 pm. Mr M. S. Knapp (consultant physician to the Nottingham hospitals), on "Current concepts in kidney failure".

Southampton Branch, Pharmaceutical Society, Polygon Hotel, Southampton, at 8 pm. Mr John White (consultant dermatologist, Royal Victoria Hospital, Boscombe), on "Current trends in dermatology".

Tuesday, November 14

Croydon District, The Galen Group, The Friends' Meeting House, Park Lane, Croydon, at 8 pm. Mrs Doyle (Bentalls Ltd), on "Wigs".

Isle of Wight Branch, Pharmaceutical Society, Technical College, Newport, at 7 pm. "VAT". (Lecture course).

Lanarkshire Branch, Pharmaceutical Society, Nurses' Recreation Hall, Strathclyde Hospital, Motherwell, at 7.30 pm. "Pharmacy forum". Joint meeting with the Pharmacy Club, University of Strathclyde.

Leeds Branch, Pharmaceutical Society, The Golden Lion Hotel, at 8 pm. Chief Inspector Briggs on "Crime Prevention".

S.E. Metropolitan Branch, Pharmaceutical Society, The Medical Centre, Lewisham Hospital, Lewisham High Street, London SE13, at 8 pm. Mr E. A. Jensen on "How we can maintain profitability in the face of falling margins and increasing overheads".

Southern Region Pharmacists' Association, Metropole Hotel, Cork, at 7.30 pm. Annual dinner and dance.

Teesside Branch, Pharmaceutical Society, Scandinavian Room, Marton Hotel, Middlesbrough, at 8 pm. Mr R. Blyth, Editor, Pharmaceutical Journal, on "Your journal".

Yorkshire Branch, Guild of Hospital Pharmacists, Selby Fork Hotel, South Milford, at 7.15 pm. Dr D. J. Charley and Dr D. Pompa, on "Anti-tuberculous chemotherapy".

Wednesday, November 15

Plymouth Branch, Pharmaceutical Society, Board room, Greenbank Hospital, at 8 pm. Torbay dinner and dance.

Thursday, November 16

Ayrshire Branch, Pharmaceutical Society, Prestwick Airport, at 7.30 pm. Visit to Prestwick Airport.

Bedfordshire Branch, Pharmaceutical Society, Board room, The Luton and Dunstable Hospital, at 8 pm. The Curator, Luton Hoo Museum, on "The Wernher collection".

Dundee Branch, Pharmaceutical Society, Tower Extension, seminar room G6, Dundee University, at 7.15 pm. Miss Ritchie (recently of Glaxo), on "A quarter of a century of publication relations".

Chiltern Region, Pharmaceutical Society, Slough College of Technology, Slough, at 7 pm. Regional conference, "Realities of Common Market pharmacy".

The Royal Society, 6 Carlton House Terrace, London SW1, at 10.30 am. Discussion organised by Mr G. B. R. Feilden and Mr D. T. N. Williamson, on "Manufacturing technology in the 1980s". (9.30 am. November 17, 2nd session).

Sunday, November 19

British Society for the History of Pharmacy, The Society's House, 17 Bloomsbury Square, London WC1, at 2.30 pm. Mr William H. Helfand on "James Morison and his pills".

Advance Information

Institute of Packaging, Hotel de France, St Helier Jersey, Channel Islands, March 6-9, 1973. Tentative national conference: "Cost-effective packaging making it work for you." Fee £54 members, £61 non-members. Details from the Institute at Fountain House, 1A Elm Park, Stanmore, Middlesex.

Society for Drug Research, 17 Bloomsbury Square, London WC1, November 29, at 10.30 am. Symposium: "The anxiety state". Fee for non-members £11.50.

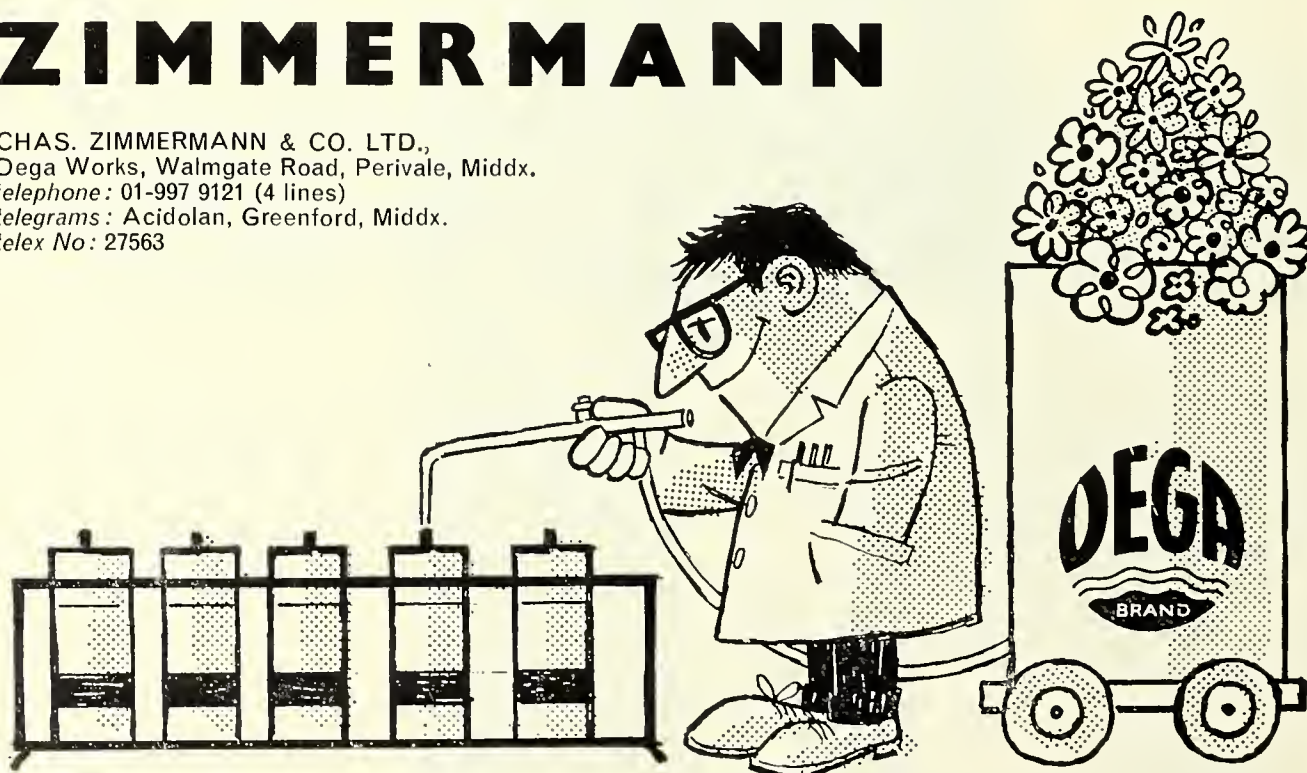
Hatfield Polytechnic, department of biological sciences. Course of ten weekly lectures on "Topics in pharmacology", commencing January 16, 1973, at 6.15 pm. Fee £5. Three-day symposium: "Teratology, present and future developments", December 18-20. Registration fee £12.

PERFUMERY CONCENTRATES

for soaps, perfumes cosmetics and AEROSOLS

ZIMMERMANN

CHAS. ZIMMERMANN & CO. LTD.,
Dega Works, Walmgate Road, Perivale, Middx.
telephone: 01-997 9121 (4 lines)
telegrams: Acidolan, Greenford, Middx.
telex No: 27563



Market News

BOTANICALS TO BE SCARCE

London, November 8: Following the difficulty of getting quotations for new botanicals from the United States it is becoming apparent that supplies from Europe are equally restricted. Demand for pepper has been quiet so that prices for crop material on the spot have not been tested. For the second week in session gentian root was marked up 10 metric ton in both positions. Belladonna leaves were reduced.

A number of spices were dearer including cassia lignea, cinnamon bark, anise, cumin and dill seeds, pepper, nutmeg and nutmeg. As with crude drugs, essential oils are unaffected by the Government's order to stop price rises for the next 90 days. Bois de rose continued to firm on the spot in the absence of replacement offers from Brazil. Also dearer were lemongrass, petitgrain and camphor white, Bourbon cinnamon and palmarosa were lower. Pharmaceutical chemicals were without quotable change.

Pharmaceutical chemicals

Acetic acid: 12-ton lots, delivered, per metric ton, BPC glacial £94; 99.5 per cent technical £87; 80 per cent grades pure £82.50; technical £75.
Adrenaline: (per g) Synthetic 1-kg lots, £0.059; 500 g £0.067; acid tartrate, £0.044 and £0.05.
Alcain: 50-kg lots £9 kg.
Aminacrine hydrochloride: £33.50 kg.
Aspirin: 10-metric ton lots £577.50 ton; 5-ton £583; 1-ton £592.50.
Atropine: (500-kg lots per kg) alkaloid and methonitrate £65.20; methylbromide £64.20; sulphate £52.90.
Benzoic acid: One-metric ton lots £30.42 kg.
Borax: BP grades, per metric ton, in paper bags delivered—granular £112; crystals £154; powder £122; extra fine powder £126. Technical grades less £24 per ton.
Boric acid: BP grade per metric ton; granular £110; crystals £154; powder £122; extra-fine powder £126 in paper bags, carriage paid. Technical is £24 per 1,000 kg less than BP grades.
Calcium carbonate: BP precipitated £49 per metric ton.
Calcium gluconate: 250-kg lots £0.63 kg.
Calcium lactate: 250-kg £412 per metric ton.
Calcium sodium lactate: £0.709 kg in 50-kg lots.
Chloroform: BP from £258 metric ton in 280-kg drums to £310 in 35-kg drums. 500-mil bottles £0.44 each.
Cinchocaine hydrochloride: £42.50 kg.
Citric acid: BP granular hydrous per metric ton 50-kg lots, £337; 250-kg £325; 1,000-kg £313. Anhydrous £358, £346, £334 respectively. Premium for powder £10.
Lactic acid: £570 metric ton for 50-kg lots.
Mercury salts: Per kg in 50-kg lots; ammoniated powder £5.15; oxides—yellow £5.90 and red £6.10, perchloride £4.30; subchloride £5.45; iodide £5.70 kg for 25-kg.
Oleic acid: BP £206.70 per metric ton delivered.
Quinidine: Alkaloid (10-kg lots) £47.50 kg; sulphate (50-kg) £45.50.
Quinine: (Per kg in 85-kg lots) Alkaloid £34.25; bisulphate £26.25; dihydrochloride £32.25; hydrochloride £32.50; sulphate £28; hydrobromide (10-kg) £33.40.
Oxalic acid: 20-ton lots about £145 metric ton.
Pyrogallol acid: Pure 500-kg lots £4.73 kg.
Salicylic acid: per metric ton 5-ton lots £445; 1-ton £470; 250-kg £520.
Sodium perborate: (Per 1,000 kg) monohydrate £283.50—tetrahydrate £145.75.

Sodium salicylate: Per kg in 5-metric ton lots £0.54; 1-ton £0.55; 250-kg £0.56½; 50-kg £0.59.
Sorbitol: Powder £335 metric ton for over 250 kg.
Tannic acid: 500-kg fluffy £1.35 kg; powder £1.33.
Tartaric acid: (Per metric ton) 50-kg lots £437; 250-kg £432; £428 ton.
Terpineol: 50-kg lots £0.47 kg.
Theobromine: Alkaloid 100-kg lots £2.30 kg.
L-Thyroxine: £1.15 per g.
L-Triiodothyronine sodium: £2.50 per g.
Zinc carbonate: BPC 25-kg sacks £0.20 kg.
Zinc chloride: Granular 96-98% £135 metric ton.
Zinc sulphate: Heptahydrate £52 metric ton.

Crude drugs

Belladonna: Leaves £280 metric ton spot, herb £240 and root £245.
Buchu: Spot £2.20 kg spot; £1.98, cif.
Cassia: Lignea, whole £765 metric ton, cif.
Cinnamon quills: Ceylon four O's £0.27 lb, quillings £0.14 lb.
Gentian: Root £480 metric ton spot; £470, cif.
Mace: Grenada No. 1 £952 ton, fob.
Menthol: (kg) Chinese spot £6.95, shipment £6.20, cif, Brazilian spot and cif, £3.90.
Nutmeg: (Per ton, cif), Grenada: 80's £570; sound unassorted £490, defectives £390, all cif.
Pepper: (ton) Sarawak black spot £425; £405, cif; white £620; £595, cif.
Sarsaparilla: Spot £0.62 lb; no cif offers.
Seeds: (ton) Anise: China star £175, spot; shipment £125, cif. Caraway: Dutch ex wharf £1,060, virtually unobtainable. Celery: Indian £340; shipment £265, cif. Corlander: Moroccan £80, cif. Cumin: Indian £335, cif. Chinese £275 metric ton, cif. Dill: Indian, for shipment £140, cif. Fennel: Indian £157, cif. Chinese £205 metric ton. Fenugreek: Moroccan £69, cif. Mustard: £60-£120 spot.

Essential oils

Anise: Chinese £1.55 kg spot; £1.50, cif.
Bois de rose: Spot £4.20 kg; cif not quoted.
Camphor white: Spot £0.50 kg; £0.34, cif.
Geranium: (kg) Bourbon £16.00; Congo £14.
Lemongrass: £2.25 kg spot; £2.15, cif.
Palmarosa: £7.15 kg spot, £7, cif.
Peppermint: (per kg) Arvensis Chinese, spot £4.25; Nov-Dec £2.75, cif. Brazilian £1.68 spot; Jan-Feb £1.60, cif. American piperata from £1.60.
Petitgrain: Spot £4.20 kg; shipment not quoted.

Pharmaceutical and Fine Chemicals



ALLANTOIN
BARBITONE
CAFFEINE
CAMPHOR
CARMINE
CREOSOTE
DIASTASE
DIGOXIN
EPHEDRINE
FERROUS FUMARATE

FOLIC ACID
GLYCEROPHOSPHATES
LACTOSE
MANNITOL
NICOTINATES
PANCREATIN
PAPAIN
PAPAVERINE
PEPSIN
PHENYTOIN SODIUM

PHENOLPHTHALEIN
QUINIDINE
QUININES
RESORCIN
SILVER PROTEIN
SULPHADIMIDINE
SULPHAGUANIDINE
SULPHATHIAZOLE
TETRACYCLINE
THYMOL Etc.

ZIMMERMANN

Chas. Zimmermann & Co. Ltd.

Dega Works, Walmgate Rd., Perivale, Middlesex

phone: 01 997 9121 telex No: 27563

Packaging

Child-resistant closures

UG Closures & Plastics Ltd, Astronaut House, Hounslow Road, Feltham, Middlesex TW14 9AJ, showed a range of new child-resistant closures at Pakex recently. The products will shortly be available in Britain.

There is the Screw-Loc cap which is designed for non-standard finishes on plastic vials. The cap revolves when normal turning action is applied and is only removed when a push and turn action is applied. It is especially suitable for vials containing tablets or capsules.



Another is the Clic-Loc, designed for both liquid and dry products. A special feature is that when a child tries to remove the cap it gives an audible alarm in the form of a clicking noise, thus alerting the parent. The picture shows the Clic-Loc cap

on a container and a separate cap suitable for a larger container below. It can be used with standard screw neck finishes.

Also new is the Makap, a British invention, which also operates on a press and turn basis but differs in certain respects, notably in that it is a one-piece closure.

U.G. Closures & Plastics Ltd, will soon also be introducing the "Togglecap", a unique polypropylene closure that is designed for products which benefit from being controlled and directed with one hand. Baby products are an example of use where the mother needs one hand free to hold her child; shampooing is another.

The Togglecap operates by the flick of a thumb and the contents of the pack are easily dispensed. The nozzle is said never to clog or leak and is strong, reliable and clean in operation. The new closure can be used on automatic capping equipment and handled at speed.

H. BRONNLEY & CO. LTD.

Prices

We announced on the 25th September 1972 our increased prices. In view of the government decision we feel bound to support the principle of anti inflation measures and therefore will not charge the new prices until this period of restraint ends

Classified Advertisements

Post to Classified Advertisements, Chemist & Druggist, 25 New Street Square, London, EC4A 3JA. Telephone 01-353 3212.

Headings All advertisements appear under appropriate headings.

Screen 100.

Display £5.00 per single column inch, minimum 1 inch (1" x 1 1/2"). 1/2 page (4 1/2" x 3 1/2") £45.00. 1/3 page (4 1/2" x 7" or 10" x 3 1/2") £80. Whole page (10" x 7") £140.00

Lineage £0.40 per line, minimum 5 lines @ £2.00.

Box Numbers £0.25 extra.

Series Discounts 5% on 3 insertions or over. 10% on 7 insertions or over. 15% on 13 insertions or over.

Copy date 4 pm Tuesday prior to publication date. Advertisements should be prepaid.

Publication date Every Saturday.

Circulation ABC January/December 1971 15,167

Hospital appointments

BROOKWOOD HOSPITAL,
KNAPHILL, WOKING, SURREY

PHARMACY TECHNICIAN

required at this Hospital. Applicants should possess the Certificate of the Society of Apothecaries or the City and Guilds Dispensing Technicians Certificate.

Salary £954-£1,320 p.a.

For further details apply to the Chief Pharmacist, Telephone Brookwood 2446, Extension 34.

GENERAL HOSPITAL JERSEY, CHANNEL ISLANDS PHARMACIST

required. Five-day week, Whitley Council scale of salaries. Applications in writing, together with the names and addresses of two referees, to Chief Pharmacist.

Please mention C & D
when replying
to advertisements.

Situations vacant

EXPANDING COSMETIC COMPANY

Part of a large group, urgently requires a representative for the Northern Home Counties. Must have established personal chemist connections. This is an opportunity to get in on the ground floor and in return we are offering a good salary, commission, company car and normal expenses. Reply in confidence to:

Box No. 2046

PHARMACIST, part-time, required at this busy general hospital. 24 hours per week, Whitley Council salary scale and conditions of service apply. Inquiries and applications stating age, qualifications and experience with names and addresses of two referees to The Chief Pharmacist, Kent and Sussex Hospital, Mount Ephraim, Tunbridge Wells.

PHARMACIST required for a new pharmacy shortly to be opened adjacent to a town centre group practice. A unique opportunity to practice almost pure pharmacy. Please write for further details to D. F. Kirk, MPS, 320 Canterbury Street, Gillingham, Kent.

André Philippe



For the very best in Bubble Bath Gift Packs

Classified advertisements

Situations vacant



Warehouse Supervisor

The Company: Vestric is the largest pharmaceutical wholesaler in the United Kingdom, providing services to retail pharmacies, hospitals, clinics, veterinary surgeons and users of surgical equipment from 34 centres.

The Position: A Warehouse Supervisor aged 25/40, is required at the Company's Ruislip, Middlesex Branch, experienced in modern warehousing methods, who will be responsible for correct order flow and for the control and efficient working of warehouse personnel.

The Company offers an attractive starting salary together with significant fringe benefits, which include pension and life assurance schemes, profit sharing bonus etc.

Write in first instance to:
Branch Manager,

Vestric Limited
Stonefield Way,
Ruislip, Middlesex.

A member of the Glaxo Group
of Companies

Do you have the makings of a Medical Representative?

If you have the potential, ambition and suitable scientific background, we are prepared to give you the thorough training necessary to represent a major International Pharmaceutical Company.

Eaton Laboratories, although new to the UK, is part of a long-established, International Pharmaceutical Company whose intensive research programme amounting to several million pounds a year, continues to make available major advances in therapy. Products of earlier research have been marketed under licence in the UK by one of the major pharmaceutical companies. The important range will shortly come under the sole control of Eaton Laboratories. We plan to introduce several new products of original research in the near future.

We already have a force of thoroughly trained Medical Representatives but still require more men throughout the country.

Tell us your background, convince us of your potential and ambition, and we will tell you of the opportunities and rewards available.

Write or telephone

A. S. Gunn, General Sales Manager
Eaton Laboratories
125 High Holborn, London WC1V 6BR
01-242 9501

CHIEF PHARMACIST HOME OFFICE, PRISON DEPARTMENT

Applications are invited from male or female registered Pharmacists aged 25 or over for appointment as Chief Pharmacist (Category IV), at Her Majesty's Prison, Wormwood Scrubs, Du Cane Road, London, W.12. Previous hospital experience is not essential.

Present salary scale £2175 to £3003 plus £111 per annum environment allowance. London weighting is payable in addition. Starting salary above the minimum of the scale may be allowed for previous National Health Service, Government Service or other comparable experience.

A 5-day week is worked.

Application forms obtainable from the Establishment Officer, Home Office, Prison Department, (R 10/10 VDC), Portland House, Stag Place, London, SW1.

For further information please write to the Head Pharmacist of the Prison Service, HM Prison, Parkhurst, nr. Newport, Isle of Wight.

OLD-ESTABLISHED pharmacy requires a superintendent pharmacist, or Gentleman. Long term locum considered. Minimum of clerical staff. Adequate supporting staff. Rota 6. Close to underground stations, connecting bus passes the door. For interview to Frank Williams (London) Ltd, 131 The Vale, Acton, London, W3.

Wanted

URGENTLY REQUIRED, all items connected with old-fashioned Pharmacies.—Runs of drug drawers, shop rounds, jars, etc.—Telephone Ashstead (Surrey) 72319 or write Robin Wheeler, 'Maplehurst', Park Lane, Ashstead, Surrey.

Classified advertisements

For sale

BABY PANTS

We sell forward leg baby pants only, frilled, nylon, covered and plastic. Colours are White, Turquoise, Pink and Yellow. We also sell training pants, white only. Our quality is first class and our prices reasonable. Sample orders welcome.

Plastix Manufacturers,

1 Belmont Close,

Stratton St. Margaret,

Swindon, SN3 4QN

Tel: Stratton St. Margaret 2408

SUN BLEACHED natural sponges
Honeycombs 10"=3.50, 8"=2.50,
7"=2.00, 6"=70p, 4"=40p. Turkish
Cosmetic 8p. Turkish 5" baby 85p.
Post paid on all orders. Write, Rhys
Roberts, Aussie Import Service, 12
Wiltshire Rd, Wokingham, for details
of price list.

"BLAKOE"

The widely advertised and unique Blakoe health product range is available on attractive terms to chemists, with excellent display and sales aids. Write for details: Blakoe Limited, 229 Putney Bridge Road, London, S.W.15.

DEFER GEL

For premature ejaculation

Retail 75p per tube

Wholesale £2.50 carton of 6

Post paid c.w.o. from:

Lloyd's Surgical Dept. Ltd.,

Commercial Rd., Portsmouth.

Showcard free on request.

Shopfittings

Low Cost Unit Shopfronts 600 Designs

Take
36
Months
To Pay

- * In Anodised Aluminium
- * Built in illuminated signs
- * Available from stock
- * Installed in 2 Days on most sites

UNIT SHOPFRONTS LTD

9 Aintree Road, Perivale, Middlesex

PHONE: 01-997-9943/7

INTERPLAN SYSTEM 80. Modular units, designed for the modern pharmacy. Attractive designs at attractive prices plus complete shopfitting service. Details from Olney Bros. (Shopfitters) Ltd., Jado House, Northbridge Road, Berkhamsted, Herts. Tel: 5417/9.

FIXTURES

Five double sided gondolas 4' high. Nine 7' high x 4' wide adjustable wall fixtures with illum. pelmets. Some with glass binning. Delivery arranged. Sale due to move.

Offers to:

R. M. Godfrey,
East Walk, Basildon, Essex.
Tel: Basildon 22666

SHOPFRONTS and interior fittings by Chemist Specialists. WARWICK SHOPFITTING, 20 Rudd Street, London, SE18 6RS. Tel: 01-854 0343.

BRIAN NICHOLS LTD. OF WIGAN

For Complete Pharmacy Shopfitting

Offer Package Deal shopfitting to the Retail Chemist. From design to finance. Office and Works:

276 WALLGATE, WIGAN, LANCs.

Phone WIGAN 45705.

24-hour telephone service.

Agents

SALES ARRANGEMENT/AGENTS

required for big selling range of
Polarised and Fashion

SUNGLASSES

for London and South East England

Companies or individuals well connected in the territory with retail Chemists, Dept. Stores, etc., should apply giving details of experience and coverage. High earnings will be obtained by energetic men of good calibre.

Please write in confidence to:
Sales Director, Box No. 2049

Agents Required

Reputable company seeks agents to carry new series of cosmetics and toiletries of a character entirely new to this country.

If you can sell new ideas and new techniques, these products will interest you. We mean business.

Tell us about yourself or your field force.

Write to us at BOX 2041.

FAST EXPANDING COSMETIC COMPANY

requires first class agents with good established personal chemist connections to introduce a small compact range of cosmetics which are backed by national advertising and editorial. We are offering above average commission. Areas:-

- (1) N.E. England
- (2) East Anglia
- (3) West Country
- (4) Midlands
- (5) Wales
- (6) Scotland.

Reply in confidence to
Box No. 2045

AGENTS wanted in all areas calling on Cosmetic counters in Retail Chemists and Stores to sell a new make-up accessory. High Commission and repeat sales ensured for the right men. Contact Mr. Booty, I. H. E. Ltd., Central Chambers, Hendon Central, London NW4 3NR. 01-202 7882.

MANUFACTURERS of sophisticated perfume compounds for shampoo, bubble baths, detergents and beauty products require first class agents throughout the UK. Excellent terms. Box No. 2038.

SOUTH COAST & WEST COUNTRY AREAS

Fast expanding company requires agents for a new series of toiletries and cosmetic preparations. Excellent terms. Please reply stating areas covered to Box No. 2048.

AGENTS required for old established Cosmetic Cream, all areas. Generous terms. Please reply in writing giving areas covered. Box 2023.

Business wanted

Required to purchase

Manufacturing Company and/or proprietary products in pharmaceutical, toiletries or allied fields, with turnover of £10,000 - £100,000.

Management could be retained.

Cash available immediately.

Reply in strictest confidence to:

Box No. 2051

Business opportunities

ADVERTISER is prepared to lease on a Royalty basis an ETHICAL/OTC preparation. Good overseas sales and small home sales, which could be greatly increased by right company or person. Apply Box No. 2047.

DUBLIN: Christmas lines required by small Company calling on Chemists Box No. 2042.

Situations wanted

MERCHANDISING — SALES PROMOTION — STOCK CONTROL. Fully experienced representative salesman to organise and promote your products. Specialist in drugs, cosmetics, perfumes, toiletries. Own car to travel to branches. Conscientious. Box No. 2050.

Miscellaneous

FASHION JEWELLERY

Jodez (Manchester) Ltd.
9 Sugar Lane & 34 Shudehill
Manchester 4. DEAnsgate 6565

Largest and most exclusive selection of Necklets, Brooches, Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available parcels from £5.00 and upwards.

Display Cremine

The make-up remover and cleansing cream

-and see how fast it SELLS

Leading Womens' journals will carry Cremine advertising during this winter and spring.

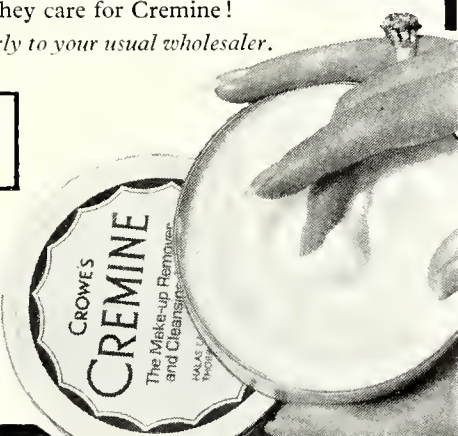
CREMINE - originally formulated for the Theatrical Profession for removing heavy stage make-up, and used by stage and screen stars for many years, is now available to all women who care for their complexions - and they care for Cremine!

Please send your orders early to your usual wholesaler.

8 oz. TIN **30P**
Retails at only

Cremine

Manufactured by Halas
Laboratories Ltd., Thorp
Arch, Boston Spa, Yorks.
Tel. Boston Spa 842695



DORALGER

LOW RELEASE PELLETS FOR MOUTH ULCERS

ANTIBIOTICS & VITAMINS LTD., 01-903 5541
PARKAR HOUSE, BERESFORD AVENUE, WEMBLEY, MIDDX.

TURNTABLES

GDT3
£12

GDT4 £6

WRITE FOR LEAFLET

WHITMARLEY

IVY ROAD BIRMINGHAM B30 2NX

DEMISTERS

PEGBOARD FITTINGS

DIVIDING PILLARS

blue for a boy pink for a girl...

that's the BIG selling point for
Babysafe Cotton Buds

Kirby has the sole British rights on this European brand leader. The beautiful presentation will sell this product for you. Pink or blue coloured stems, firmly wound resilient swabs, and a 'use again' plastic pack make them a sure target for every mum. **BABYSAFE BUDS.**

Boxes of 80 buds retail at 26p. Boxes of 160 buds retail at 44p.

TRADE PACKS.

Display Outer of 6 x 80 buds plus 4 x 160 buds

Trade price £2.42 each (no P.T.)

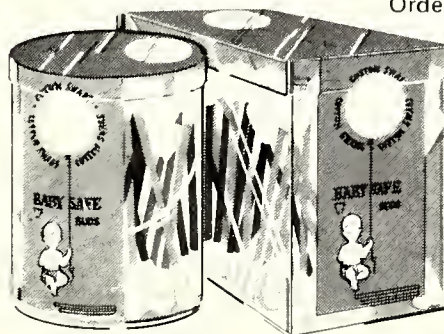
Refills.

6 x 80 buds: trade price £1.14; 6 x 160 buds: trade price £1.92

Please specify pink or blue on order.

Order direct, or from your
Kirby Representative

H & T Kirby
& Co. Ltd.,
Mildenhall,
Suffolk.
Telephone:
Mildenhall
713227



The thinking man's thinking cash register.



The “thinking” cash register? The new all-electronic NCR 230 sales register does a great deal more than an ordinary cash register. It does much of the “thinking” you need to do to keep control of your profitability, which will be even more important with the advent of VAT. It is also much faster, quieter and easier to operate and calculates the change.

The 230 helps you with profit-control by remembering up to thirty running totals. You can allocate these as you wish. For example, it will provide you with totals of sales of 30 departments or product groups at the end of the day. Sales assistants’ commissions or efficiency can also be easily checked in the same way.

By simply turning a key the NCR 230 can even be converted into an electronic calculator, so that you can check purchase invoices, or undertake other accounting work.

For the thinking man? A moment’s thought will tell you what the NCR 230 could do for you. Information is the secret of sales efficiency.

THINKS: I ought to know more about the thinking man’s thinking sales register.

To: The Manager, APR Department,
The National Cash Register Company Limited,
206 Marylebone Road, London, NW1 6LY

Please send me details of the NCR 230 electronic sales register.

Name

Position

Company

Address

NCR
THE EMANCIPATORS

CD2